

JEDCO Finance Committee Meeting and JEDCO Development Corporation Executive Committee Meeting April 5, 2012

AGENDA

- I. Call to order - Chairman
- II. **Approval of Minutes** Approval of minutes from JEDCO Finance Meetings and JEDCO Development Corporation Executive Committee Meeting for February 9, 2012
- III. Executive Session to discuss the privileged and confidential information regarding loan applicants
- IV. Convene as Open Session
- V. **Public / Other Comments**

Adjournment

The meeting begins at 8:30 a.m. and will be held at the Jefferson Parish Economic Development Commission Office, 700 Churchill Parkway, Avondale, LA 70094

ADA Accessibility: The building is generally accessible to individuals with disabilities. If special ADA disability accommodations are needed, please call the Jefferson Parish Economic Development Commission office, 504-875-3914, prior to the scheduled meeting.



MINUTES FROM JEFFERSON PARISH ECONOMIC DEVELOPMENT COMMISSION FINANCE COMMITTEE JEDCO DEVELOPMENT CORPORATION EXECUTIVE COMMITTEE

MEETING HELD ON FEBRUARY 9, 2012

Finance Committee Members in Attendance

Mario Bazile Greg Jordan Joe Liss

Mark Madderra Bill Peperone Stan Salathe Frank Trapani

Finance Committee Members excused

Tina Dandry-Mayes

Roy Gattuso Paul Rivera John Tobler

JEDCO Staff in Attendance

Jerry Bologna Jessica Lobue Corinne Pritchett Alberto Queral

Other Attendees

Jimmy Baum, Past Commissioner

CALL TO ORDER

The meeting was called to order by Joe Liss.

ADOPTION OF MINUTES

The minutes from the Finance Committee meeting held on January 5, 2012 were submitted for approval. A motion was made by Mr. Salathe and seconded by Mr. Trapani to accept the minutes as submitted. The motion passed unanimously.

Finance Committee Minutes February 9, 2012

LOAN PROPOSALS

Big Easy Sportsplex, LLC

Mr. Queral presented a loan request of \$1,430,000.00 for the purchase of land and building, building renovations and for the purchase and installation of equipment.

The project will have the following structure:

SOURCES:	AMOUNT	RATE	TERM
Private Lender	\$1,787,500.00	6.5%	10 Years
JEDCO/SBA	1,430,000.00	(*)	20 Years
Equity	357,500.00		
Total	\$3,575,000.00		

^{*} The rate of interest of the SBA 504 loan will be determined on the date of the debenture sale.

A motion was made by Mr. Peperone and seconded by Mr. Madderra to approve the loan package as submitted, including all listed collateral and conditions. The motion passed unanimously.

Orleans Beverage & Extract Company, LLC

Mr. Queral presented a loan request of \$258,000.00 for the purchase of machinery and equipment, and for working capital.

The project will have the following structure:

SOURCES	AMOUNT	RATE	TERM
JEDCO/LRCF	\$258,000.00	4%	7 Years
Equity	12,000.00		
Total	\$270,000,00		

After some discussion, a motion was made by Mr. Madderra to approve the loan contingent upon the Corporate Guarantee of Westbank Coffee Company, LLC which owns 20% of Orleans Beverage & Extract Company, LLC. That motion was seconded by Mr. Liss. Subsequent to this motion, a substitute motion was made by Mr. Salathe to approve the loan contingent upon the Corporate Guarantee of Westbank Coffee Company, LLC and to reduce the amount of working capital approved to \$75,000.00. This motion was seconded by Mr. Liss. The substitute motion passed unanimously.

OTHER BUSINESS

Cotton Electric, LLC

The Committee was provided with information regarding the current status on the collection of the loan for Cotton Electric, LLC which was turned over to Attorney, Mark Landry last month. Staff will keep the Committee apprised of this situation.

Finance Committee Minutes February 9, 2012

Problem Loan Report

The Committee was provided with a current Problem Loan Report for their review.

ADJOURNMENT

There being no further business, the meeting was adjourned.

Sincerely,

Alberto Queral

Director of Financing

AQ/jkl

April 5, 2012

LOAN PROPOSALS

Crane & Templet I Am Blessed Properties, LLC (pages 1-46) Cugini, LLC, d/b/a Andrea's Restaurant (pages 47-83)

LOAN REVIEWS

Johnson, Mire & Fernandez CPA, APC (page 84)

Correct Door, Inc. (page 85)

Wechem, Inc. (page 86)

Deep South Investigations, Inc. (page 87)

Lisa Green Campbell (page 88)

SGM Baby Bags Co., Inc. (page 89)

Nettles Academy, Inc. (page 90)

Paradise Pools & Spas, Inc. (page 91)

Greff Motors, Inc. (page 92)

PROBLEM LOAN REPORT (page 93)

DATE	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	ОСТ	NOV	DEC	
2012	5	9	1	5	3	7	5	2	6	4	1	6	
Jimmy Baum- Advisor	Y	Y	С										
Mario Bazile	Y	Y	С										
Tina Mayes	Е	Е	С										
Roy Gattuso	Y	Е	С										
Greg Jordan	Y	Y	С										
Joe Liss	Y	Y	С										
Mark Madderra	Y	Y	С										
Bill Peperone	Y	Y	С										
Paul Rivera	Y	Е	С										
Stan Salathe	Е	Y	C										
John Tobler	Е	E	С										
Frank Trapani	Y	Y	C										
Patrice	N/A	N/A	N/A										
Williams-Smith													

All information contained within the attached documents is confidential, and its unauthorized use, disclosure, duplication or distribution is prohibited. Care should be exercised in the disposal of these documents.

Present: Y Absent: X Excused: E Not Applicable: n/a Cancelled: C

Lender Name: JEDCO/LRCF

Contact: Alberto Queral / (504) 875-3924 / aqueral@jedco.org

Fax: (504) 875-3924

Name

Borrower:

Crane & Templet I Am Blessed Properties, LLC

Small Business Concern Name (if other than borrower):

Tax ID:

Tax ID: 72-0860494

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Trade Name (if different):

SBC is co-borrower: No

N/A

Project Address: 1913 Peters Road

City: Harvey

County:Jefferson

State: LA

Zip: 70058-

Purpose of Loan and Description of Project:

Loan proceeds to be used for the purchase of driveshaft rebuilding equipment and miscellaneous parts inventory. Specifically, the equipment to be purchased includes an Axiline Shaftmaster 62000-71, an Axiline Hollow Lathe Spindle 8000-F and a lift truck. Crane & Templet I am Blessed Properties, LLC. provides professional auto repair and maintenance services, specializing in repairs of light and heavy trucks. Retail sales of auto parts and tires are also offered.

In 2009 JEDCO assisted the company with a SBA 504 loan for acquisition of land and new construction. The new facility on Peters Road in Harvey has allowed the company to meet increased truck repair demand and provide additional space for a more efficient equipment lay-out and operations.

The project meets the public policy objectives of community or area development based on its location of an enterprise zone. Management estimates the creation of two mechanic jobs as a result of this financing and increasing demand within 24 months. The estimated economic impact is \$381,771.58 based on a projected increase in sales of \$233,900 and an economic multiplier of 1.6322.

If any project assets are already owned by the borrower, provide purchase amount & date:

NOT APPLICABLE

Disclose terms of any pre-project financing (including lender, amount financed, and maturity) and specify whether that financing will be taken out with the funds for this project or re-financed by the lender:

Costs

Description	Amount	Description	Amount
Purchase Land	0.00	Inventory	10,000.00
Building	0.00	Working Capital	0.00
New Construction	0.00	Purchase Business	0.00
Machinery and Equipment	133,000.00	Payoff SBA Loan	0.00
Furniture & Fixtures	0.00	Payoff Bank Loan	0.00
Professional Fees	0.00	Payoff Other Loan	0.00
Contingency	0.00	All Other	0.00
		TOTAL Project Costs	143,000.00

Source	Amount	%	Monthly P&I	Term	Amort	Rate	Lier
JEDCO/LRCF / Metairie	128,700	90.00	1,759	7.00	7.00	4.000) 1
Business and Personal Cash	14,300	10.00					
TOTAL Financing	143,000	100.00	1,759	Annua	al P&I	21,	110

Source of Borrower Contribution (if equity in project property, provide details on existing financing and valuation basis): Source of equity is business funds.

Entity Information

Structure

Entity is an: Operating Company

Name: Crane & Templet I Am Blessed Properties, LLC

Mailing Address: 1913 Peters Road, Harvey, LA 70058-1732 Tax ID: 72-0860494

Trade Name (if different):

Year Operations Began: 1980

Type of entity: LLC

Entity is co-borrower?: No

Guarantor?: No

Nature of Business: General Automotive Repair

NAICS: 811111

Name of Franchise: Not Applicable

Franchise on Registry?: N/A

Ownership (account for 100% ownership by the ultimate individual persons)

			Citizenship—	Co	odes —
Name	% Own G	Guar? SSN	US Citizen LPR Other	Gender Race	Ethnicity Vet
Linda Crane	50.000	434-78-3090	X	F	N 1
Noe Jurado, Sr.	50.000	436-31-1156	X	M	N 1

Veteran Status: 1 = Non-Veteran; 2=Other Vet.; 3 = Service-Disabled Vet.; 4 = Not Disclosed.

Gender: M = Male; F = Female; N=Not Disclosed

Race: 1=American Indian/Alaska Native; 2=Asian; 3=Black/African-American; 4=Native Hawaiian/Pacific Islander; 5=White/Caucasian; X=Not Disclosed

Ethnicity: H=Hispanic/Latino; N=Not Hispanic/Latino; Y=Not Disclosed

Management

Provide the following inforr	mation for each officer and dir	ector	
Name	SSN	Title	Life Insurance
Linda M. Crane	434-78-3090	Member	N/A
Noe Jurado, Sr.	436-31-1156	Member	N/A

Analysis of management ability (describe the qualifications and background of the relevant owners, officers, directors, and key employees involved in the operations and day-to-day management of the business):

The company's management team consists of members Linda Crane and Noe Jurado.

Mrs. Crane has been with the company for 31 years. She oversees all managment aspects of the company

Mr. Jurado has over 30 years experience in the industry. He was originally employed with the company from 1988 to 1991. He then worked at Goodyear Tire Center for five years. He resumed his employment at the company in 1996,

History

History & Description of the business:

Crane & Templet, Inc., was established in 1979. The current ownership is evenly divided between members Linda M. Crane and Noe Jurado. In 2009 management changed the company's name to Crane & Templet I am Blessed Properties, Inc.

Operations consist of repair services for automobiles, heavy trucks, recreational vehicles and buses. In 2009 the company was relocated from its original leased location at 540 St. Joseph Lane in Harvey to its current location at 1913 Peters Road. Financing of the land and building on Peters Road was accomplished through a JEDCO/SBA 504 loan, in partnership with private lender Capital One, N.A. At 50,000 sq. ft., the company's new location provides double the space than the current location, allowing for increased demand and more efficient operations. For example, revenue for fiscal year ended 5/31/11 reflects a 12% increase compared to the prior year.

As part of their competitive strategy, management has established a strict policy of high quality repair services at competitive prices. They accomplish that through experience and the employment of ASE certified technicians. The company also acts as distributor of various parts manufacturers, including NAPA.

The JEDCO/LRCF loan will allow the company to expand services to include driveshaft equipment and increase revenue.

Credit Memo Project v3.0 Crane & Properties, LLC

Guarantors

Туре	Name	Type of Guarantee
Individual	Noe Jurado, Sr.	Unsecured Full
Individual	Linda M. Crane	Unsecured Full

Personal Credit

* Note: amounts will display in thousands

Individual	PFS Date	Liquid Asset Real Estate	Total Asset Total Liability	Outside NW AGI	Date Source	History Score
Linda Crane	01/01/2012	131.7	775.0	263.6	03/13/2012	Good
		385.0	343.1	55,540.0	Experian	687
Noe Jurado, Sr.	01/01/2012	4.0	311.1	29.3	03/13/2012	Fair
		160.0	224.7	69,524.0	Experian	686

Comments on Personal Credit

Linda Crane's credit report by Experian indicates a FICO risk score of 687. No derogatory active tradelines were noted. The Experian FICO score ranges from 360 to 840, whereby a high score equals low risk

Noe Jurado's credit report by Experian indicates a FICO risk score of 686. But for one payment made over 30 days past due on a credit card, no other derogatory active tradelines were noted.

Business Credit

* Note: amounts will display in thousands

			- Prior Year ¬		
Entity	FS Date	Total Asset	Revenue	Date	History
	Net Worth	Total Liability	Net Income	Source	

NOT APPLICABLE

Comments on Business Credit

D&B report on the company indicates a moderate credit risk rating and a clear history. PAYDEX score of 64 indicates a medium risk of a late payment.

The company's payment history of the existing JEDCO/SBA 504 loan is excellent.

Personal Resources

Personal Resources Comments:

The personal resources of Linda Crane and Noe Jurado have been utilized.

Jobs

Job Opportunity Requirement

2.00 Number of jobs to be created in the next two years

0.00 Number of jobs to be retained because of project

2.00 Total number of job opportunities

Justification for including retained jobs in total:

Credit Memo Project v3.0 Crane & Templet 1 Am Blessed Properties, LLC

Prior Financing

Previous or existing government financing of principals and/or affiliates and/or applicant? Yes Previous or existing SBA financing of principals and/or affiliates and/or applicant? Yes (If YES to either question, complete the following)

	Current Balance	Guaranty Balance	01.1	
		Suaranty Dalance	Status	Loan Number
App Crane & Templet I Am Blessed Properties, LLC	C SBA Disa	ster Relief	SBA	72-0860494
THE REST OF STREET, ST	82,334	THE CONTRACT OF A PERSONNEL	Current	The same of the sa
App Crane & Templet I Am Blessed Properties, LLC	C SBA 504	William Control	SBA	72-0860494
	313,920		Current	

Affiliates

Potential Affiliates - Applies to all borrowers, OCs, & EPC.

