# LOUISIANA BUSINESS RECOVERY GRANT & LOAN PROGRAM

**Commercial Loan Application** 

### Jefferson Parish Economic Development Commission

#### **Company Information**

| Company name                          |                            |  |                  |
|---------------------------------------|----------------------------|--|------------------|
| Address                               |                            | City State   | Zip              |
| Principal in charge                   |                            | Phone ( ) Fax  | ( )              |
| Secondary contact person              | ONTROLLER OR BOOKEEPER)    | Phone ( ) Fax  | ( )              |
| Type of business                      |                            | Date establishe                                      | ed               |
| Type of entity (check one):           | Proprietorship Partnership | Corporation LLC                                      |                  |
| Company Ownership                     |                            |  |                  |
| Name                                  |                            | Title  | % of Ownership   |
| Name                                  |                            | Title  | % of Ownership   |
| Name                                  |                            | Title  | % of Ownership   |
| Affiliate Businesses if APP           | PLICABLE                   |  |                  |
| Name                                  |                            | Owner(APPLICANT COMPANY OR INDIVIDUALS)              | % of Ownership   |
| Name                                  |                            | OWNER (APPLICANT COMPANY OR INDIVIDUALS)             | — % of Ownership |
| If a corporation, please indicate who | is President and Secretary | ,  |                  |
| <b>Existing Business Loca</b>         | tions                      |  |                  |
| Address                               |                            | Square feet Lease payment                            | Lease expiration |
| Address                               |                            | Replaced by new facility?  Square feet Lease payment | Loose evaluation |
| Address                               |                            | Replaced by new facility?                            | Lease expiration |
| References                            |                            |  |                  |
| Bank name                             | Acct. no                   | Acct. officer  | Phone            |
|                                       |                            |  |                  |
|                                       |                            |  |                  |
| Accountant                            | Firm name                  |  | Phone            |
| Attorney                              | Firm name                  |  | Phone            |
| Trade references                      | Contact Person             |  | Phone            |
|                                       |                            |  |                  |

# **Nature of Your Business** Nature of your business -Type of products or services (include any catalogs or brochures) \_\_\_\_ Geographic market area\_ List key customers \_ List major competitors \_\_\_\_ **Project Information** Street address of project \_\_\_\_ \_\_\_\_\_ County \_\_\_ \_\_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_ What is the square footage of the new building? What is the square footage your company will occupy?\* Realtor's name \_\_\_ \_\_\_\_\_ Phone\_\_\_ Escrow closing date\_ If known, how will the property be vested (i.e. individually, partnership, LLC, corporation, trust ...) Please provide appropriate document (i.e. Partnership Agreement, LLC documents, Articles of Incorporation, Trust Agreement ...) **Total Project Costs** Purchase existing building or Equipment only **Construction Project** Purchase price\_\_\_\_\_\$\_\_\_\_ Land acquisition\_\_\_\_\_\$ \_\_\_\_\_ Payoff Bank loan\_\_\_\_\_\$ Tenant improvements\_\_\_\_\$ \_\_\_\_ Construction bid\_\_\_\_\_\$ Other Debt Payment\_\_\_\_\$ Equipment\*\_\_\_\_\$\_\_\_ Architects, permits, other soft costs \_\_\_\_\$ \_\_\_ Inventory Purchase \_\_\_\_\_\$ \_\_\_\_ Equipment\*\_\_\_\_\$ \_\_\_ Other\_\_\_\_\_\$ \_\_\_\_\_ Working Capital \$ \_\_\_\_ Other\_\_\_\_\_\$ Total (A) \_\_\_\_\_ \$ \_\_\_\_ Acquisition of Existing Businesses \$ Total (B) \_\_\_\_\_\$ \_\_\_\_ All other \_\_\_\_\_\$ \* Please note -- equipment to be financed must have a useful life of 10 years or greater. Total (C) \_\_\_\_\_\$ \_\_\_\_ Total (A+B+C) \_\_\_\_\_\$ \_\_ If there are any tenants that will remain in the building, please provide the following information: Also, please have your realtor provide copies of all existing leases. Tenant name Square footage Lease expiration Rent amount

