# A GOOD PLACE TO DO BUSINESS!

# **Quick Facts**

- 94% Local Companies Say Jefferson is a Good Place To Do Business
- 79% Local Companies Planning Expansion
- Jefferson Parish S&P Bond Rating: AA
- Population over 455,000 in 1.3 million metro area
- Low Cost of Living; Better Than Comparable Metro Areas
- Multi-Modal Transportation: Air Service, Access to 2 Large Ports, National Rail Service
- 11 Universities/Colleges within 15 Miles, Including Tulane & Loyola
- 2 Nationally-Recognized Hospitals
- World-Class Restaurants, Regional Shopping Haven, Mardi Gras & Other Numerous Festivals, History, Diverse Culture

#### Population

| - Francisco - Fran |           |  |
|--|-----------|--|
| Jefferson Parish   | 452,824   |  |
| New Orleans MSA  | 1,337,726 |  |
| Louisiana  | 4,468,976 |  |
| Places within Parish   |           |  |
| Avondale   | 5,441     |  |
| Barataria  | 1,333     |  |
| Bridge City  | 8,323     |  |
| Elmwood  | 4,270     |  |
| Estelle  | 15,880    |  |
| Grand Isle town  | 1,541     |  |
| Gretna   | 17,423    |  |
| Harahan  | 9,885     |  |
| Harvey   | 22,226    |  |
| Jean Lafitte town  | 2,137     |  |
| Jefferson  | 11,843    |  |
| Kenner   | 70,517    |  |
| Lafitte  | 1,576     |  |
| Marrero  | 36,165    |  |
| Metairie   | 146,136   |  |
| Old Jefferson  | 5,631     |  |
| River Ridge  | 14,588    |  |
| Terrytown  | 25,430    |  |
| Timberlane   | 11,405    |  |
| Waggaman   | 9,435     |  |
| Westwego   | 10,763    |  |
| Woodmere   | 13,058    |  |
| Street level Census data available at <u>www.factfinder.census.gov</u>   |           |  |

Source: U.S. Census Bureau, Census 2000

#### **Population Projections**

**2005:** 457,750 **2007:** 463,110 **2009:** 468,650 *Source: Woods and Poole Economics, Jefferson Parish, LA* 



# **Employment & Wages**

#### Employment (June 2005, Preliminary, Unadjusted)

| Civilian Labor Force |           |        |
|----------------------|-----------|--------|
| Parish               | 235,310   | 100.0% |
| Louisiana            | 2,155,132 | 100.0% |
| Total Employment     |           |        |
| Parish               | 223,027   | 94.8%  |
| Louisiana            | 2,016,795 | 93.6%  |
| Unemployment         |           |        |
| Parish               | 12,283    | 5.2%   |
| Louisiana            | 138,337   | 6.4%   |

# Employment by Major Industry Divisions (2nd *Quarter 2006*)

| (Lind Quarter 2000)   |        | Avg.    | Avg.     |
|---|--------|---------|----------|
|   | Total  | Employ- | Wkly     |
|   | Est.   | ees     | Wage     |
| JEFFERSON   | 14,452 | 191,557 | 727      |
| Accommodation & Food Services<br>Admin. Support, Waste Mgmt,                    | 1,092  | 18,305  | 313.00   |
| Remediation   | 920    | 14,373  | 544.00   |
| Ag, Forestry, Fishing & Hunting   | 21     | 64      | 398.00   |
| Arts, Entertainment, and Rec.   | 173    | 4,457   | 719.00   |
| Construction  | 1,464  | 13,871  | 795.00   |
| Finance and Insurance   | 1,037  | 8,063   | 979.00   |
| Health Care and Social Assistance   | 1,329  | 24,458  | 832.00   |
| Information   | 217    | 2,904   | 945.00   |
| Management of Companies & Ent.  | 79     | 2,538   | 974.00   |
| Manufacturing   | 491    | 15,255  | 839.00   |
| Mining  | 80     | 1,810   | 1,434.00 |
| Other Services (except Public<br>Admin)<br>Professional, Scientific & Technical | 1,165  | 5,263   | 578.00   |
| Services  | 1,626  | 9,763   | 997.00   |
| Public Administration   | 102    | 6,095   | 797.00   |
| Real Estate, Rental & Leasing   | 653    | 4,114   | 728.00   |
| Retail Trade  | 1,874  | 29,177  | 550.00   |
| Transportation and Warehousing  | 489    | 7,906   | 860.00   |
| Utilities   | 30     | 1,477   | 972.00   |
| Wholesale Trade   | 1,286  | 11,848  | 1,057.00 |