Account for all businesses (excluding publicly traded) in which any 20% owner or guarantor holds an ownership interest. Account for all businesses for which any owner, officer, director, key employee, or management entity has the power to exercise control whether individually or through a combined identity of interest (such as family members, individuals or firms with common investments, or firms that are economically dependent through contractual or other relationships). Account for all other potentially affiliated businesses consistent with CFR 121.103

Affiliate? Company Name	Nature of Business	TIN	Individual	%	Title
NOT APPLICABLE					
Comments		2717 M714 a 2012 constituted to the constitute of	tiple tenging his furnit 2007 subvioles in Mark DESTRICT and Principles and Council for	WILDS WAS A STATE OF THE STATE	
Comments			***************************************		

Collateral

Approxi	moto Ciro	-	^	N 1		
, (PP1 0/\)	mate Size	OT:	Occupancy	New	Renovation	Special
	Lot	Unit	%	Building	/Remodel	Purpose
oject addre	ess):					
	ilding oject addre	oject address):		inding Lot	manig 20t Onit	maning 200 Onite 2 and 3

Projects involving equipment/other personal pr	operty	"
Type of property:	Purchased From	Items Are
Existing Equipment	Manufacturer	Used
Proposed New Equip.	Manufacturer	New
Comments (discuss remaining useful life, installati	on costs, etc. as appro	opriate):

Collateral Offered		Estimated Value	Liquidation Value	Prior Lien Position	Prior Lien Amount	Net Value
Existing Equipment		168,318	126,238	ter 1 The	45,953	80,285
Proposed Equipment		133,000	99,750		0	99,750
	Totals	301,318	225,988		45,953	180,035
	New Loan	107,250				
	LTV	0.51	Pro	oject Debt:	128.700	
	LLTV	0.60	1 Tojoot Bobt.		120,100	
Life insurance is NOT required.						

Analysis of collateral adequacy:

The JEDCO/LRCF loan will be adequately secured with a second position UCC-1 on furniture, fixtures and equipment now owned and to be purchased in the future.

Credit Memo Project v3.0 Crane & Temple 1 Am Blessed Properties, LLC

Other Issue	Wrap-Up s (Such as pre-application 912 clearances, franchise reviews, environmental reviews, etc):
Key Risks:	
Key Strengtl	ns:
	d projected cash flow coverage ratio of 2.29 and 2.03 times, demonstrates adequate repayment capacity o 's current debt and proposed loan.
The project i defined ente	meets the public policy objective of community or area development based on the company's location of a rprise zone.
Principals Li	nda Crane and Noe Jurado's have over 57 years of combined experience in the industry.
Decision Co	nclusion:
Based upon	the above strengths, the JEDCO/LRCF loan for equipment is recommended for approval.

Credit Memo Project v3.0
Crane & Templet 1 Am Blessed Properties, LLC

Balance Sheet - Small Business Concern

Name: Crane & Templet I Am Blessed Properties, LLC

Type of Statement	Tax Re	eturn	Compi	lation	Interna	ally P	* Note: amounts will display in thous		
Date of Statement:	05/31/	2010	05/31/	2011	02/29/2	2012	Adj. Debit	Adj. Credit	Adj Bal Sheet
Cash/Mark. Sec.	0.0	0.0%	17.1	1.4%	0.0	0.0%			0.0
Accounts Rec	12.3	1.3%	6.5	0.5%	19.6	1.9%		14.3 (A)	5.3
Inventory	54.6	5.8%	5.0	0.4%	5.0	0.5%	10.0 (B)		15.0
Other Current Assets	0.0	0.0%	33.3	2.8%	11.7	1.2%			11.7
Total Current Assets	66.9	7.1%	61.9	5.2%	36.3	3.6%			32.0
Net Fixed Assets	811.0	86.2%	1,004.1	83.9%	962.6	95.2%	133.0 (C)		1,095.6
Intangibles	14.1	1.5%	13.1	1.1%	12.3	1.2%			12.3
Other Assets	49.3	5.2%	118.1	9.9%	0.0	0.0%			0.0
Total Assets	941.3	100.0%	1,197.2	100.0%	1,011.2	100.0%			1,139.9
Accounts Payable	38.5	4.1%	86.3	7.2%	103.8	10.3%			103.8
Notes Payable	0.0	0.0%	30.2	2.5%	19.5	1.9%			19.5
Taxes/Accruals	42.8	4.5%	6.9	0.6%	38.0	3.8%			38.0
Private Lender (Curr)	30.2	3.2%	46.2	3.9%	46.2	4.6%		16.0 (D)	62.2
	0.0	0.0%	0.0	0.0%	0.0	0.0%			
Other Current Liab.	7.2	0.8%	20.3	1.7%	43.9	4.3%			43.9
Total Current Liabilities	118.7	12.6%	189.9	15.9%	251.4	24.9%			267.4
Notes Payable	938.5	99.7%	846.3	70.7%	677.4	67.0%			677.4
Private Lender (LT)	0.0	0.0%	0.0	0.0%	0.0	0.0%		112.7 (D)	112.7
	0.0	0.0%	0.0	0.0%	0.0	0.0%			
Stockholder Debt	0.0	0.0%	0.0	0.0%	0.0	0.0%			0.0
Other L-T Liabilities	0.0	0.0%	39.2	3.3%	0.0	0.0%			0.0
Total Liabilities	1,057.2	112,3%	1,075.4	89.8%	928.8	91.9%			1,057.5
Net Worth	-115.9	-12.3%	121.8	10.2%	82.4	8.1%			82.4
Total Liab. + NW	941.3	100.0%	1,197.2	100.0%	1,011.2	100.0%			1,139.9

5 L OL 15 "	C	— Historical—		Industry Comparison				
Balance Sheet Ratios	05/31/2010	05/31/2011	02/29/2012	High	Med	Low	Adj Bal Sheet	
Current Ratio	0.6	0.3	0.1	2.8	0.9	0.3	0.1	
Debt/Worth	-9.1	8.8	11.3	0.9	9.1	-3.1	12.8	
Quick Ratio	0.1	0.1	0.1	1.9	0.5	0.1	0.0	
Days Receivable	5.1	2.0	5.4		1.0	10.0		
Days Payable	42.0	45.5	51.6			Stulle files		
Days Inventory	59.6	2.6	2.5					
Net Working Capital	-51.8	-128.0	-215.1		20.4	Barrell La	-235.4	

Accounting Basis: Cash Accrual

Balance Sheet Analysis/Comments:

Adjustments to balance sheet:

- A) Equity injection derived from operations
- B) Inventory purchase
- C) Fixed asset acquisition
- D) Current and long term portions of JEDCO/LRCF loan

The adjustment columns represent the overall project costs. The company's pro forma liquidity and leverage positions are better than the industry's median.

Analysis:

Credit Memo Project v3.0 Crane & Templet I Am Blessed Properties, LLC

Balance Sheet Analysis/Comments:

ASSETS

Current Assets:

Current assets consist of cash, accounts receivable and inventory, For the nine month interim period ending 2/29/12, total cash is negative at -36.6m. According to principal Linda Crane checks are written in advance prior to mailing. A review of the company's bank statements for the month ended 2-29-12 reflect positive ending balances and no overdraft activity. As of interim 2/29/12, accounts receivable turnover is calculated at 5.4 days, reflecting a faster collection period than the industry's lower quartile of 10 days. Also, submission of a current aging A/R was pending as of completion of the subject loan package.

Fixed Assets:

Fixed assets are inclusive of land, building, shop equipment, vehicles and amortizing assets. Other assets reflect debt due from members. Depreciation uses a combination of straight line and accelerated methods.

LIABILITIES AND NET WORTH

Current Liabilities:

Current liabilities consist of a bank unsecured line of credit, accounts payable, current portion of long term debt and accrued taxes. As of the interim 2/29/12, accounts payable turnover is calculated at 51.5 days. Benchmark data from D&B for this industry did not include A/P turnover information.

Long Term Liabilities

Long term liabilities are inclusive of debt. Long term debt includes the bank's 1st mortgage property loan, a SBA disaster relief loan, the JEDCO SBA 504 loan and a Regions Bank equipment loan.

Net Worth

Pro forma net worth of 7.23% of total assets represents a better position that the industry median of -2.9.

Credit Memo Project v3.0 Crane & Templet 1 Am Blessed Properties, LLC

Name: Crane & Templet I Am Blessed Properties, LLC

Tax ID: 72-0860494

* Note: amounts will display in thousands

Type Of Statement:	Tax Return	Tax Return	Compilation	Internally P	Projection	
# Of Months:	12	12	12	9	12	NAICS
Date Of Statement:	05/31/2009	05/31/2010	05/31/2011	02/29/2012	05/31/2013	Statistics

P&L:

Sales	1,035.7		887.2		1,158.4		994.5		1,392.3		
Costs Of Goods	381.6	- 36, \$90g	334.3	130,100	692.2	(18):88/8.1	550.3	。2010年1月1日 - 1880年1月1日 - 1880年1日 - 1880年11日 - 1880年1日 - 1880年11日 - 1880	800.5	TO BYNE	
Gross Profit	654.1	1.63 7.7%	552.9	62.3%	466.2	440,000	444.2	- अध्याति होती	591.8	22 图像	
G & A Expenses	658.4	:50, 8°%	743.3	、関かば後	344.9	Jr. 1997	483.6	1.883 EVA.	414.9	29.8%	
Other Income/(Expense)	5.1	0.5%	-15.1	-1.7%	0.5	0.0%	0.0	0.0%	0.0	0.0%	
Net Inc Before Taxes	0.8	0.1%	-205.5	-23.2%	121.8	10.5%	-39.4	-4.0%	176.9	12.7%	5.3%
Income Taxes	0.0	0.0%	0.0	1.7%	0.0	1.0/K)	0.0	15.39%	0.0	A. 25%	VIII - I -
Net Inc After Taxes	0.8	0.1%	-205.5	-90-2W	121.8	1.2 1.24	-39.4	1 - A. B.	176.9	018776	
Depreciation/Amortization	70.0	6.8%	235.0	\$(45.47%)	89.8	F. 37%.	70.0	196	102.8	7.4%	
Interest	12.6	1.2%	58.8	6.6%	50.8	4.4%	34.1	3.4%	55.6	4.0%	
Rent	25.5	2.5%	15.3	1.7%	0.0	0.0%	0.0	0.0%	0.0	0.0%	
Owner's Salaries	126.6	12.2%	25.3	2.9%	55.8	4.8%	84.0	8.4%	112.0	8.0%	
Wages	237.8	23.0%	221.8	25.0%	45.0	3.9%	46.8	4.7%	45.0	3.2%	7.00

P&L Comments/Analysis:

Revenue is derived from repairs and parts sales. For the three-month interim period ending 8/31/11, repairs accounted for 47% of revenue and parts sold accounted for 53%. Parts carry a markup of 30.7%. Overall revenue has increased by 11.85% since the company relocated to their new facility in January 2010. Revenue for the interim period ending 8/31/11, when annualized, represents a 26% increase when compared to FYE 5/31/11.

Cash Flow

Net Inc Before Taxes	0.8	-205.5	121.8	-39.4	176.9
+ Depreciation	70.0	235.0	89.8	70.0	0.0
+ Interest Expense	12.6	58.8	50.8	34.1	55.6
+ Rental Expense	25.5	15.3	0.0	0.0	0.0
+ Excess Owner's Comp	0.0	0.0	0.0	0.0	0.0
+ Other:Owner's Draw	0.0	0.0	0.0	0.0	0.0
+ Other:	0.0	0.0	0.0	0.0	0.0
Total Cash Flow	108.9	103.6	262.4	64.7	232.5
- Existing Debt Service	93.4	93.4	93.4	70.1	93.4
- Project Debt Service	21.1	21.1	21.1	15.8	21.1
- Line Of Credit - Principal	0.0	0.0	0.0	0.0	0.0
- Line Of Credit - Interest	0.0	0.0	0.0	0.0	0.0
- Other:	0.0	0.0	0.0	0.0	0.0
Total Cash Requirement	114.5	114.5	114.5	85.9	114.5
Cash Surplus (deficit)	-5.6	-10.9	147.9	-21.2	118.0
Cash Flow Coverage Ratio	0.95	0.90	2.29	0.75	2.03

Cash Flow Comments/Analysis (if projections are utilized, describe the basis for the assumptions including who performed the analysis and how the conclusions were reached):

Historical and projected debt service cash flow coverage of 2.80 and 1.98 times, respectively, indicate adequate repayment ability of the proposed project's loan.

Financial projections:

Financial projections were prepared by JEDCO staff based on historical performance

SALES

Based on annualized interim 8/31/11 performance

Credit Memo Project v3 0 Crane & Templet 1 Am Blessed Properties, LLC

Cash Flow Comments/Analysis (if projections are utilized, describe the basis for the assumptions including who performed the analysis and how the conclusions were reached):

COGS

Based on average of FYE 5/31/11 and interim 8/31/11 performances

DEPRECIATION

Based on historical performance + new equipment / 10 Yrs.

INTEREST

Based on historical performance + LRCF loan's annual interest cost

RENT

N.A.

OWNER'S SALARY

Based on current level

WAGES

Reflects non-labor wages. Technicians wages included in cost of sales

OPERATING EXPENSES

Based on historical average

Credit Memo Project v3.0 Crane & Templet 1 Am Blessed Properties, LLC

Schedule of Indebtedness

Name:
Crane 2
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		3,600	Total Annually: \$							
-		300	Total Monthly: \$		27,190	€9	Total Present Balance	Total Pre		
Cur	G	300 CD	\$		27,190	49	30,000 09/05/2007	30,000	€ G	Capital One
										Line (s)
CURRENT/~ PAST DUE	MONTHLY PAYMENT SECURITY	MONTHLY PAYMENT	MATURITY DATE	RATE OF INTEREST	PRESENT BALANCE		ORIGINAL DATE	ORIGINAL AMOUNT		PAYABLE TO

Note (s)

		Regions Equipment Finance	JEDCO/SBA 504	Capital One	SBA Disaster	
		₩.	\$	49	69	
	Total Pre	84,466	334,000	463,500	98,000	
	Total Present Balance	84,466 01/01/2009	334,000 12/16/2009	463,500 11/01/2009	98,000 01/01/2007	
	4	€A	S	4	49	
	871,327	37,275 Fixed	313,920 Fixed	437,798 Fixed	82,334 Fixed	
		Fixed	Fixed	Fixed	Fixed	
Total Annually: \$	Total Monthly: \$	01/01/2014	12/01/2029	12/01/2019	01/01/2037	
lly: \$	ıly: \$	es.	\$	₩	40	
89,763	7,480	1,663	2,242	3,078	497	
			2,242 2nd Mort. R/E	3,078 1st Mort. R/E	497 Residence	
		Cur	Cur	Cur	Cur	
			110		N.S.	}

^{*} to be paid by new loan and/or exclude from cashflow

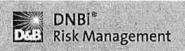
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Total Monthly: \$ 7,780

Printed: 04/02/2012

Total Annually: \$ 93,363



ATTN: CORINNE PRITCHETT Report Printed: March 29, 2012

Live Report: CRANE & TEMPLET I AM BLESSED PROPERTIES, LLC

D-U-N-S® Number: 14-915-2592 Trade Names: CRANE & TEMPLET

Endorsement/Billing Reference: cpritchett@jedco.org

D&B Address

Address

Phone Fax

1913 Peters Rd Harvey,LA - 70058

504 367-1199

Location Type

Single Location

www.craneandtemplet.com

Endorsement: cpritchett@jedco.org

Company Summary

Currency: Shown in USD unless otherwise indicated

Score Bar

PAYDEX®

64

Commercial Credit Score Class

Financial Stress Class

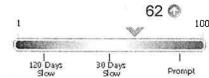
Credit Limit - D&B Conservative

1,000.00

D&B Rating

1R2

D&B 3-month PAYDEX®



When weighted by amount, Payments to suppliers average 21 Days Beyond Terms

D&B Company Overview

This is a single location Manager	LINDA CRANE, MBR
Hallagel	LINDA ONANE, MBN
Year Started	1979
Employees	10
SIC	7699 , 7539
Line of business	Repair services, automotive repair, ret auto/ home supplies
NAICS	811310
History Status	CLEAR .