# **Employee Questionnaire** Number of current employees \_\_\_\_ Number of employees if loan is approved\_ Key employees Name Responsibilities Title Years with company Years in the industry Miscellaneous Questions PLEASE ANSWER THE FOLLOWING QUESTIONS, AND PROVIDE THE APPROPRIATE INFORMATION IF Do you have any co-signers and/or guarantors for this loan? If so, please submit their names, addresses and personal balance sheets. If not applicable check here \_ A schedule of any previous government financing by any principals or affiliates. Name of Agency \_\_\_\_ \_\_\_\_\_ Original Amount \_\_ Date of Request \_\_\_ Declined \_\_\_\_\_ Approved \_\_\_\_\_ The Outstanding Balance \_\_\_ Status \_\_\_ If not applicable check here \_\_ Do you buy from, sell to, or use the service of any concern in which someone in your company has a significant financial interest. If so provide details. If not applicable check here\_ Does your business, its owners or majority stockholders own or have a controlling interest in other businesses. If yes, please provide their names and the relationship with your company along with a current balance sheet and operating statement for each. If not applicable check here\_ Do you or your spouse or any member of your household, or anyone who owns, manages, or directs your business or their spouses or members of their households work for the Small Business Administration, Small Business Advisory Council, SCORE, or ACE, any Federal Agency, or the participating lender? If so, please provide the name and address of the person and the office where employed. If not applicable check here\_ Have your or any officers of your company ever been involved in bankruptcy or insolvency proceedings? If so, please provide details. If not applicable check here Are you or your business involved in any pending lawsuits? If yes, provide details. If not applicable check here\_ Are you buying machinery or equipment with your loan money? If so, you must include a list of the equipment and cost as quoted by the seller and his name and address. (Attach invoices if available). If not applicable check here \_ Description Make/Model Seller Quantity Cost

# **Business Debt Schedule**

| Indebtedness: Furnish the following information on a<br>and mortgages payable. Do not include accounts pa |                    |                  |                 |                  |                  |                 |          |                       |
|---|--------------------|------------------|-----------------|------------------|------------------|-----------------|----------|-----------------------|
| Creditor<br>Name/address  | Original<br>amount | Original date    | Present balance | Interest<br>rate | Maturity<br>date | Monthly payment | Security | Current or delinquent |
|   |                    |                  |                 |                  |                  |                 |          |                       |
|   |                    |                  |                 |                  | :                |                 |          |                       |
|   |                    |                  |                 |                  |                  |                 |          |                       |
|   |                    |                  |                 |                  |                  |                 |          |                       |
|   |                    |                  |                 |                  |                  |                 |          |                       |
|   |                    |                  |                 |                  |                  |                 | E        |                       |
|   |                    |                  |                 |                  |                  |                 |          |                       |
|   |                    |                  |                 |                  |                  |                 |          |                       |
|   |                    |                  |                 |                  |                  |                 |          |                       |
|   |                    |                  |                 |                  |                  |                 |          |                       |
|   |                    |                  |                 |                  |                  |                 |          |                       |
|   |                    |                  |                 |                  |                  |                 |          |                       |
|   |                    |                  |                 |                  |                  |                 |          | . •                   |
|   |                    |                  |                 |                  |                  |                 |          |                       |
|   |                    |                  |                 |                  |                  |                 |          |                       |
|   | Total p            | resent balance** |                 | Total n          | nonthly payment  |                 |          |                       |

<sup>\*</sup> Should be the same date as current financial statement.

<sup>\*\*</sup> Total must agree with balance shown on current financial statement.