Source: Louisiana Employment and Wages

# Employment & Wages (con't)

#### New Orleans MSA Average Hourly Earnings -Manufacturing (2005 Annual Ang.)

| Manufacturing (2005 Annual Avg.) |         |
|----------------------------------|---------|
| Manufacturing                    | \$19.15 |
| Durable Goods                    | \$16.72 |
| Ship and Boat Building           | \$17.55 |
| Nondurable Goods                 | \$23.83 |
| Chemical Manufacturing           | \$31.38 |
|                                  |         |

Source: Louisiana Department of Labor

#### **Employment Income** (2005)

| Total Personal Income (000s) | \$14,282,763 |
|------------------------------|--------------|
| Per Capita Personal Income   | 31,585       |

Source: U.S. Dept of Commerce, Bureau of Economic Analysis

# Market Access

#### Highways

Interstate-10 U.S. Highway 90

#### Freight Rail

New Orleans Lower Coast, New Orleans Public Belt, Kansas City Southern, CSX, Union Pacific, Canadian National/Illinois Central, Burlington Northern Santa Fe, Norfolk Southern

| Navigable Waterways/Ports (Distance in miles) |        |  |
|---|--------|--|
| Gulf Intracoastal Waterway                    | within |  |
|   |        |  |
| Port of New Orleans *                         | 10     |  |

| Channel Depth – 45 ft.    |    |
|---------------------------|----|
| Port of South Louisiana * | 42 |
| Channel Depth – 45 ft.    |    |
| (*Foreign Trade Zone)     |    |

#### Airports (within parish)

Louis Armstrong New Orleans International

- 9 Domestic Passenger Airlines
- 12 Major Freight & Mail Carriers

Source: Louis Armstrong New Orleans Int'l Airport – Post Katrina

#### **Distance to Major Cities**

| (in miles, from center of Parish) |       |
|-----------------------------------|-------|
| Atlanta, GA                       | 518   |
| Birmingham, AL                    | 344   |
| Chicago, IL                       | 838   |
| Cincinnati, OH                    | 811   |
| Dallas, TX                        | 495   |
| Denver, CO                        | 1,279 |
| Houston, TX                       | 300   |
| Kansas City, MO                   | 810   |
| Memphis, TN                       | 400   |
| Minneapolis, MN                   | 1,229 |
| Nashville, TN                     | 524   |
| New Orleans, LA                   | 5     |
| St. Louis, MO                     | 600   |
| Source: www.mapquest.com          |       |

#### **Motor Freight**

23 Freight Lines Terminal Facilities Not Available

#### **Parcel Service**

Service Available within Parish

#### Government

| Parish         | Parish President/Councilman |
|----------------|-----------------------------|
| Municipalities | Mayor/Councilman            |
| -              | Mayor/Alderman              |

# **Real Estate**

| Resident               | ial (Single Family avg | price)     |
|------------------------|------------------------|------------|
| East Bank              |                        | \$249,524  |
| West Bank              | ζ.                     | \$176,141  |
| Commercial (ang \$psf) |                        |            |
|                        | Office                 | Warehouse  |
| Class A                | \$22.50 psf            | \$3.50 psf |
| Class B                | \$18.30 psf            | \$4.50 psf |
| Class C                | \$13.39 psf            | \$6.00 psf |

Source: UNO Real Estate Market Analysis 2005/2006

#### Taxes

| Sales Tax          | 8.75%  |
|--------------------|--------|
| Jefferson Parish   | 4.75%  |
| State of Louisiana | 4.00 % |

#### Property Taxes/Assessment Ratio

Only local and parish governments levy property taxes in Louisiana. There is no state tax.