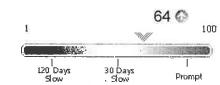
Company News

Today: Thursday, March 29, 2012

This company is not currently tracked for Company

Powered by FirstRain

D&B PAYDEX®



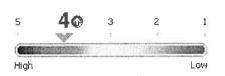
When weighted by amount, Payments to suppliers average 19 days beyond terms

Public Filings

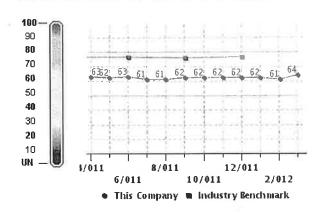
The following data includes both open and closed filings found in D&B's database on this company.

Number of Records	Most Recent Filing Date
0	-
0	×
0	
0	
0	
	Records 0 0

Commercial Credit Score Class



PAYDEX® Trend Chart



Detailed Trade Risk Insight™

Days Beyond Terms Past 3 Months



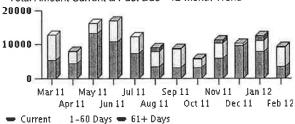
Dollar-weighted average of 9 payment experiences reported from 9 Companies

Recent Derogatory Events

Dec-11 Jan-12 Feb-12

Placed for Collection
Bad Debt Written Off

Total Amount Current & Past Due - 12 Month Trend



Predictive Scores

Currency: Shown in USD unless otherwise indicated

Credit Capacity Summary

The public record items contained herein may have been paid, terminated, vacated or released prior to todays date.

Financial Stress Score Class



This credit rating was assigned because of D&Bs assessment of the companys creditworthiness. For more information, see the D&B Rating Key

D&B Rating:

1R2

Number of employees: 1R indicates 10 or more employees Composite credit appraisal: 2 is good

The Rating was changed on March 23, 2012 because D & B's file shows a change in the company's suit(s), lien(s), and/or judgment(s) activity.

The 1R and 2R ratings categories reflect company size based on the total number of employees for the business. They are assigned to business files that do not contain a current financial statement. In 1R and 2R Ratings, the 2, 3, or 4 creditworthiness indicator is based on analysis by D&B of public filings, trade payments, business age and other important factors. 2 is the highest Composite Credit Appraisal a company not supplying D&B with current financial information can receive.

Below is an overview of the companys rating history since 09-15-2004

D&B Rating	Date Applied
1R2	03-23-2012
1R3	03-07-2012
2R3	03-16-2010
CB2	11-09-2009
СВЗ	10-22-2008
CC3	01-17-2008
GG4	11-13-2007
-	09-15-2004

Sales:	1,300,000.00
Number of Employees Total:	10

Payment Activity:	(based on 26 experiences)	
Average High Credit:	1,597	
Highest Credit:	10,000	
Total Highest Credit:	31,550	

D&B Credit Limit Recommendation

Risk category for this business :	MODERATE	High	Moderate	Low
			21	
Aggressive credit Limit:	5,000		******	
Conservative credit Limit	1,000	5 4	3	2 1

The Credit Limit Recommendation (CLR) is intended to serve as a directional benchmark for all businesses within the same line of business or industry, and is not calculated based on any individual business. Thus, the CLR is intended to help guide the credit limit decision, and must be balanced in combination with other elements which reflect the individual company's size, financial strength, payment history, and credit worthiness, all of which can be derived from D&B reports.

Risk is assessed using D&Bs scoring methodology and is one factor used to create the recommended limits. See Help for details.

Financial Stress Class Summary

The Financial Stress Score predicts the likelihood of a firm ceasing business without paying all creditors in full, or reorganization or obtaining relief from creditors under state/federal law over the next 12 months. Scores were calculated using a statistically valid model derived from D&Bs extensive data files.

The Financial Stress Class of 3 for this company shows that firms with this class had a failure rate of 0.24% (24 per 10,000), which is lower than the average of businesses in D & B's database

Financial Stress Class:



Moderate risk of severe financial stress, such as a bankruptcy, over the next 12 months.

Probability of Failure:

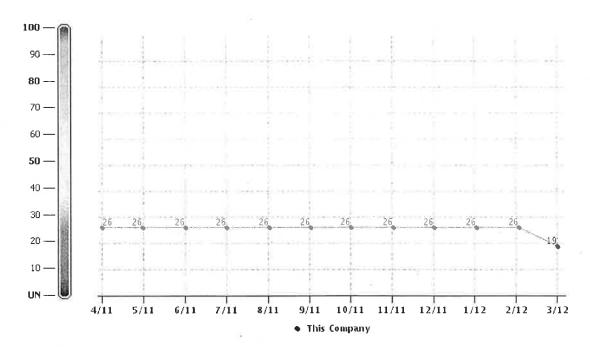
· Among Businesses with this Class: 0.24 % (24 per 10,000)

- Financial Stress National Percentile: 48 (Highest Risk: 1; Lowest Risk: 100)
- Financial Stress Score: 1473 (Highest Risk: 1,001; Lowest Risk: 1,875)
- Average of Businesses in D&Bs database: 0.48 % (48 per 10,000)

The Financial Stress Class of this business is based on the following factors:

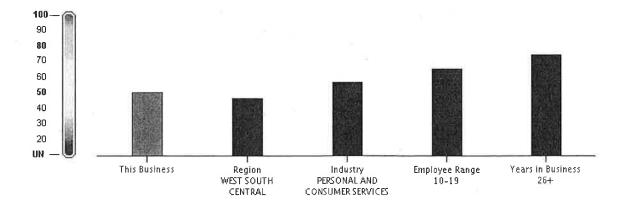
- · Low proportion of satisfactory payment experiences to total payment experiences.
- · Low Paydex Score.

Financial Stress Percentile Trend:



Notes:

- The Financial Stress Class indicates that this firm shares some of the same business and financial characteristics of other companies with this classification. It does not mean the firm will necessarily experience financial stress.
- The Probability of Failure shows the percentage of firms in a given Class that discontinued operations over the past year with loss to creditors. The Probability of Failure - National Average represents the national failure rate and is provided for comparative purposes.
- The Financial Stress National Percentile reflects the relative ranking of a company among all scorable companies in D&Bs file.
- The Financial Stress Score offers a more precise measure of the level of risk than the Class and Percentile. It is especially helpful to customers using a scorecard approach to determining overall business performance.



Norms	National %
This Business	48
Region: WEST SOUTH CENTRAL	44

Norms	National %
Industry: PERSONAL AND CONSUMER SERVICES	56
Employee range: 10-19	66
Years in Business: 26+	77

This Business has a Financial Stress Percentile that shows:

- . Lower risk than other companies in the same region.
- Higher risk than other companies in the same industry.
- Higher risk than other companies in the same employee size range.
- Higher risk than other companies with a comparable number of years in business.

Credit Score Summary

The Commercial Credit Score predicts the likelihood that a company will pay its bills in a severely delinquent manner (90 days or more past terms), obtain legal relief from creditors or cease operations without paying all creditors in full over the next 12 months. Scores are calculated using a statistically valid model derived from D&B's extensive data files.

The Credit Score class of 4 for this company shows that 31.5% of firms with this class paid one or more bills severely delinquent, which is 1.34 times higher than the average of businesses in D & B's database.

Credit Score Class:



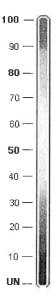
Incidence of Delinquent Payment

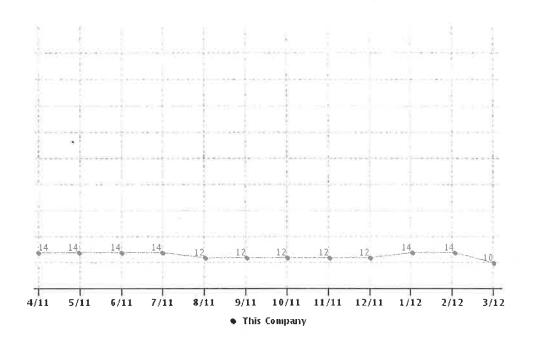
- Among Companies with this Classification: 31.50 %
- Average compared to businesses in D&Bs database: 23.50 %
- . Credit Score Percentile: 17 (Highest Risk: 1; Lowest Risk: 100)
- Credit Score: 382 (Highest Risk: 101; Lowest Risk:670)

The Credit Score Class of this business is based on the following factors:

- · General area credit conditions.
- · Most recent amount past due.

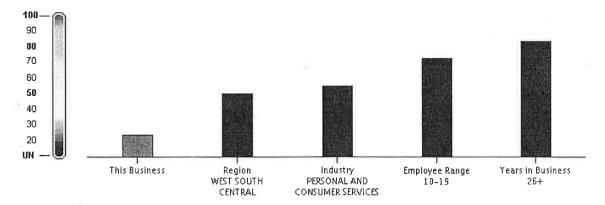
Credit Score Class Percentile Trend:





Notes:

- The Commercial Credit Score Risk Class indicates that this firm shares some of the same business and financial characteristics of other companies with this classification. It does not mean the firm will necessarily experience severe delinquency.
- The incidence of delinquency shows the percentage of firms in a given percentile that are likely to pay creditors in a severely delinquent manner. The average incidence of delinquency is based on businesses in D&B's database and is provided for comparative purposes.
- . The Commercial Credit Score percentile reflects the relative ranking of a firm among all scorable companies in D&B's file.
- The Commercial Credit Score offers a more precise measure of the level of risk than the Risk Class and Percentile. It is especially helpful to customers using a scorecard approach to determining overall business performance.



Norms National %		
This Business	17	
Region: WEST SOUTH CENTRAL	48	
Industry: PERSONAL AND CONSUMER SERVICES	54	
Employee range: 10-19	75	
Years in Business: 26+	88	

This business has a Credit Score Percentile that shows:

- Higher risk than other companies in the same region.
- · Higher risk than other companies in the same industry.
- · Higher risk than other companies in the same employee size range.
- · Higher risk than other companies with a comparable number of years in business.

Trade Payments

Currency: Shown in USD unless otherwise indicated

D&B PAYDEX®

The D&B PAYDEX is a unique, weighted indicator of payment performance based on payment experiences as reported to D&B by trader references. Learn more about the D&B PAYDEX

Timeliness of historical payments for this company.

Current PAYDEX is

Equal to 19 days beyond terms (Pays more slowly than the average for its industry of 5 days beyond

terms)

Industry Median is

Equal to 5 days beyond terms

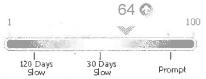
Payment Trend currently

Unchanged, compared to payments three months ago

Indications of slowness can be the result of dispute over merchandise, skipped invoices etc. Accounts are sometimes placed for collection even though the existence or amount of the debt is disputed.

Total payment Experiences in D&Bs File (HQ)	26
Payments Within Terms (not weighted)	68 %
Trade Experiences with Slow or Negative Payments(%)	26.92%
Total Placed For Collection	0
High Credit Average	1,597
Largest High Credit	10,000
Highest Now Owing	5,000
Highest Past Due	2,500

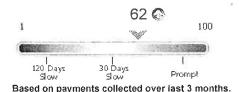
D&B PAYDEX



- High risk of late payment (Average 30 to 120 days beyond terms)
- Medium risk of late payment (Average 30 days or less beyond terms)
- Low risk of late payment (Average prompt to 30+ days sooner)

When weighted by amount, payments to suppliers average 19 days beyond terms

3-Month D&B PAYDEX



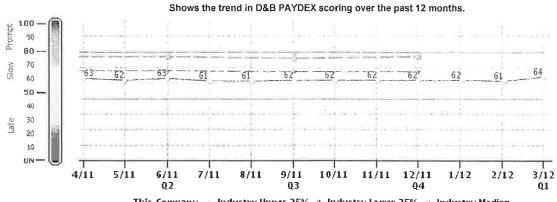
- High risk of late payment (Average 30 to 120 days beyond terms)
- Medium risk of late payment (Average 30 days or less beyond terms)
- Low risk of late payment (Average prompt to 30+ days sooner)

When weighted by amount, payments to suppliers average 21 days beyond terms

D&B PAYDEX® Comparison

Current Year

PAYDEX® of this Business compared to the Primary Industry from each of the last four quarters. The Primary Industry is Repair services, automotive repair, ret auto/home supplies, based on SIC code 7699



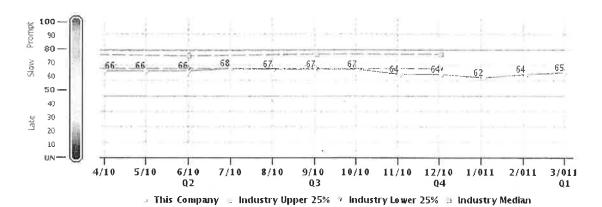
🗸 This Company 🖫 Industry Upper 25% 😗 Industry Lower 25% 🗓 Industry Median

	4/11	5/11	6/11	7/11	8/11	9/11	10/11	11/11	12/11	1/12	2/12	3/12
This Business	63	62	63	61	61	62	62	62	62	62	61	64
Industry Quartiles												
Upper	900		80			80	8		80	*		6
Median	961	5	77	3	-	76	9:		77		¥	2
Lower	- 20	3	68	- 2	- 2	67	2	2	67		8	- 8

- Current PAYDEX for this Business is 64, or equal to 19 days beyond terms
- . The 12-month high is 64, or equal to 19 DAYS BEYOND terms
- . The 12-month low is 61, or equal to 22 DAYS BEYOND terms

Previous Year

Shows PAYDEX of this Business compared to the Primary Industry from each of the last four quarters. The Primary Industry is Repair services, automotive repair, ret auto/home supplies, based on SIC code 7699.