#### Checklist

#### **Business Information**

|      | Business financial statements for the last three years                      |
|------|---|
| zγ   | Interim financial statement dated within the last 45 days                   |
| 2-6  | Business debt schedule (form attached)                                      |
| 2.85 | Federal tax returns for the last three years                                |
| -    | Articles of Incorporation and By-Laws (if corporation)                      |
|      | President of the corporation is:  |
|      | Secretary of the corporation is:  |
|      | Articles of Organization and Operating Agreement (if LLC)                   |
|      | Partnership Agreement (if partnership)                                      |
|      | Business License and Fictitious Business Name Statement (if proprietorship) |
|      | Franchise Agreement   |

#### Personal information (for each owner of 20% or greater)

| <br>Personal tax returns for the last three years |
|---|
| Personal resume (form attached)                   |
| Personal financial statement (form attached)      |

#### Real estate information

| Real Estate Purchase Agreement or settlement sheet |
|--|
| Construction cost budget and/or equipment invoices |
| Existing environmental studies                     |

# **Authorization to Release Information**

I/We hereby authorize the release to Jefferson Parish Economic Development Commission of any information they may require at any time for any purpose related to my/our credit transaction with them. I/We further authorize Jefferson Parish Economic Development Commission to release such information to any entity they deem necessary for any purpose related to my/our credit transaction with them. I/We hereby certify that the enclosed information, including any attachments or exhibits provided here within or at a later date, is valid and correct to the best of my/our knowledge.

| Name of applicant(s)      |      |
|---------------------------|------|
| Signature of applicant(s) | Date |
| Name of applicant(s)      |      |
| Signature of applicant(s) | Date |

# Personal Resume Form TO BE COMPLETED BY EACH PRINCIPAL INVOLVED IN THE LOAN.

| Name  |   |                    |  |                     |               |
|---|---|--------------------|--|---------------------|---------------|
|   | FIRST   | MIDDLE             | MAID   | DEN                 | LAST          |
| Date of birth*  | Place of birth  | Race               | e*   | _ Social Security N | No            |
| U.S. Citizen if not, please   | e provide alien registration number   |                    |  | _                   |               |
| Home address  |   | City               |  | _ State             | Zip           |
| From  | То  | Hom                | e phone  | В                   | usiness phone |
| Immediate past address  |   | City               |  | _ State             | Zip           |
| From  | То  |                    |  |                     |               |
| Are you employed by the U.S   | Government?   | If so,             | give the name of the age                       | ency and position   |               |
|   |   |                    |  |                     |               |
| Spouse's name   | FIRST   | MIDDLE             | MAID   | EN                  | LAST          |
| Date of birth   | Place of birth  | Rac                | e  | _ Social Security N | No            |
| Personal information  Be sure to answer the next the or conviction record will not no be turned down. | ree questions correctly because they are impor<br>ecessarily disqualify you; an incorrect answer v  | tant. The fact tha | nt you have an arrest<br>e your application to |                     |               |
| Are you presently under indict  | ment, on parole or probation?   |                    | Yes  | No                  |               |
| vehicle violation? Include offer  | with or arrested for any criminal offense other t<br>enses which have been dismissed, discharged,<br>be disclosed and explained on an attached sh | or nolle prosequi  | Yes  | No                  |               |
| including adjudication withhel  | d, placed on pretrial diversion, or placed on any d pending probation, for any criminal offense o   | ther than a minor  |  | No                  |               |
| If yes to any of the above, furn  | nish details in a separate exhibit. List name(s)  | under which held   |  |                     |               |
| Military service background   | ı   |                    |  |                     |               |
| Branch  |   | From               | ı  | То                  |               |
| Rank at discharge   | Honorable?  |                    |  |                     |               |
| Job description   |   |                    |  |                     |               |

<sup>\*</sup> This data is collected for statistical purposes only. It has no bearing on the credit decision. Disclosure is voluntary.

#### Personal Resume Form CONTINUED

#### Work experience

List chronologically, beginning with present employment Name of company \_\_ % of business owned \_\_\_\_\_ Full address \_\_\_\_ \_\_\_\_\_\_ City \_\_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_ \_\_\_\_\_\_ To\_\_\_\_\_\_ Duties \_\_\_\_\_ Name of company \_ % of business owned \_\_\_\_\_ Full address \_\_\_\_ \_\_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_ \_\_\_\_\_ To\_\_\_\_\_ Title\_\_ \_\_\_\_\_ Duties \_\_\_ Name of company \_\_\_ % of business owned \_\_\_\_ \_\_\_\_\_\_ City \_\_\_\_\_\_ State \_\_\_\_\_ \_\_\_\_\_ То\_\_\_ \_\_\_\_\_\_ Title\_\_\_\_\_ \_\_\_\_\_ Duties \_\_\_\_ **Education (College or Technical Training)** Name and Location Dates Attended Major Degree or Certificate Comments\_ Comments Comments\_\_\_\_\_