- Improvements of industrial property assessed at 15% of fair market value (land assessed at 10%).
- Private residences are assessed at 10% of fair market value with no property tax assessed on the first \$75,000.

# Education

#### 4-Year Colleges & Universities (New Orleans area)

| Institution                 | Location    | Fall '06<br>Enrollment |
|-----------------------------|-------------|------------------------|
| University of New Orleans   | New Orleans | 11,756                 |
| Southeastern Louisiana      | Hammond     | 15,118                 |
| Tulane University           | New Orleans | 10,349                 |
| Loyola University           | New Orleans | 4,724                  |
| Xavier University of LA     | New Orleans | 2,800                  |
| Southern University at N.O. | New Orleans | 2,500                  |
| Dillard University          | New Orleans | 1,000                  |
| University of Phoenix, LA   | Metairie    | 1,881                  |
| Our Lady of Holy Cross      | New Orleans | 1,200                  |
| Concordia University        | Metairie    | 99                     |

#### 2-Year Colleges

| Delgado Community                               | New Orleans | 11,927 |
|---|-------------|--------|
| Nunez Community                                 | Chalmette   | 1,093  |
| Source: Times Picayune Newspaper Sept. 11, 2006 |             |        |

#### Medical & Law Schools

| LSU Medicine                | New Orleans | 675 |
|-----------------------------|-------------|-----|
| LSU Allied Health           | New Orleans | 287 |
| LSU Nursing                 | New Orleans | 670 |
| LSU Dental                  | New Orleans | 364 |
| LSU Public Health           | New Orleans | 56  |
| Tulane Univ. Med. Ctr.      | New Orleans | 621 |
| Loyola Univ. Law School     | New Orleans | 854 |
| Tulane Univ. Law School     | New Orleans | 557 |
| Source:: GNO Inc. Fall 2005 |             |     |

#### Louisiana Technical Colleges (metro New Orleans)

|                                   | 0         |   |
|-----------------------------------|-----------|---|
| Institution                       | Location  | 1 |
| Jefferson Campus                  | Jeffersor | ı |
| West Jefferson Campus             | Jeffersor | 1 |
| New Orleans Campus                | Orleans   | 5 |
| Sidney N. Collier Campus          | Orleans   | 5 |
| Source: Louisiana Department of I | Education |   |

#### **Research Base**

| New Orleans Regional Medical Center   | New Orleans |
|---------------------------------------|-------------|
| Pennington Biomedical Research Center | Baton Rouge |
| UNO Research & Technology Center      | New Orleans |
| UNO Avondale Maritime Tech. Center    | Avondale    |

#### Primary/Secondary Education

| (2005-2006 School Year)    | Enrollment                      |
|----------------------------|---------------------------------|
| 84 Public Schools          | 52,367                          |
| 59 Nonpublic Schools       | 24,748                          |
| Source: LA Dept of Educ. & | Jefferson Parish Public Schools |

#### **Public Libraries**

- 2 Regional Libraries: East Bank & West Bank
- 14 Branch Libraries
- Cumulative holdings: 850,000

Source: 2006 JP Library System

# **Quality of Life**

#### Climate

| Annual Average Temperature                 | 68.8°          |
|--|----------------|
| Average # of Heating Days                  | 47.2           |
| Average # of Cooling Days                  | 92.5           |
| Average Annual Rainfall                    | 64.16 in.      |
| Source: National Oceanic and Atmospheric A | Administration |

| <b>Medical Services</b> | (located within Jefferson Parish) |
|-------------------------|-----------------------------------|
|-------------------------|-----------------------------------|

| Medical Facility                | No. of Beds |
|---------------------------------|-------------|
| East Jefferson General Hospital | 488         |
| West Jefferson Medical Center 🏾 | 462         |
| Ochsner Clinic Foundation ¥     | 442         |
| Ochsner Westbank                | 199         |
| Ochsner Kenner                  | 170         |
| River Oaks Hospital             | 126         |
| Tulane-Lakeside Hospital        | 102         |
| PNI-time lle anno a inc d       |             |