Previous Year	03/10 Q1'10	06/10 Q2'10	09/10 Q3'10	12/10 Q4'10
This Business	UN	66	67	64
Industry Quartiles				
Upper	80	79	80	80
Median	77	76	77	77
Lower	68	68	68	68

Based on payments collected over the last 4 quarters.

- Current PAYDEX for this Business is 64, or equal to 19 days beyond terms
- · The present industry median Score is 77, or equal to 5 days beyond terms
- · Industry upper quartile represents the performance of the payers in the 75th percentile
- · Industry lower quartile represents the performance of the payers in the 25th percentile

Payment Habits

For all payment experiences within a given amount of credit extended, shows the percent that this Business paid within terms. Provides number of experiences to calculate the percentage, and the total credit value of the credit extended.

\$ Credit Extended	# Payment Experiences	Total Amount	% of Payments	Within Terms	
Over 100,000	0	0	0%		
50,000-100,000	0	0	0%		
15,000-49,999	0	0	0%		
5,000-14,999	2	17,500	50%		
1,000-4,999	4	8,500	50%		
Under 1,000	13	4,350	76%		
			100	50%a	1 303%

Based on payments collected over last 24 months.

All Payment experiences reflect how bills are paid in relation to the terms granted. In some instances, payment beyond terms can be the result of disputes over merchandise, skipped invoices etc.

Payment Summary

- There are 26 payment experience(s) in D&Bs file for the most recent 24 months, with 17 experience(s) reported during the last three
 month period.
- The highest Now Owes on file is 5,000 . The highest Past Due on file is 2,500

Below is an overview of the companys currency-weighted payments, segmented by its suppliers primary industries:

	(#)	Amts	Largest High Credit	Terms (%)	<31 3 (%) (%		61-9	0 90>
Top Industries		-						
Nonclassified	4	5,500	2,500	55	0	45	0	0
Ret auto supplies	2	3,500	2,500	50	0	50	0	0
Mfg car parts	1	10,000	10,000	50	0	50	0	0
Accounting services	1	7,500	7,500	50	50	0	0	0
Whol industrial equip	1	750	750	100	0	0	0	0
Electric services	1	500	500	100	0	0	0	0
Surety insurance	1	500	500	100	0	0	0	0
Telephone communictns	1	500	500	100	0	0	0	0
Mfg cleaning products	1	500	500	0	100	0	0	0
Mfg misc office eqpt	1	250	250	0	100	0	0	0
Radiotelephone commun	1	250	250	100	0	0	0	0
Ret misc merchandise	1	250	250	0	50	50	0	0
Short-trm busn credit	1	250	250	100	0	0	0	0
Whol nondurable goods	1	50	50	0	0	0	0	100
Ret mail-order house	1	50	50	100	0	0	0	0
Photocopying service	1	0	0	0	0	0	0	0
Other payment categories								
Cash experiences	5	200	50					
Payment record unknown	1	1,000	1,000					
Unfavorable comments	0	0	0					
Placed for collections:								
With D&B	0	0	0					
Other	0	N/A	0					
Total in D&Bs file	26	31,550	10,000					

Accounts are sometimes placed for collection even though the existence or amount of the debt is disputed.

Indications of slowness can be result of dispute over merchandise, skipped invoices etc.

Detailed payment history for this company

Date Reported (mm/yy)	Paying Record	High Credit	Now Owes	Past Due	Selling Terms	Last Sale Within (month)
03/12	(001)	50	0	0	Cash account	1 mo
02/12	Ppt	500	250	0		1 mo
	Ppt	500	500	0		1 mo
	Ppt	250	0	0		6-12 mos
	Ppt	250	250	0		1 mo
	Ppt	0	0			6-12 mos
	Ppt-Slow 30	7,500	5,000	2,500		1 mo
	Ppt-Slow 60	2,500	750	0		1 mo
	Slow 30	250	0	0	N30	4-5 mas
	Slow 55	2,500	2,500	2,500		1 mo
	Slow 30-60	250	0	0	N30	6-12 mos
	(012)	1,000	. 0	0		6-12 mos
01/12	Ppt-Slow 45	1,000	500	500		1 mo
	(014)	50			Cash account	1 mo
12/11	Ppt	500	500	0		1 mo
	Slow 90+	50	50	50		
	(017)	50			Cash account	1 mo
10/11	Ppt	50	0	0	N30	6-12 mos
06/11	Ppt	750	0	0		6-12 mos
2/10	Ppt	2,500	2,500	0		1 mo
	Ppt	250	250	0		1 mo
	Slow 10	500			N10	1 mo
06/10	Ppt-Slow 60	10,000	5,000	0		1 mo
05/10	Ppt	250	0	0		
	(025)	50			Cash account	1 mo
04/10	(026) Cash own option .	0	0	0		6-12 mos

Payments Detail Key:

30 or more days beyond terms

Payment experiences reflect how bills are paid in relation to the terms granted. In some instances payment beyond terms can be the result of disputes over merchandise, skipped invoices, etc. Each experience shown is from a separate supplier. Updated trade experiences replace those previously reported.

Public Filings

Currency: Shown in USD unless otherwise indicated

Summary

A check of D&B's public records database indicates that no filings were found for CRANE & TEMPLET I AM BLESSED PROPERTIES, LLC at 1913 Peters Rd , Harvey LA .

D&B's extensive database of public record information is updated daily to ensure timely reporting of changes and additions. It includes business-related suits, liens, judgments, bankruptcies, UCC financing statements and business registrations from every state and the District of Columbia, as well as select filling types from Puerto Rico and the U.S. Virgin Islands.

D&B collects public records through a combination of court reporters, third parties and direct electronic links with federal and local authorities. Its database of U.S. business-related filings is now the largest of its kind.

Government Activity

Activity summary

Borrower (Dir/Guar)

YES

Administrative Debt

NO

Contractor

NO

Grantee
Party excluded from federal program(s)

NO NO

Possible candidate for socio-economic program consideration

Labour Surplus Area

N/A

Small Business

YES (2012)

8(A) firm

N/A

The details provided in the Government Activity section are as reported to Dun & Bradstreet by the federal government and other sources.

History & Operations

Currency: Shown in USD unless otherwise indicated

Company Overview

Company Name:

CRANE & TEMPLET I AM BLESSED PROPERTIES, LLC

Doing Business As :

CRANE & TEMPLET

Street Address:

1913 Peters Rd

Harvey, LA 70058

Phone:

504 367-1199

URL:

http://www.craneandtemplet.com

HIStory

ls clear

Present management control

33 years

Annual Sales

1,300,000

History

The following information was reported: 03/23/2012

Officer(s):

LINDA CRANE, MBR NOE JURADO SR, MBR

https://hdi.5anbi.com/dnbi/companies/printECF?ENTITY_ID=null&ECF_MODE=PRINT_... 3/29/2012

The Lousiana Secretary of State's business registrations file showed that Crane & Templet I Am Blessed Properties, LLC was registered as a Limited Liability Company on February 14, 1979.

Ownership information provided verbally by Linda Crane, Mbr, on Mar 07 2012.

Business started 1979.

LINDA CRANE born 1955. 1979-present active here.

NOE JURADO SR born 1963. 1996-present active here.

URL:

http://www.craneandtemplet.com

Fax Number:

504 367-1250

Additional Telephone Number(s):

504 367-1108

Operations

03/23/2012

Repairs industrial trucks. Operates an automotive repair shop, specializing in wheel alignment and brake services. Retails auto supplies, specializing in tires. ADDITIONAL TELEPHONE NUMBER(S): Facsimile (Fax)

504-367-1250; Alternate Telephone Number: 504-367-1108.

Description:

Terms are cash, credit cards and checks. Sells to general public, commercial concerns and the government,

Territory: Local.

Nonseasonal.

Employees:

10.

Facilities:

Owns 9,000 sq. ft, in a one story building.

SIC & NAICS

SIC:

Based on information in our file, D&B has assigned this company an extended 8-digit SIC. D&B's use of 8-digit SICs enables us to be more specific about a company's operations than if we use the standard 4-digit code.

The 4-digit SIC numbers link to the description on the Occupational Safety & Health Administration (OSHA) Web site. Links open in a new browser window.

7699 0506 Industrial truck repair

7539 0105 Wheel alignment, automotive

7539 0400 Brake services 5531 9901 Automotive tires

NAICS:

811310 Commercial and Industrial Machinery and Equipment (except Automotive and Electronic) Repair and Maintenance

811118 Other Automotive Mechanical and Electrical Repair and Maintenance

811118 Other Automotive Mechanical and Electrical Repair and Maintenance

441320 Tire Dealers

Financials

Currency: Shown in USD unless otherwise indicated

Company Financials: D&B

D&B currently has no financial information on file for this company. You can ask D&B to make a personalized request to this company on your behalf to obtain its latest financial information by clicking the Request Financial Statements button below.

Additional Financial Data

https://haistanbi.com/dnbi/companies/printECF?ENTITY_ID=null&ECF_MODE=PRINT_... 3/29/2012

On MAR 07 2012 Linda Crane, Mbr, deferred financial information.

Linda Crane submitted the following partial estimates dated MAR 07 2012:

Sales for 2011 were \$1,300,000.

Key Business Ratios

D & B has been unable to obtain sufficient financial information from this company to calculate business ratios. Our check of additional outside sources also found no information available on its financial performance.

To help you in this instance, ratios for other firms in the same industry are provided below to support your analysis of this business.

Based on this Number of Establishments

17

Industry Norms Based On 17 Establishments

	This Business	Industry Median	Industry Quartile
Profitability			
Return on Sales	UN	2.5	UN
Return on Net Worth	UN	8,1	UN
Short-Term Solvency			
Current Ratio	UN	4.4	UN
Quick Ratio	UN	2.0	UN
Efficiency			
Assets/Sales (%)	UN	34.1	UN
Sales / Net Working Capital	UN	4.2	UN
Utilization			
Total Liabilities / Net Worth (%)	UN	25.8	UN

UN = Unavailable

Detailed Trade Risk Insight™

Detailed Trade Risk Insight provides detailed updates on over 1.5 billion commercial trade experiences collected from more than 260 million unique supplier/purchaser relationships.

Days Beyond Terms - Past 3 & 12 Months

32.1891199.86794992149M2922

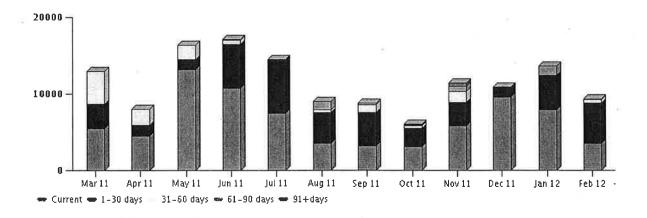


Dollar-weighteweighted or grant hitexperences from 9 certification 13 companies

Derogatory Events Last 12 Months from Mar 11 to Feb 12

No Derogatory trade Event has been reported on this company for the past 13 Months

Total Amount Current and Past Due - 12 month trend from Mar 11 to Feb 12



Status	Mar-11	Apr-11	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Nov-11	Dec-11	Jan-12	Feb-12
Total	12 483	8,069	16,084	17,122	12,076	9,013	8 840	6,028	11,463	10,486	12,501	9,289
Current	5 485	4.482	13,236	10,797	7,522	3 547	3,153	3,114	5 824	9,551	7,942	3,526
1-30 Days Past Due	3,199	1,399	1,293	5,740	6,950	4,012	4,393	2,331	3,032	1,267	4,433	5,229
31-60 Days Past Due	4,271	2,136	1,793	534	-2,005	366	988	340	1,472	-384	-1,152	503
61-90 Days Past Due	-472	2	-238		-443	1,036	254	191	615		1,278	31
90+ Days Past Due		52	2	51	52	52	52	52	520	52	ä	4 4

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PROFORMA MONTHLY OPERATING STATEMENT

A		N SIGN	1 1000	Mary M	K. 1 an 34			1000000	DATE NO	1 A. C. C.				
pri	Month	1	2	က	4	2	9	7	œ	6	10	11	12	TOTAL
l 5,	SALES	116.0	116.0	116.0	116.0	116.0	116.0	116.0	116.0	116.0	116.0	116.0	116.0	1,392.0
20	coes	2.99	2.99	66.7	2.99	2.99	66.7	2.99	66.7	66.7	66.7	66.7	2.99	800.4
12	GROSS	49.3	49.3	49.3	49.3	49.3	49.3	49.3	49.3	49.3	49.3	49.3	49.3	591.6
ļ	EXPENSES													
	Deprec	8.6	9.6	8.6	8.6	8.6	8.6	9.6	8.6	9.6	9.8	8.6	8.6	103.2
	Interest	4.6	9.4	4.6	4.6	4.6	4.6	4.6	4.6	4.6	9.4	4.6	4.6	55.2
	W/D Officers	9.3	9.3	9.3	9.3	9.3	9.3	9.3	9.3	9.3	9.3	9.3	9.3	111.6
	Rent	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
	Wages	3.7	3.7	3.7	3.7	3.7	3.7	3.7	3.7	3.7	3.7	3.7	3.7	44.4
	Miscellaneous	8.3	8.3	8.3	8.3	8.3	8.3	8.3	8.3	8.3	8.3	8.3	8.3	99.6
	Total	34.5	34.5	34.5	34.5	34.5	34.5	34.5	34.5	34.5	34.5	34.5	34.5	414.0
ļ	Other Income	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
	NET	14.8	14.8	14.8	14.8	14.8	14.8	14.8	14.8	14.8	14.8	14.8	14.8	177.6

PROFORMA MONTHLY OPERATING STATEMENT

PREPARED BY Jefferson Parish Economic Development Commission

PROFORMA MONTHLY CASHFLOW STATEMENT

									THE RESE	District Section 1	Mary Company	E WIE CE
Month	1	2	က	4	2	9	7	80	တ	10	11	12
CASH	0.0	18.7	37.4	56.1	74.8	93.5	112.3	131.0	149.7	168.4	187.1	205.9
SALES	116.0	116.0	116.0	116.0	116.0	116.0	116.0	116.0	116.0	116.0	116.0	116.0
Total	116.0	134.7	153.4	172.1	190.8	209.5	228.3	247.0	265.7	284.4	303.1	321.9
SDOO	66.7	66.7	2.99	66.7	66.7	66.7	66.7	66.7	2'99	66.7	66.7	66.7
Expenses	21.3	21.3	21.3	21.3	21.3	21.3	21.3	21.3	21.3	21.3	21.3	21.3
Other Income	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cash Av	28.0	46.7	65.4	84.1	102.8	121.5	140.3	159.0	1.77.1	196.4	215.1	233.9
PRINCIPAL & INTEREST PAYMENTS	EREST PAYM	IENTS										
NEW DEBT	1.8	1.8	1.8	6 .	1.8	1.8	1.8	6.	1.8	1.8	<u>6</u> .	6.
EXISTING	7.4	7.4	7.4	7.4	7.4	7.4	7.4	7.4	7.4	7.4	7.4	7.4
CASH FLOW	18.7	37.4	56.1	74.8	93.5	112.3	131.0	149.7	168.4	187.1	205.9	224.6
Debt Coverage	3.0	5.0	7.1	9.1	11.1	13.1	15.1	17.1	19.2	21.2	23.2	25.2

PROFORMA MONTHLY CASHFLOW STATEMENT

PREPARED BY Jefferson Parish Economic Development Commission

COLLATERAL

- 1. Personal guarantee by Linda M. Crane and Noe Jurado.
- 2. First position UCC-1 on machinery, equipment, furniture, and fixtures now owned and to be purchased with loan proceeds located at 1913 Peters Road, Harvey, LA 70058. Identify by quantity, make, model, and serial numbers, and other identifying information.