#### **Personal Financial Statement**

|   |  |                     |                                     |                              | As of                     | , 20                                |
|---|--|---------------------|-------------------------------------|------------------------------|---------------------------|-------------------------------------|
| Complete this form for: (1) each proprietor, or (2) each owning 20% or more of voting stock and each corporation. |  |                     |                                     | • •                          | . ,                       |                                     |
| Name  |  | Home p              | hone                                | Busir                        | ness phone                |                                     |
| Home address  |  | City                |                                     | State                        | Zip                       |                                     |
| Business name of applicant/borrower   |  |                     |                                     |                              |                           |                                     |
| Assets  | OMIT CENTS                             |                     |                                     | Liabilities                  | 3                         | OMIT CENTS                          |
| Cash on hand and in banks   | \$                                     | Acco                | ounts payable _                     |                              | \$                        |                                     |
| Savings accounts  | \$                                     | Note                | es payable to ba                    | anks and others              | \$                        |                                     |
| IRA or other retirement account   |  |                     | escribe in Sec                      | tion 2)                      |                           |                                     |
| Accounts and notes receivable   |  | Insta               | allment account                     | (Auto)                       | \$ <u></u>                |                                     |
| Life insurance-cash surrender value only  | ·                                      |                     | lonthly paymen                      |                              |                           |                                     |
| (Complete Section 8)  | V                                      |                     | allment account<br>lonthly paymen   | : (Other)<br>ts              | \$                        |                                     |
| Stocks and bonds(Describe in Section 3)   | \$                                     |                     |                                     | nce                          | \$                        |                                     |
| Real estate(Describe in Section 4)  | \$                                     | Mor                 | tgages on real e<br>Describe in Sec | estate<br>tion 4)            | \$                        |                                     |
| Automobile-present value  | \$                                     |                     |                                     |                              | \$                        |                                     |
| Other personal property(Describe in Section 5)  | \$                                     | Oth                 | Describe in Sec<br>er liabilities   | ·                            | \$ <u></u>                |                                     |
| Other assets(Describe in Section 5)   | \$                                     | (1                  | Describe in Sec                     | tion 7)                      |                           |                                     |
| ,   |  |                     |                                     |                              |                           |                                     |
| Total   | \$                                     | Net                 | wortn                               |                              |                           |                                     |
|   |  |                     |                                     | Total                        | ·\$ <u>—</u>              | · · · · · · · · · · · · · · · · · · |
| Section 1.  | Source of Income                       | e                   |                                     |                              | Contir                    | ngent Liabilities                   |
| Salary  | \$                                     | As e                | ndorser or co-n                     | naker                        | \$\$                      |                                     |
| Net investment income   | \$                                     | Lega                | ıl claims & judg                    | ments                        | \$                        |                                     |
| Real estate income  |  | II                  | ision for federa                    | l income tax                 | \$                        |                                     |
| Other income (Describe below)*  |  | l l                 | r special debt                      | •••••                        | \$                        |                                     |
| Description of Other Income in Section 1.   |  |                     |                                     |                              |                           |                                     |
|   |  |                     |                                     |                              |                           |                                     |
|   | ······································ |                     |                                     |                              |                           |                                     |
|   |  |                     |                                     |                              |                           |                                     |
| *Alimony or child support payments need not be disclosed and the support payments need not be disclosed.          | sed in "Other Income" unle             | ess it is desired t | o have such pa                      | lyments counted toward       | total income.             |                                     |
| Section 2. Notes Payable to Banks and Others  | USE ATTACHMENTS IF NECES               | SARY. EACH ATTAC    | HMENT MUST BE ID                    | ENTIFIED AS A PART OF THIS   | STATEMENT AND SIGNED.     |                                     |
| Name and address of noteholders   | Original<br>balance                    | Current balance     | Payment<br>amount                   | Frequency<br>(monthly, etc.) | How secured<br>type of co |                                     |
|   |  |                     |                                     |                              |                           |                                     |
|   |  |                     |                                     |                              |                           |                                     |
|   |  |                     |                                     | -                            |                           |                                     |
|   |  |                     |                                     |                              |                           |                                     |