Pationally recognized

#### **Entertainment and Recreation**

The New Orleans region is well known for its cultural heritage and entertainment venues. Jefferson Parish offers a variety of attractions including world-class restaurants, top-notch shopping, Bayou Segnette State Park, Jean Lafitte National Park, Lake Pontchartrain, Lake Salvador, Bayou Barataria, Bonnabel Boat Launch, Laketown Park & Boat Launch, Grand Isle Beach Front State Park, NFL's New Orleans Saints, Zephyr Stadium, bird watching excursions, Jefferson Performing Arts Society, Rivertown Repertory Theatre and the Jefferson Ballet.

A number of heritage festivals are held throughout the year, including City of Gretna's Annual Heritage Festival. Family-oriented Mardi Gras is the largest festival to take place in Jefferson Parish. Grand Isle hosts several fishing rodeos and each year Bridge City celebrates its Gumbo Festival.

#### **Convention Centers**

| Pontchartrain Center | East Bank, Kenner   |
|----------------------|---------------------|
| Alario Center        | West Bank, Westwego |

# **Business Startup**

#### <u>Step 1</u>

Once the best location for the business has been determined, a zoning clearance must be obtained.

• Contact Jefferson Parish Inspection & Code Enforcement. East Bank, (504) 736-6957 or West Bank, (504) 364-3500.

### <u>Step 2</u>

Determine type of business and register trade name with appropriate agency.

- Corporations and limited partnerships must first register with the Office of the Secretary of State at (225) 925-4704.
- Register trade name with the Jefferson Parish Clerk of Court Office. East Bank, (504) 736-6390 or West Bank, (504) 364-2944.

#### <u>Step 3</u>

Determine if you are required to obtain a Federal Employer Identification Number (FEIN)

• For more information and the form (IRS Form SS-4), contact the IRS at (800) 829-1040.

#### <u>Step 4</u>

Determine if you will be liable for unemployment tax.

• Contact the Employer Status Unit, LA Dept of Labor, Office of Employment Security, (225) 342-2944.

## <u>Step 5</u>

Determine which Louisiana taxes you for which you may be liable.

• Contact the Louisiana Department of Revenue, Taxpayer Services Division at (225) 219-7318 for information and an application.

### <u>Step 6</u>

Satisfy Jefferson Parish tax and licensing requirements.

• Contact the Jefferson Parish Sheriff's Office. East Bank, (504) 832-2464 or West Bank, (504) 376-2473.

### <u>Step 7</u>

Contact other state and local agencies for which licenses and permits may apply.

- Contact the Secretary of State, First Stop Shop at (225) 922-2675.
- Contact the Jefferson Parish Inspection & Code Enforcement Dept at (504) 736-6957.

# Utilities

#### Electricity

Entergy (800) 368-3749

#### Gas

Atmos Energy Louisiana (800) 547-4321

#### Water

Jefferson Parish Department of Water East Bank (504) 736-6073 West Bank (504) 349-5075

#### Telephone

BellSouth Residential (504) 557-6500 Business (504) 557-6000

## **Economic Development Contacts**

Jefferson Parish Economic Development & Port District (JEDCO) 3445 N Causeway Boulevard, Suite 300 Metairie, Louisiana 70002 Phone: (504) 833-1881 Fax: (504) 833-7676 www.jedco.org

Jefferson Chamber of Commerce 3421 N. Causeway Blvd, Suite 203 Metairie, Louisiana 70002 Phone: (504) 835-3880 Fax: (504) 835-3828 www.jeffersonchamber.org

Louisiana Economic Development P.O. Box 94185 Baton Rouge, Louisiana 70804-9185 Phone: (225) 342-5349 Fax: (225) 342-5349 www.led.state.la.us

# Jefferson Parish Web Sites

JEDCO: www.jedco.org

Jefferson Parish: www.jeffparish.net

Jefferson Parish Tourism: www.neworleansgateway.com Jefferson Parish Public Schools: www.jppss.k12.la.us Jefferson Parish Sheriff's Office: www.jpso.com

data compiled & published by JEDCO