CONDITIONS

- 1. Financial Information, Crane & Templet I am Blessed Properties, LLC:
 - a. Annual financial statements compiled by an outside CPA to be submitted within 120 days of fiscal year end.
 - b. Corporate tax returns to be submitted upon completion.
 - c. Accounts receivable and payable aging schedules upon request.
- 2. Annual submission of personal financial statements and tax returns on Linda M. Crane and Noe Jurado.
- 3. Verification that all city, state and federal taxes are current. Copy of occupational license and any other license or permit relevant to the operation of this business.
- 4. Prior to disbursement, borrower must provide JEDCO with their Employer Identification Number or furnish a copy of the application.
- 5. Prior to disbursement, borrower shall provide insurance coverage as follows on: 1913 Peters Road, Harvey, LA 70058
 - a. Fire and extended coverage on contents in building in an amount equal to the full replacement cost. JEDCO must be listed as loss payee.
 - b. Flood insurance on contents of building in amount and coverage equal to the lesser of the insurable value of the property, or to the maximum limit of coverage available. JEDCO must be listed as loss payee.
- 6. Evidence of liability insurance.
- 7. Evidence of Workers' Compensation Coverage.

April 5, 2012 28

- 8. Subordination in the event of default of any existing and future intercompany debt and debt due to principals.
- 9. Total annual compensation by officers, owners and/or principals of SBC are subject to limitation under adverse financial conditions as determined by JEDCO, plus such additional amounts as maybe required to pay income taxes, or if a corporation electing to be taxed under the S Corporation of the IRS code.
- 10. No redemption of corporate stock without prior written approval from JEDCO.
- Prior to funding, proof of project cost and equity injection in the amount of \$14,300.00 must be received by JEDCO.
- Borrower will complete the Hiring Summary Form, and Job Information Form as requested by JEDCO.
- Fees associated with the financing will include a processing fee of $\frac{1}{2}$ of $\frac{1}{6}$ (.005) or a maximum of \$1,000.00.
- 14. Cash flow coverage to be maintained at a minimum of 1.10 times.
- 15. Borrower must certify that no adverse environmental impact will result from this financing.
- 16. Borrower must certify that the company is an equal opportunity employer.
- 17. Borrower must certify that the project to be financed is in Jefferson Parish and understands that the loan will be called if the project activity is moved from Jefferson Parish.
- Borrower will furnish financial statements and other reports whenever requested by JEDCO at any time during the term of the loan.

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PERSONAL FINANCIAL STATEMENT

As of January 1 , 2012 Complete this form for: (1) each proprietor, or (2) each limited partner who owns 20% or more interest and each general partner, or (3) each stockholder owning 20% or more of voting stock, or (4) any other person or entity providing a guaranty on the loan. Linda M. Crane Name **Business Phone** (504) 367-1199 Clifford A. Crane III Residence Phone (504) 738-6288 Residence Address 615 Tullulah Avenue City, State, & Zip Code River Ridge, LA 70123 Business Name of Applicant/Borrower Crane & Templet I Am Blessed Properties, LLC **ASSETS** LIABILITIES (Omit Cents) (Omit Cents) 200 Cash on hand & in Banks \$ _____ 1,738 Notes Payable to Banks and Others. \$ ______ (Describe in Section 2) IRA or Other Retirement Account \$_ Accounts & Notes Receivable. \$ ___ 6,500 Mo. Payments \$__ Life Insurance-Cash Surrender Value Only \$ ___ 25.900 Installment Account (other). (Complete Section 8) 125,000 Mo. Payments \$___ (Describe in Section 3) 385,000 310,377 Mortgages on Real Estate\$ (Describe in Section 4) (Describe in Section 4) 40,000 Automobile-Present Value \$ __ 50,000 Other Personal Property \$ _____ (Describe in Section 6) 5,114 (Describe in Section 5) 168,284 (Describe in Section 7) 343,129 (Describe in Section 5) 431.855 774.984 774.984 Total Total Section 1. Source of Income Contingent Liabilities 73,553 466 13,524 Other Income (Describe Below)* \$ _ Description of Other Income in Section 1. ING with Capital One Investments \$102,470 Nationwide Investments \$53,080 CD \$5,368 *Alimony or child support payments need not be disclosed in "Other Income" unless it is desired to have such payments counted toward total income. Section 2. Notes Payable to Bank and Others. (Use attachments if necessary, Each attachment must be identified as a part of this statement and signed). How Secured or Endorsed Type of Collateral Frequency (monthly,etc.) Original Current Payment Name and Address of Noteholders (s) Amount Balance Balance Sallie MAe Monthly 1,738 1,738 510

April 5, 2012 30

(tumple

Section 3. Stocks and	d Bonds. (Use	attachments if necessary.	Each attachment		AND DESCRIPTION OF THE OWNER, THE PARTY OF THE OWNER, T		t and signed).
Number of Shares	Name	of Securities	Cost		Market Value otation/Exchange	Date of Quotation/Exchange	Total Value
1	ING + Nation	wide	125,000	00	125,000.00		125,000.00

Section 4. Real Esta	te Owned. (Li	ist each parcel separately. s a part of this statement a	Use attachments and signed).	f neces:	sary. Each attach	ment must be ident	ified
Type of Property		Property A				P	roperty C
Type of Fluperty		Residence	Res.	2nd Mo	эгц.::		
Address		615 Tullulah Ave.	615 T	ullulah	Avenue		
		River Ridge, LA	River	Ridge			
Date Purchased		02/01/1993					
Original Cost		149,500					
Present Market Value		385,000					
Name &	lolder	Chase	Capit	al One			
Address of Mortgage H	loider						
Mortgage Account Num	ber	06335601801	11770	101			
Mortgage Balance		240,000	70,	377			
Amount of Payment pe	r Month/Year	1,629	1	63			
Status of Mortgage		Current	Curre	nt			
Section 5. Other Pers	onal Property	and Other Assets. (D	escribe, and if any i	pledge	d as security, state	e name and address ont, describe delinque	of lien holder,
Section 6. Unpaid Tax Section 7. Other Liab Section 8. Life Insura	vilities. (Des	scribe in detail, as to type, to scribe in detail). (Give face amount and case					
above and the statemen	nts contained in ranteeing a loar	as necessary to verify the a the attachments are true an I understand FALSE state	nd accurate as of th	e stated forfeitur ne Date	date(s). These sta e of benefits and	atements are made for	or the purpose of either by the U.S. Attorney 434-78-3090
						PLEASE DO NO	T SEND FORMS TO OM

April 5, 2012 31

```
********* Dept: Standard: XPN/ Entered by: Supervisor *************
PULLED: 3/13/2012 10:34:49 AM APP ID: 55 TRACKING ID:
CRANE, LINDA M 434783090;
CRANE, CLIFFORD A 439820893;
CA-615 TULLULAH AV/RIVER RIDGE LA 70123;
JOINT, RM-3, RM-4, V-07/999/3.25, H-Y;
     DATE 3-13-2012 TIME 10:34:47 V101 TLA1
PAGE 1
                                            E: CRANE TEMPLET INC
LINDA M CRANE
                           SS: 434-78-3090
                                            540 ST. JOSEPH LANE
                           DOB: 01/29/55
*1913 PETERS RD
                                            HARVEY LA 70058
HARVEY LA 700581732
                                            RPTD: 8-95 TO 10-11 I
RPTD: 10-09 TO 3-10 U 4X
LAST SUB: 1993837
                                            E: CRANE TEMPLETT
                                            RPTD: 7-04 I
615 TULLULAH AVE
NEW ORLEANS LA 701231155
RPTD: 3-94 TO 12-09 U 14X
*540 SAINT JOSEPH LN
HARVEY LA 700584173
RPTD: 11-99 TO 12-01 U 2X
LINDA MCRAE CRANE III
 ------ FRAUD SHIELD SUMMARY -----
                                    INQ: AUTOMOBILE SERVICE:
INPUT SSN ISSUED 1964-1966
INQUIRY/ONFILE CURRENT ADDRESS CONFLICT
                                        CRANE & TEMPLET INC
FROM 12-01-11 INQ COUNT FOR SSN=0
                                        615 TULLULAH AVE
                                        NEW ORLEANS LA 70123
FROM 12-01-11 INQ COUNT FOR ADDRESS=0
                                   FILE: AUTOMOBILE SERVICE:
                                        CRANE & TEMPLET INC
                                        1913 PETERS RD
                                        HARVEY LA 70058
                                        504.367.1199
 ------ PROFILE SUMMARY ------
                                             CNT 03/00/00/00
 # OF DISPUTED ACCTS EXCLUDED = 1
TOT REV BAL---$71,676 TOT REV AVAIL-----35% PAID ACCT--29 OLD TRADE-12-76
 SCORE FACTORS: 04, 08, 05, 10
                              = 105
 NEW NATIONAL RISK SCORE
                                  687
                                        SCORE FACTORS: 04, 08, 05, 10
 NEW NATL EQUIV SCORE
 ----- TRADES ------
 SUBSCRIBER OPEN AMT-TYP1 AMT-TYP2 ACCTCOND PYMT STATUS SUB# KOB TYP TRM ECOA BALDATE BALANCE PYMT LEVEL MOS REV PYMT HISTORY
                    LAST PD MONTH PAY PAST DUE MAXIMUM BY MONTH
 ACCOUNT #
                                       $4,834-H CLOSED CURR ACCT
                       8-94
                             $5,000-L
*CITI
                                         2-03 (99) BCCCCCCCCCC
 1260847 BC CRC REV 3 2-28-03
                             $0
                                                       CCCCCCCCCCC
 412800367591
                       2-03
 ** ACCOUNT CLOSED AT CREDIT GRANTOR'S REQUEST **
                             $1,000-L $1,059-H PAID
                                                        CUR WAS 30
                       2-07
*CHASE
                  1 2-27-12
                                       2-12
                                                 (60) BCCCC1CCCCCC
 3182310 BC CRC REV
                       2-12
                                                       CCCCCCCCCCC
 540168308445
 ** ACCOUNT CLOSED AT CONSUMER'S REQUEST **
```

*OFFICE DEP 1328940 ZR CHG REV 601165620887 ** ACCOUNT CLOSED AT	4-04 1 10-20-09 8-06 CREDIT GRANT		10-09	(66)	CUR WAS 30 B0000000000000 0000000000000
*HSBC/RS 2156646 BB CHG REV 31100074831	12-03		\$1,637-Н	(53)	CUR WAS 30 BCCCCCCCCCCC CCCCCCCCCCCC
*CHASE 3182310 BC CRC REV 426684122266 ** ACCOUNT CLOSED AT	1 3-03-12 2-12				CURR ACCT BCCCCCCCCCCC CCCCCCCCCCCC
SALLIE MAE 1993837 EL EDU 120 94757527851000120000 >07		\$4,000-0	7-11		CURR ACCT BCCCCCCCCCCC CCCCCCCCCCCC
SALLIE MAE 1993837 EL EDU 120 94757527851000220000 >19		\$425-0	12-10		CURR ACCT BCCCCCCCCCCCC CCCCCCCCCCCC
*CITI CTB 1138180 BB CHG REV 603259041136 ** ACCOUNT CLOSED AT	1 3-25-10 1-08		3-10	(31)	CURR ACCT BCCCCCCCCCCC CCCCCCCCCCC
*GECRB/MERVYNS 1314989 DC CHG REV 604589116082 ** ACCOUNT CLOSED AT	2 10-14-07 3-00		\$143-H 10-07	PAID (57)	CURR ACCT B0000000000000 0000000000000
*GECRB/DILLARDS 1355850 DC CHG REV 604587020137 ** ACCOUNT CLOSED AT	1 10-08-07 7-01	\$1,503-H TOR'S REQUES	10-07 T **		CURR ACCT B000000000000 000000000000
*GECRB/DILLARDS 1355850 DC CHG REV 604587071929 ** ACCOUNT CLOSED AT		\$1,000-L REQUEST **	9-07	PAID (56)	CURR ACCT B000000000000 000000000000
CAPITAL ONE, NA 9603175 FF SEC 12 117701004198	10-06 1 8-31-07 8-07	\$5,030-0	8-07		CURR ACCT BCCCCCCCCC
WELLS FARGO EFS 9906505 EL UNS 241 6089714	8-99 5 2-28-07 2-07	\$8,399-0	2-07		CURR ACCT BCCCCCCCCCCC CCCCCCCCC
*SPRINGLEAF FINANCIAL 1547340 FP CHG REV 604167200809 ** ACCOUNT CLOSED AT ** AFFECTED BY NATUR	1 12-31-06 11-05 CONSUMER'S	REQUEST **	\$1,930-H 12-06		CURR ACCT B000000000000 0CCCCCCCCC
CITI/SHELL 1232920 BC CRC REV 524621	4-99 1 2-16-06 10-04	\$325-L	\$393-H 2-06		CURR ACCT B0000000000000 000CCCCCCCCC
IBERIA BANK DIRECT 9801975 BB UNS 11 5101091472	12-03 1 6-07-05 4-05	\$3,030-0	6-05	PAID (18)	CURR ACCT BCCCCCCCCCC CCCCC