| Number of shares   | Name of securities  | Cost  | Market value<br>quotation/exchange                             | Date of quotation/exchange     | Total valu       |
|--|---|---|--|--------------------------------|------------------|
|  |   |   |  |                                |                  |
|  |   |   |  |                                |                  |
|  |   |   |  |                                |                  |
|  |   |   |  |                                |                  |
| Section 4. Real Estate Owner   | d LIST EACH PARCEL SEPERATELY. USE ATT  | TACHMENTS IF NECESSARY                                  | FACH ATTACHMENT MUST BE IDE                                    | UTIFIED AS A PART OF THIS STAT | EMENT AND SIGNED |
| - Noul Estato Owner  |   |   |  |                                |                  |
| Topografia   | Property A  |   | Property B   | Prop                           | erty C           |
| Type of property   |   |   |  |                                |                  |
| Owner  |   |   |  |                                |                  |
| Property address   |   |   |  |                                |                  |
| Date purchased   |   |   |  |                                |                  |
| Original cost  |   |   |  |                                |                  |
| Present market value   |   |   |  |                                |                  |
| Mortgage holder  |   |   |  |                                |                  |
| Address of mortgage holder   |   |   |  |                                |                  |
| Mortgage account number  |   |   |  |                                |                  |
| Mortgage balance   |   |   |  |                                |                  |
| Amount of payment per month/year                                       |   |   |  |                                |                  |
| Status of mortgage   |   |   |  |                                |                  |
| Section 5. Other Personal Pro  | perty and Other Assets DESCRIBE, A OF PAYMEN  | AND IF ANY IS PLEDGED AS S<br>T, AND IF DELINQUENT, DES | SECURITY, STATE NAME AND ADDRE                                 | SS OF LIEN HOLDER, AMOUNT O    | F LIEN, TERMS    |
|  |   |   |  |                                |                  |
| Section 6. Unpaid Taxes  | DESCRIBE IN DETAIL, AS TO TYPE , TO WHOM PAY  | VARIE WHEN DUE AMOUNT                                   | AND TO WHAT DOORS DAY IS ANY                                   | A TAVLIEN ATTACHED             |                  |
| OCCUPATION COMPANY   | DESCRIBE IN DETAIL, AS TO THE . TO WHOM PAT   | ABEL, WHEN DOE, AMOUNT                                  | AND TO WHAT PROPERTY, IF ANY,                                  | A TAX LIEN ATTACHES.           |                  |
|  |   |   |  |                                |                  |
| Section 7. Other Liabilities   | DESCRIBE IN DETAIL.   |   |  |                                |                  |
|  |   |   |  |                                |                  |
|  |   |   |  |                                |                  |
|  |   | BANKE OF BOLICIES NAM                                   | E OF INSURANCE COMPANY AND BE                                  | ENEFICIARIES.                  |                  |
| Section 8. Life Insurance Held   | d GIVE FACE AMOUNT AND CASH SURRENDE  | N VALUE OF POLICIESNAIV                                 |  |                                |                  |
| Section 8. Life Insurance Heli   | d GIVE FACE AMOUNT AND CASH SURRENDE  | N VALUE OF POLICIES-INAIV                               |  |                                |                  |
|  |   |   |  |                                |                  |
| I authorize SBA/Lender to make inquin the attachments are true and acc | d GIVE FACE AMOUNT AND CASH SURRENDE<br>quiries as necessary to verify the accurar<br>curate as of the stated date(s). These start<br>of benefits and possible prosecution by t | cy of the statements maternate for                      | r the purpose of either obtain                                 | ing a loan or guaranteeing     |                  |
| I authorize SBA/Lender to make inquin the attachments are true and acc | quiries as necessary to verify the accurac<br>curate as of the stated date(s). These sta  | cy of the statements maternate for                      | r the purpose of either obtain<br>eral (Reference 18 U.S.C. 10 | ing a loan or guaranteeing     |                  |