IBERIA BANK DIRECT 9801975 BB AUT 33 5101092770				6-05		CURR ACCT BC-CCC-CC CCCC
IBERIA BANK DIRECT 9801975 BB H/I 33 5101173843	1	7-04	\$2,030-0	6-05		CURR ACCT BCCCCCCCC
CITGO/CBNA 1232900 BC CRC REV 62792	1	2-91 2-03-04	\$250-L			CURR ACCT B0000000000000 0000000000000
IBERIA BANK DIRECT 9801975 BB AUT 9 5100967412	1	1-31-04		1-04		
*HSBC BANK 3240877 BC CRC REV 542442600336 ** ACCOUNT CLOSED AT	2	9-03-03			PAID (60)	CURR ACCT BCCCCC-CCCCCC CCCCCCCCCCCC
*FIRST USA BANK N A 1260958 BC CRC REV 441712807992					PAID (61)	CURR ACCT B0000CCCCCCCC -CCCCCCCCCC
** ACCOUNT CLOSED AT	CR.	EDIT GRAN	TOR'S REQUEST	* * *		
1201520 BC CRC REV 536993405901	3	5-05-03			PAID (52)	CURR ACCT BCCCCCCCCCCCCCCCCCCC-
** ACCOUNT CLOSED AT	CR	EDIT GRAN	TOR'S REQUEST	* **		
*BAC/FLEET-BKCARD 6230125 BC CRC REV 407129658493	2	4-24-03		4-03	(99)	CURR ACCT BCCCCCCCCCCC CCCCCCCCCC
407129658493 ** ACCOUNT CLOSED AT	CR	EDIT GRAN	TOR'S REQUEST	* * *		
*FIRST USA BANK N A 1260958 BC CRC REV 441712309190	2	7-95 4-04-03	\$5,000-L	\$5,386-H 4-03		CURR ACCT BCCCCCC CCCCCCCCCC
** ACCOUNT CLOSED AT	CR	EDIT GRAN	TOR'S REQUEST	' **		
IBERIA BANK DIRECT 9801975 BB AUT 9 5100878754			\$18,291-0	3-03	PAID (11)	CURR ACCT BCCCCC-CCCC
FIFTH DISTRICT HOMES' 9800393 FS R/C 30Y 130148098			\$120,000-0	2-03		CURR ACCT BCCCCCCCCCCC CCCCCCCCCCCC
SHELL/CITI 1232910 BC CRC REV 94521		2-13-03		2-03	(29)	CURR ACCT BCCCCCCCCCCC C-CCCCCC
** ACCOUNT PAYMENTS	MAN.	AGED BY F	'INANCIAL COUN	SELING PROGRAM	**	
IBERIA BANK DIRECT 9801975 BB AUT 1 5100743131			\$15,030-0	6-02		CURR ACCT BCC-CCC-CCCC
CHASE 3180830 BB R/C 30Y 1560633560180 MIN: 100029500007605						NO STATUS
** ACCOUNT IN DISPUT			CREDIT BILLI	NG ACT **		
HSBC BANK 3200714 BC CRC REV 0003335639	1	2-07 3-09-12 1-12		\$265-H 3-12		

DISCOVER FIN SVCS LLC 3276502 BC CRC REV 1 601120899611	2 00 12	\$0	\$11,537-H 3-12	OPEN (35)	CURR ACCT OCCCCCCCCCCC CCCCCCCCCCC
GECRB/CARE CREDIT 1476770 BB CHG REV 2 601918306122	3-09 3-02-12 1-12	\$15,000-L \$0 \$54	\$2,766-H 3-12	OPEN (36)	CURR ACCT OCCCCCCCCCCC CCCCCCCCCCC
CAPITAL ONE, NA 9603175 FF C/C LOC 1 11770101	10-06 2-29-12 2-12	\$5,000-L \$1,471 \$15	\$5,087-H 2-12	OPEN (65)	CURR ACCT CCCCCCCCCCCCC CCCCCCCCCCCC
CAPITAL ONE, NA 9603175 FF H/E LOC 1 11770143	2-08 2-29-12 2-12	\$70,000-L \$70,166 \$163	\$70,383-H 2-12	OPEN (49)	CURR ACCT CCCCCCCCCCCC CCCCCCCCCCCC
SEARS/CBNA 1230730 BC CRC REV 1 512107971530	2-20-12	\$0	2-12	(99)	CURR ACCT 0CCCCCCCCCCC CCCCCCCCCCC
*CBNA 3178962 BC CHG REV 1 603532026063 ** ACCOUNT INFORMATION	2-15-12	\$0		OPEN (58)	CURR ACCT 0000000000000 00000CCCCCCC
EXPERIAN BUSINESS CRED	12-20-11 10-27-11 10-13-11 7-26-11 7-25-11 7-11-11 11-09-10 11-05-10 10-06-10 7-12-10 5-28-10	INQUIRIES 4301099 ZC 1234990 BC 0990436 VC 1639850 FF 7992486 PC 4137710 WP 1255440 BC 7997123 VF 1971155 FR 4301099 ZC 1371001 ZF	UNK BUS LBP R/E UNK BUS		

CONSUMER ASSISTANCE CONTACT: EXPERIAN 701 EXPERIAN PARKWAY, PO BOX 2002, ALLEN, TX 75013 888.397.3742

END -- EXPERIAN

PAGE 1 DATE 3-13-2012 TIME 10:34:47 V101 TLA1

CLIFFORD A CRANE
615 TULLULAH AVE
NEW ORLEANS LA 701231155
RPTD: 3-94 TO 9-09 U 5X
LAST SUB: 3180830

SS: 439-82-0893 434-43-1472* DOB: 09/27/54 E: HOMELAND HEALTHCARE

E: CRANE TEMPLET INC

RPTD: 12-03 I

RPTD: 4-99 I

*540 SAINT JOSEPH LN HARVEY LA 700584173 RPTD: 12-99 TO 2-01 U 1X

*1913 PETERS RD HARVEY LA 700581732

RPID: 12-99 TO 2-01 U

April 5, 2012

RPTD: 10-09 U

*CLIFFORD ALLEN CRANE III, CLIFF A CRANE

FR/	AUD SHIELD SUMM	ARY		
INPUT SSN ISSUED 1965-1967 FROM 12-01-11 INQ COUNT FOR SSN= FROM 12-01-11 INQ COUNT FOR ADDR			LE SERVIC TEMPLET I JLAH AVE	E: INC
# OF DISPUTED ACCTS EXCLUDED = 1 PUBLIC RECORDS0 PAST DUI INST/OTH BAL\$0 SCH/EST R ESTATE BAL\$0 R ESTATE TOT REV BAL\$70,166 TOT REV	1 E AMT\$0 PAY\$350 E PAY\$0 AVAIL26%	INQUIRIES INQS/6 MC TRADELINI PAID ACC	CN B1 SA D1 NC E20 WA F15 OL	T 02/00/00/00 TIS ACCTS19 W DEL/DRG0 AS DEL/DRG1 LD TRADE-12-76
NEW NATIONAL RISK SCORE NEW NATL EQUIV SCORE	= 30 = 740	SCORE FAC	CTORS: 05	5, 10, 23, 08 5, 10, 23, 08
SUBSCRIBER OPEN SUB# KOB TYP TRM ECOA BALDATE ACCOUNT # LAST PD	AMT-TYP1	AMT-TYP2 A	ACCTCOND	PYMT STATUS
*WFNNB/EDDIE BAUER 10-04 1860570 CZ CHG REV 1 10-21-04 585637336880 ** ACCOUNT CLOSED AT CREDIT GRAD			CLOSED (1)	CURR ACCT
*CITI 8-94 1260847 BC CRC REV 1 2-28-03 412800367591 2-03 ** ACCOUNT CLOSED AT CREDIT GRAD	\$0	2-03	CLOSED (99)	CURR ACCT BCCCCCCCCCCC CCCCCCCCCCC
*RADIO/CBNA 11-06 1398281 ZR CHG REV 1 4-16-10 603536522977 3-07 ** ACCOUNT CLOSED AT CREDIT GRAD			PAID (41)	CURR ACCT B000000000000 000000000000
GECRB/WALMART DC 4-06 1320874 BC CRC REV 1 10-30-09 601131400018 7-07	\$124-L	\$882-H 10-09	PAID (43)	CURR ACCT B0000000000000 0000000000000
*TNB - TARGET 5-01 2390511 DV CHG REV 1 7-07-09 23015 9-03 ** ACCOUNT CLOSED AT CREDIT GRAD		\$81-H 7-09		CURR ACCT B000000000000 000000000000
AMERICAN HONDA FINANCE 7-06 3600888 FA AUT 49 1 12-07-08 82281400 11-08		12-08	PAID (29)	CURR ACCT BCCCCCCCCCC CCCCCCCCCCC
*GECRB/DILLARDS 5-82 1355850 DC CHG REV 2 9-24-07 604587071929 ** ACCOUNT CLOSED AT CONSUMER'S		9-07	PAID (56)	CURR ACCT B000000000000 000000000000
CITI CTB 6-03 1138180 BB CHG REV 1 12-31-06 603259010171 3-04		\$3,084-H 12-06		CURR ACCT BCCCCCCCCCCC CCCCCCCCCCC
*AMALGAMATED BK CHICAGO 12-03 2210177 BC CRC REV 1 10-17-05 542423190800 ** ACCOUNT CLOSED AT CONSUMER'S		9-05	PAID (22)	CURR ACCT BBC00000-0000 000000000

*HSBC BANK 3240877 BC CRC REV 542442600336	2 9-03-	03	9-03	(60)	CURR ACCT BCCCCC-CCCCCC CCCCCCCCCCCCC
** ACCOUNT CLOSED AT	CREDIT G	RANTOR'S REQUES	T **		
*FIRST USA BANK N A 1260958 BC CRC REV 441712807992	3 8-19-	03	8-03	(61)	CURR ACCT B0000CCCCCCCC -CCCCCCCCCCC
** ACCOUNT CLOSED AT	CREDIT G	RANTOR'S REQUES	T **		
1201520 BC CRC REV	1 5-05-				CURR ACCT BCCCCCCCCCCC-
** ACCOUNT CLOSED AT					
*BAC/FLEET-BKCARD 6230125 BC CRC REV 407129658493	11- 2 4-24-	92 \$6,600-L 03	\$9,344-H 4-03	PAID (99)	CURR ACCT BCCCCCCCCCCC CCCCCCCCCC
** ACCOUNT CLOSED AT	CREDIT G	RANTOR'S REQUES	T **		
*FIRST USA BANK N A 1260958 BC CRC REV 441712309190	2 4-04-	03	4-03	(56)	CURR ACCT BCCCCCC-C CCCCCCCCCC
441712309190 ** ACCOUNT CLOSED AT	CREDIT G	RANTOR'S REQUES	T **		
FIFTH DISTRICT HOMES 9800393 FS R/C 30Y 130148098			2-03	(99)	CURR ACCT BCCCCCCCCCC CCCCCCCCCCCC
*FIA CSNA 1214758 BC CRC REV 2438	4- 1 2-15- 2-	07 \$5,500-L 12 \$0 12 \$63	\$5,584-H 3-10	OPEN (59) 9-08/1	CUR WAS 30-2 0CCCCCCCCCCC CCCCCCCCCCC1
CHASE 3180830 BB R/C 30Y 1560633560180					NO STATUS
MIN: 100029500007605 ** ACCOUNT IN DISPUT		AIR CREDIT BILL	ING ACT **		
anana /aran anana	2	00 415 000 5	40 F.C. II	OPEN	CLIDD A CCI
GECRB/CARE CREDIT 1476770 BB CHG REV 601918306122	2 3-02-	09 \$15,000-L 12 \$0 12 \$54			CURR ACCT 0CCCCCCCCCCC CCCCCCCCCCCC
CAPITAL ONE, NA 9603175 FF H/E LOC 11770143	2 2-29-	08 \$70,000-L 12 \$70,166 12 \$163	\$70,383-Н 2-12	OPEN (49)	CURR ACCT CCCCCCCCCCCC CCCCCCCCCCC
SEARS/CBNA 1230730 BC CRC REV 512107971530	12- 3 2-20- 2-			OPEN (99)	CURR ACCT OCCCCCCCCCCC CCCCCCCCCCC
GECRB/SHOPNBC PLCC 1650260 DV CHG REV 604577120093	1 2-10-1 1 2-10-1	10 \$1,600-L 12 \$0 10 \$20	\$783-Н 2-12	OPEN (22)	CURR ACCT 00000000000000 0CCCCCCCC
JEFFERSON PARISH		INQUIRIES 11 0990436 VC			
		MESSAGES -			

----- MESSAGES -----

MSG 335: 3 04NUMBER OF CREDIT INQUIRIES

MSG 335: 4 04NUMBER OF CREDIT INQUIRIES

CONSUMER ASSISTANCE CONTACT: EXPERIAN 701 EXPERIAN PARKWAY, PO BOX 2002, ALLEN, TX 75013 888.397.3742

END -- EXPERIAN

END REPORT PULLED 3/13/2012 10:34:49 AM [B-0/F-0/P-0/O-0/S-0] FOR 55/55*

PERSONAL FINANCIAL STATEMENT

As of January 1 2012 Complete this form for: (1) each proprietor, or (2) each limited partner who owns 20% or more interest and each general partner, or (3) each stockholder owning 20% or more of voting stack, or (4) any other person or entity providing a guaranty on the loan. Noe Jurado, Sr. **Business Phone** (504) 367-1199 Patricia Anne Slocum Jurado Residence Phone (504) 464-7687 Residence Address 3286 Rancher Road City, State, & Zip Code Kenner, LA 70065 Business Name of Applicant/Borrower Crane & Templet I Am Blessed Properties, LLC **ASSETS** LIABILITIES (Omit Cents) (Omit Cents) 4.000 43.777 Notes Payable to Banks and Others. \$ ____ (Describe in Section 2) 48,212 Life Insurance-Cash Surrender Value Only \$___ Mo. Payments \$___ 30.077 Installment Account (other). (Complete Section 8) Mo. Payments \$___ (Describe in Section 3) 160,000 (Describe in Section 4) (Describe in Section 4) 90.000 (Describe in Section 6) (Describe in Section 5) 57,081 (Describe in Section 7) 224,656 (Describe in Section 5) 86,425 311,081 311,081 Total Total \$ Section 1. Source of Income **Contingent Liabilities** 73,553 6,924 Description of Other Income in Section 1. *Alimony or child support payments need not be disclosed in "Other Income" unless it is desired to have such payments counted toward total income. Section 2. Notes Payable to Bank and Others. (Use attachments if necessary, Each attachment must be identified as a part of this statement and signed). How Secured or Endorsed Type of Collateral Frequency (monthly,etc.) Original Current Payment Name and Address of Noteholders (s) Amount Balance Balance Sallie Mae Monthly Unsecured 52.521 43.777 249

39

(tumple)

Section 3. Stocks and	Bonds. (Use attachments if neces	ssary. Each attac	hment mu		THE REPORT OF THE PARTY OF THE	nd signed).
Number of Shares	Name of Securities	Cos	st	Market Value Quotation/Exchange	Date of Quotation/Exchange	Total Value
TOTAL DESIGNATION OF THE PARTY			SHIPS TO SHALL	Quotation/Lxchange	Quotation/Lxchange	
Cookies 4 Pool Fetal	0 11-1		4 16			
Section 4. Real Esta	as a part of this state	ment and signed).	ments it n			
Type of Property		ty A	D (0-		Pro	perty C
Type of Floperty	Residential		Res. (2n	a Mort)		
	2296 Panahas Pa		220C D=	a ala a a Dal		
Address						
	WAY REST ESTIMATE	5	Kenner,	LA 70065		
Original Cost	80,000					
Present Market Value	160,000					
Name &	Chase Bank		Chase E	ank		
	Colombus, Ohio					
	3/2					
Mortgage Account Num	1905202668		4150600	4		
Mortgage Balance	77,425		25.165			
Amount of Payment per	ALLE VALSALIES					
		(D			<u> </u>	
Section 5. Other Perso	onal Property and Other Assets.	amount of lien	terms of p	edged as security, state ayment, and if delingue	e name and address of li ent, describe delinquenc	en holder, v).
				CONTRACTOR OF THE PROPERTY OF	to the second se	
Section & Unneid Toy	os (Dosoribo in detail os to t	ing to whom pairs	bla whon	due amount and to sub	of average of the state	(Fig. 44 - 15 - 1)
Section 6. Onpaid Tax	es. (Describe ili detali, as to t	ype, to whom paya	ible, when	due, amount, and to wr	iat property, ir any, a tax	tilen attaches).
Section 7. Other Liabi	lities. (Describe in detail).					
THE RESIDENCE OF THE PARTY OF THE PARTY OF THE PARTY.	The state of the s	nd cash surrender	value of po	licies - name of insurar	nce company and benefi	ciaries)
First Investors \$180,	000 - \$45,000 surrender					
I authorize Lender to r	nake inquiries as necessary to verify	the accuracy of th	e statemer	its made and to determ	nine my creditworthiness	I certify the
above and the statemen	ts contained in the attachments are	true and accurate a	as of the st	ated date(s). These sta	itements are made for the	e purpose of either
		statements may r	esult in for	elture of benefits and p	possible prosecution by	the U.S. Attorney
			E ASSISTANCE OF THE PARTY OF TH		是是"一种"的"一种"的"一种"的"一种"的"一种"的"一种"的"一种"的"一种"的	35州2省500000000000000000000000000000000000
Signature:		Noe Ju	ırado, Sr.	Date:	Social Security Number: 436	5-31-1156
Name & Chase Bank Colombus, Ohio Chase Bank Colombus, Ohio 1905202668 41506004 77,425 25,165 998 108 Current Current Section 5. Other Personal Property and Other Assets. (Describe, and if any is pledged as security, state name and address of lien holder, amount of lien, terms of payment, and if delinquent, describe delinquency). Section 6. Unpaid Taxes, (Describe in detail, as to type, to whom payable, when due, amount, and to what property, if any, a tax lien attach section 7. Other Liabilities. (Describe in detail). Section 7. Other Liabilities. (Describe in detail). Civrent Current Current Current Current Current Current Current Current Courrent Courrent Courrent Courrent Courrent Current Courrent Current Courrent Courrent Current Current Current Current Current Current Courrent Courrent Current Courrent Courrent Current Current Courrent Courrent Current Current Current Current Current Current Courrent Current Current	1 24 2022					
Signature:	STATES SEED NOT THE RESERVE	Patricia Anne S	olocum	Dale:	Social Security Number: 434	1-31-3026
					PLEASE DO NOT S	END FORMS TO OMB.
The state of the s					The state of the s	THE PERSON SERVICE

```
*********** Dept: Standard: XPN/ Entered by: Supervisor **************
PULLED: 3/13/2012 10:36:41 AM APP ID: 56 TRACKING ID:
JURADO, NOE 436311156;
JURADO, PATRICIA S 434313026;
CA-3286 RANCHER RD/KENNER LA 70065;
JOINT, RM-3, RM-4, V-07/999/3.25, H-Y;
PAGE 1
      DATE 3-13-2012 TIME 10:36:39 V201 TLA1
NOE JURADO
                            SS: 436-31-1156
                                            E: CRANE & TEMPLET
3286 RANCHER RD
                            DOB: 11/07/63
                                            HARVEY
                                             RPTD: 8-01 TO 10-11 I
KENNER LA 700652628
RPTD: 3-93 TO 11-08 U 9X
LAST SUB: 1229200
                                             E: GOODYEAR
                                             RPTD: 3-95 I
*3286 RACNDHER ROAD
KENNER LA 70065
RPTD: 8-98 U
*3290 RANCHER RD
KENNER LA 700652628
RPTD: 12-92 TO 12-94 U
NOE JURADO SR
 INPUT SSN ISSUED 1976-1978
FROM 12-01-11 INQ COUNT FOR SSN=0
FROM 12-01-11 INQ COUNT FOR ADDRESS=0
 ----- PROFILE SUMMARY ------
                                                     CNT 03/00/00/00
PUBLIC RECORDS------ PAST DUE AMT-----$0 INQUIRIES---3 SATIS ACCTS--16
INST/OTH BAL-----$0 SCH/EST PAY-----$492+ INQS/6 MO---1 NOW DEL/DRG---0
R ESTATE BAL---$76,723 R ESTATE PAY-----$998 TRADELINE--18 WAS DEL/DRG---2
TOT REV BAL----$40,903 TOT REV AVAIL------7% PAID ACCT--10 OLD TRADE--8-83
----- SCORE SUMMARY ------
                           = 107 SCORE FACTORS: 05, 10, 04, 08
NEW NATIONAL RISK SCORE
                               = 686 SCORE FACTORS: 05, 10, 04, 08
NEW NATL EQUIV SCORE
----- TRADES
SUBSCRIBER OPEN AMT-TYP1 AMT-TYP2 ACCTCOND PYMT STATUS SUB# KOB TYP TRM ECOA BALDATE BALANCE PYMT LEVEL MOS REV PYMT HISTORY
                   LAST PD MONTH PAY PAST DUE MAXIMUM BY MONTH
ACCOUNT #
*BANK OF AMERICA, N.A. 8-95 $67,800-0
                                                  PAID
                                                        30 2 TIMES
1880275 BM R/V 30Y 2 9-20-05
                                        9-05
                                                   (99) 11C--CC-----
1330020068326
                       8-05
                                                        CC---CCCCC--
*CITI/CBNA
                       9-07 $4,200-L
                                       $5,707-H PAID
                                                          CURR ACCT
                                        11-10
1248740 BB CRC REV 3 11-10-10
                                                  (38) BCCCCCCCCCCC
525650221926
                      10-10
                                                       cccccccccc
** ACCOUNT CLOSED AT CREDIT GRANTOR'S REQUEST **
CAPITAL ONE, NA
                       7-06
                             $15,030-0
                                                  PAID
                                                          CURR ACCT
9603175 FF UNS 37 1 8-31-09
                                         8-09
                                                  (38) BCCCCCCCCCCC
117700907205
                       8-09
                                                       ccccccccc
ASI FEDERAL CREDIT UNI
                     12-05
                             $22,177-0
                                                  PAID
                                                          CURR ACCT
1726980 FC AUT 60-B 2 12-31-07
                                        12-07
                                                   (25) BCCCCCCCCCC
4343130260143
                                                       CCCCCCCCCCC
```

*SEARS/CBNA 1323180 DC CHG REV 65488800 ** ACCOUNT CLOSED AT	1-07			(99) B	CURR ACCT 00000000CCCC CCCCCCCCCCCC
*GECRB/JCP 3321860 DC CHG REV 600889217651 ** ACCOUNT CLOSED AT	2 9-21-07 10-05		9-07	(99) B	CURR ACCT 0000000000000 0000000000CC
1238700 BC CRC REV	11-05		7-06	(68) B	CURR ACCT 000CCCCCCCCCCCCCCCCCCCCCCCCCCCCCCCC
*CITI 1240000 BC CRC REV 542418045978 ** ACCOUNT CLOSED AT	10-05	, ,	4-06	(63) B	CURR ACCT 0CC0CCCCCCC CCCCCCCCCCC
ASI FEDERAL CREDIT UN 1726980 FC AUT 60-B 4343130260146			1-06	(46) B	CURR ACCT CCCCCCCC-CCC
*ASI FEDERAL CREDIT UN 1726980 FC CRC REV 434313026 ** ACCOUNT CLOSED AT	2 8-31-02		\$4,993-H 8-02	(20) B	CURR ACCT -C-CCCCCCCC CCCCCOO
	9-87	\$1,650-L \$1,017	\$2,854-H 4-11	(99) C	
CHASE 4101082 BB H/E LOC 41506004		•		(45) C	CURR ACCT CCCCCCCCCCCCCCCCCCCCCCCCCCCCCCCCCC
ASI FEDERAL CREDIT UN 1726980 FC CRC REV 433821201006	2 2-24-12 2-12	\$9,640 \$193		(99) C	cacacacacac
CAP ONE 1270246 BC CRC REV 517805766377	12-04 3 2-23-12 2-12	\$3,346	\$3,429-H 2-12	(87) C	CURR ACCT CCCCCCCCCCCC CCCOCCCCCCCC
CBNA 3178962 BC CHG REV 603532036037	5-11 1 2-23-12				CURR ACCT
AMEX 1229200 BC CRC REV 349991566961		\$1,800-L \$1,461 UNK		OPEN (9)C	CURR ACCT
EXXMBLCITI 1402260 OC CRC REV 730285373544	10-04 3 2-11-12 2-12		\$1,138-H 2-12	(59) C	CURR ACCT CCCCCCCCCCCCCCCCCCCCCCCCCCCCCCCCCC
CHASE 3900510 FM R/C 30Y 4651905202668	2 1-31-12 1-12	\$998	1-12	(66) C	CURR ACCT
JEFFERSON PARISH TIMEPAYMENT CORP LLC LEASING SERVICES	10-13-11	0990436 VC			2

CONSUMER ASSISTANCE CONTACT: EXPERIAN

701 EXPERIAN PARKWAY, PO BOX 2002, ALLEN, TX 75013 888.397.3742

END -- EXPERIAN

PAGE 1 DATE 3-13-2012 TIME 10:36:39 V201 TLA1

PATRICIA S JURADO 3286 RANCHER RD

KENNER LA 700652628 RPTD: 3-93 TO 7-11 U 17X

LAST SUB: 1639320

*2417 JEANNE ST MARRERO LA 700726453 RPTD: 12-09 U 1X

*3290 RANCHER RD KENNER LA 700652628 RPTD: 9-87 TO 3-07 U 1X

*PATRICIA ANN JURADO

ACCOUNT #

------FRAUD SHIELD SUMMARY ------

INPUT SSN ISSUED 1976-1978 FROM 12-01-11 INQ COUNT FOR SSN=0

FROM 12-01-11 INQ COUNT FOR ADDRESS=0

----- PROFILE SUMMARY -----CNT 08/00/00/00

SS: 434-31-3026

DOB: 02/12/64

E: PENNER AND WELSH

E: PENNER WELCH

RPTD: 7-97 I

RPTD: 5-95 I

PUBLIC RECORDS-----0 PAST DUE AMT------\$0 INQUIRIES---1 SATIS ACCTS-39 INST/OTH BAL--\$130,860 SCH/EST PAY----\$2,245+ INQS/6 MO---1 NOW DEL/DRG---0 R ESTATE BAL---\$76,723 R ESTATE PAY-----\$998 TRADELINE--44 WAS DEL/DRG---5 TOT REV BAL----\$39,892 TOT REV AVAIL-----26% PAID ACCT--33 OLD TRADE--8-83

----- SCORE SUMMARY ------

91 NEW NATIONAL RISK SCORE SCORE FACTORS: 05, 08, 10, 27 = NEW NATL EQUIV SCORE 693 SCORE FACTORS: 05, 08, 10, 27

------ TRADES ------OPEN AMT-TYP1 AMT-TYP2 ACCTCOND PYMT STATUS SUBSCRIBER SUB# KOB TYP TRM ECOA BALDATE BALANCE PYMT LEVEL MOS REV PYMT HISTORY LAST PD MONTH PAY PAST DUE MAXIMUM BY MONTH

*SALLIE MAE 8-00 \$5,500-0 TRANSFER CURR ACCT 1993837 EL EDU UNK 1 11-30-04 11-04 (44) BCCCCCCCCCC 4343130261016 ccccccccc

** TRANSFERRED TO ANOTHER LENDER **

*SALLIE MAE 8-00 \$2,276-0 TRANSFER CURR ACCT 1993837 EL EDU UNK 1 11-30-04 11-04 (44) BCCCCCCCCCCC 4343130261026 CCCCCCCCCCC

** TRANSFERRED TO ANOTHER LENDER **

\$4,000-0 *SALLIE MAE 8-99 TRANSFER CURR ACCT 1993837 EL EDU UNK 1 11-30-04 11-04 (44) BCCCCCCCCCC 4343130261036 CCCCCCCCCCC

** TRANSFERRED TO ANOTHER LENDER **

April 5, 2012 43

4343130261046	8-99 UNK 1 11-30-04 TO ANOTHER LENDER		11-04	TRANSFER (44)	CURR ACCT BCCCCCCCCCCC CCCCCCCCCCC
4343130261056	8-98 UNK 1 11-30-04 TO ANOTHER LENDER	\$3,500-O **			CURR ACCT BCCCCCCCCCCC CCCCCCCCCCCC
1993837 EL EDU 4343130261066	8-98 UNK 1 11-30-04 TO ANOTHER LENDER	\$4,000-0			CURR ACCT BCCCCCCCCCCCC CCCCCCCCCCCC
4343130261076	8-97 UNK 1 11-30-04 TO ANOTHER LENDER	, , , , , , ,	11-04		CURR ACCT BCCCCCCCCCCCC CCCCCCCCCCCC
1993837 EL EDU 4343130261086	8-97 UNK 1 11-30-04 TO ANOTHER LENDER		11-04	TRANSFER (44)	CURR ACCT BCCCCCCCCCCC CCCCCCCCCCCC
1993837 EL EDU 4343130261096	6-97 UNK 1 11-30-04 TO ANOTHER LENDER		11-04		CURR ACCT BCCCCCCCCCCC CCCCCCCCCCC
1993837 EL EDU 4343130261106	8-01 UNK 1 11-30-04 TO ANOTHER LENDER				CURR ACCT BCCCCCCCCCCC CCCCCCCCCCC
4343130261116	11-02 UNK 1 11-30-04 TO ANOTHER LENDER	, -,	11-04		CURR ACCT BCCCCCCCCCCC CCCCCCCCCCC
4343130261126	UNK 1 11-30-04 TO ANOTHER LENDER		11-04		CURR ACCT BCCCCCCCCCCC CCCCCCCCCCCC
4343130261136	10-03 55 1 11-30-04 TO ANOTHER LENDER		11-04	TRANSFER (6)	CURR ACCT BCCCCC
1993837 EL EDU 4343130261146	9-03 UNK 1 11-30-04 TO ANOTHER LENDER				CURR ACCT BCCCCCCCCCCC CC
	/ICING 11-03 UNK 1 5-31-04		5-04	TRANSFER (6)	CURR ACCT BCCCCC
	10-03 UNK 1 11-30-03			TRANSFER (2)	CURR ACCT BC
1726980 FC CRC 434313026	EDIT UNI 11-95 REV 1 6-30-02 EED AT CONSUMER'S R				CURR ACCT B-BBBBBBBBB0CCCCCC

*BANK OF AMERICA, N. 1880275 BM R/V 30Y 1330020068326	A. 2	8-95 9-20-05 8-05	\$67,800-0	9-05		30 2 TIMES 11CCC CCCCCCC
*ALLY FINANCIAL 2611084 FF AUT 60 084028558593	1	11-01 5-01-07 4-07	\$31,615-0	5-07		CUR WAS 30-2 BCCCCCCCCCCC CCCCCCC1C1C-
*CHASE 1101969 BB AUT 72 10734911133504	1	12-07 11-30-11 10-11	\$35,169-0	11-11		CUR WAS 30 BCCCCCCCCCCCCC CCCCCCCCCCCC
*ALLY FINANCIAL 1918788 FA AUT 72 084911073118	1.	4-07 8-01-11 6-11	\$35,663-0	8-11	PAID (53)	CUR WAS 30 BCCCCCCCCCCCCC CCCCCCCCCCCC
CHASE 1101969 BB AUT 75 10734215075807	2	12-07 5-31-11 5-11	\$36,940-0	5-11		CURR ACCT BCCCCCCCCCCC CCCCCCCCCCC
*CITI/CBNA 1248740 BB CRC REV 525650221926 ** ACCOUNT CLOSED A	1	9-07 11-10-10 10-10	\$4,200-L	11-10		CURR ACCT BCCCCCCCCCCC CCCCCCCCCCCC
A ACCOUNT CLOSED A	T CR	EDIT GRAI	TOR'S REQUES	.T. **		
WHITNEY NATIONAL BA 9101249 BB C/C LOC 4566		3-06 8-31-10 4-10	\$2,000-L	\$2,000-H 8-10		CURR ACCT B0000C0000000 0-00C00-0000
ASI FEDERAL CREDIT 1726980 FC AUT 60- 4343130260143		12-05 12-31-07	\$22,177-0	12-07	PAID (25)	CURR ACCT BCCCCCCCCCCCC CCCCCCCCCCCC
*SEARS/CBNA 1323180 DC CHG REV 65488800 ** ACCOUNT CLOSED A		1-07	, ,	\$4,098-H 10-07		CURR ACCT B00000000CCCC CCCCCCCCCCCC
*GECRB/JCP 3321860 DC CHG REV 600889217651 ** ACCOUNT CLOSED A	2	11-83 9-21-07 10-05	\$1,000-L	9-07		CURR ACCT B0000000000000 0000000000CC
WELLS FARGO EFS 9906505 EL UNS 241 6089714	5	8-99 2-28-07 2-07	\$8,399-0	2-07		CURR ACCT BCCCCCCCCCCC CCCCCCCCC
*CITI 1240000 BC CRC REV 542418045978 ** ACCOUNT CLOSED A	3	4-06-06 10-05		4-06	(63)	CURR ACCT B0CC0CCCCCCC CCCCCCCCCCC
ASI FEDERAL CREDIT 1726980 FC AUT 60-14343130260146			\$15,044-0	1-06	PAID (46)	CURR ACCT BCCCCCCCC-CCC
ASI FEDERAL CREDIT (1726980 FC SEC 36 4343130260145				12-02	(17)	CURR ACCT BCCCC-C-CCCCC CCCC
*ASI FEDERAL CREDIT T 1726980 FC CRC REV 434313026 ** ACCOUNT CLOSED AT	2	8-31-02		8-02	(20)	CURR ACCT B-C-CCCCCCCCC CCCCCOO
ACCOUNT CHOSED AT	. COI	NOOMEK'S	YEĞOEDI **			
*CAP ONE		12-01	\$41-H		PAID	CURR ACCT

April 5, 2012

1270246 BC CRC 529115211263	REV	1	5-09-02		5-02	(6)	BCCCCC
** ACCOUNT CLOS	SED AT	CC	NSUMER'S	REQUEST **			
*WFNNB/DRESS BAR	N		5-06	\$550-L			CUR WAS 30-2
1349190 CZ CHG	REV	1	12-24-10	•	7-10		0CCCCC1CC0000
585637102287			11-10	\$24		10-08/1	00000CC00000
MB FIN SVCS			6-11	\$33,173-0		OPEN	CURR ACCT
1639320 FA AUT	66	1	2-29-12		2-12	(9)	CCCCCC-CC
1024607883			2-12	\$545			
MB FIN SVCS			10-11	\$61,138-0		OPEN	CURR ACCT
1639320 FA AUT	66	1			2-12	(5)	CCCCC
1024616265			2-12	\$977			
SALLIE MAE			11-04	\$52,521-0		OPEN	CURR ACCT
1993837 EL EDU	300	1			2-12		cccccccccc
963609275210016	20041	1>	1-12	\$249			CCCCCCCCCCC
>19							
CHASE			6-08	\$25,000-L	\$25,193-H	OPEN	CURR ACCT
4101082 BB H/E	LOC	2		\$24,691			CCCCCCCCCCCC
41506004			2-12	\$106			ccccccccc
ASI FEDERAL CRE	DIT U	INI	7-02	\$10,000-L	\$10,117-H	OPEN	CURR ACCT
1726980 FC CRC			2-24-12				cccccccccc
433821201006			2-12	\$193			cccccccccc
CAP ONE			12-04	\$4,000-L	\$3,429~H	OPEN	CURR ACCT
1270246 BC CRC	REV	1			2-12		cccccccccc
517805766377			2-12	\$117			CCCOCCCCCCC
AMEX			4-08	\$1,800-L	\$2,119-H	OPEN	CURR ACCT
1229200 BC CRC	REV	1	2-20-12				CCCCCCCC
349991566961				UNK			
EXXMBLCITI			10-04	\$1,000-L	\$1,138-H	OPEN	CURR ACCT
1402260 OC CRC	REV	1	2-11-12		эт, 136-п 2-12		CCCCCCCCCCCO0
730285373544			2-12	\$28		(/	cccccccccc
CILL CIT			0.05	***		OPEN	GUDD A GGM
CHASE 3900510 FM R/C	3 0 V	2		\$90,000-0 \$76,723	1-12		CURR ACCT
4651905202668	501	_	1-12	, .	1 12	(00)	CCCCCCCCCCC
DISCOVER FIN SV					\$688-H 1-10		
3276502 BC CRC 601100696591	KEV	3	12-09		T-T0	(38)	CCCCCCCCCCC
JEFFERSON PARIS	H		10-13-11	0990436 VC			

----- MESSAGES -----

MSG 335: 3 04NUMBER OF CREDIT INQUIRIES

MSG 335: 4 04NUMBER OF CREDIT INQUIRIES

CONSUMER ASSISTANCE CONTACT: EXPERIAN
701 EXPERIAN PARKWAY, PO BOX 2002, ALLEN, TX 75013 888.397.3742

END -- EXPERIAN

END REPORT PULLED 3/13/2012 10:36:41 AM [B-0/F-0/P-0/O-0/S-0] FOR 56/56*

Lender Name: JEDCO/LRCF Lender #:

Contact: Alberto Queral / (504) 875-3924 / aqueral@jedco.org Fax: (504) 875-3924

Name

Borrower:

Tax ID: 72-1022255

Cugini, L.L.C.

Small Business Concern Name (if other than borrower):

Tax ID:

Trade Name (if different):

SBC is co-borrower: No

Andreas Restaurant

Project Address: 3100 19th Street

City: Metairie

County: Jefferson

State: LA

Zip: 70002-

Purpose of Loan and Description of Project:

Loan proceeds to be used for funding of leasehold improvements, purchase and installation of equipment to establish a new pizza kitchen within the existing restaurant space. Equipment will consist of a pizza oven, exhaust hood, stainless steel tables and racking system.

The restaurant property is located in an economic development district therefore the project meets the public policy objective of development of a distressed commercial area in need of revitalization.

If any project assets are already owned by the borrower, provide purchase amount & date:

NOT APPLICABLE

Disclose terms of any pre-project financing (including lender, amount financed, and maturity) and specify whether that financing will be taken out with the funds for this project or re-financed by the lender:

Costs

	Description	Amount	Description	Amount
000	Purchase Land	0.00	Inventory	0.00
	Building	0.00	Working Capital	0.00
	New Construction	139,500.00	Purchase Business	0.00
	Machinery and Equipment	50,000.00	Payoff SBA Loan	0.00
	Furniture & Fixtures	0.00	Payoff Bank Loan	0.00
	Professional Fees	0.00	Payoff Other Loan	0.00
	Contingency	0.00	All Other	0.00
			TOTAL Project Costs	189,500.00
			SBA's Share	\$0.00 0.00 %

Source	Amount	%	Monthly P&I	Term	Amort	Rate	Lien
JEDCO/LRCF / Metairie	170,550	90.00	1,726	10.00	10.00	4.000) 1
Equity	18,950	10.00					
TOTAL Financing	189,500	100.00	1,726	Annu	al P&I	20,	720

Source of Borrower Contribution (if equity in project property, provide details on existing financing and valuation basis): The source of equity for this project is business cash.

Entity Information

Structure

Entity is an: Operating Company

Name: Cugini, L.L.C.

Mailing Address: 3100 19th Street, Metairie, LA 70002

Tax ID: 72-1022255

Trade Name (if different): Andreas Restaurant

Year Operations Began: 1984

Entity is co-borrower?: No Guarantor?: No

Type of entity: LLC

NAICS: 722110

Nature of Business: Full-Service Restaurant Name of Franchise: Not Applicable

Franchise on Registry?: N/A

Ownership (account for 100% ownership by the ultimate individual persons)

				Citizenship—		— Со	des —	$\overline{}$
Name	% Own	Gua	ar? SSN	US Citizen LPR Other	Gender	Race	Ethnicity	Vet
Andrea Apuzzo	100.000) x	128-54-7993	X	М	5	N	1

Veteran Status: 1 = Non-Veteran; 2=Other Vet.; 3 = Service-Disabled Vet.; 4 = Not Disclosed.

M = Male: F = Female: N=Not Disclosed Gender:

1=American Indian/Alaska Native; 2=Asian; 3=Black/African-American; 4=Native Hawaiian/Pacific Islander; 5=White/Caucasian; X=Not Disclosed

H=Hispanic/Latino; N=Not Hispanic/Latino; Y=Not Disclosed

Management

Provide the following information for each officer and director

Name SSN Title Life Insurance

128-54-7993 Andrea Apuzzo Manager / Member N/A

Analysis of management ability (describe the qualifications and background of the relevant owners, officers, directors, and key employees involved in the operations and day-to-day management of the business):

Mr. Apuzzo has successfully managed the restaurant since he established it 1984. He is a natural of Italy and a U.S. Citizen. While still in Italy he received a certificate in hospitality management. According to Mr. Apuzzo he also received a degree in foreign languages: English, French and German.

Chef Andrea started his culinary career when he was seven years old working in a bakery in his hometown of Anacapri. At fourteen he left Capri, Italy and traveled to Germany, Switzerland, England and South America to continue his training while working in the hospitality industry. In 1977 he moved to New Orleans as executive chef of the Royal Orleans Hotel where he worked until 1985 when he started Andrea's Restaurant.

History

History & Description of the business:

Andrea's, a northern Italian and continental cuisine restaurant, was founded in 1985 by Andrea Apuzzo and his cousin Roberto Di Angelis. In 1990 the company purchased the ownership interest of Mr. Di Angelis as treasury stock, leaving Mr. Apuzzo as the sole shareholder. Since inception, the restaurant has been at the same location in Metairie: 3100 19th Street in Metairie. The restaurant is well established and it draws patronage from the entire metro area.

Entity Information

Structure

Entity is an: Guarantor Affiliate

Name: Cucina Dell Art, Inc.

Mailing Address: 3100 19th Street, Metairie, LA 70002

Tax ID: 72-1166515

Trade Name (if different):

Year Operations Began: 1990

Type of entity: Corporation

Entity is co-borrower?: No

Guarantor?: Yes

NAICS: 454390

Nature of Business: Retail - Direct Selling Establishment

Name of Franchise: Not Applicable

Franchise on Registry?: N/A

Ownership (account for 100% ownership by the ultimate individual persons)

Andrea Apuzzo	100.000	X	128-54-7993	x		M	5	N	1
Name	% Own	Gua	r? SSN	US Citizen LPR	Other	Gender	Race	Ethnicity	Vet
				Citizensh	ip—¬		— Co	des ——	7

Veteran Status: 1 = Non-Veteran; 2=Other Vet.; 3 = Service-Disabled Vet.; 4 = Not Disclosed.

M = Male; F = Female; N=Not Disclosed Gender:

1=American Indian/Alaska Native; 2=Asian; 3=Black/African-American; 4=Native Hawaiian/Pacific Islander; 5=White/Caucasian; X=Not Disclosed

H=Hispanic/Latino; N=Not Hispanic/Latino; Y=Not Disclosed Ethnicity:

Management

Provide the following inforn	nation for each officer and dir	ector	
Name	SSN	Title	Life Insurance
Andrea Apuzzo	128-54-7993	President	N/A
Analysis of management a	bility (describe the qualificati	ons and background of the rele	evant owners, officers, directors,

and key employees involved in the operations and day-to-day management of the business):

Cucina Dell Art was established as a coinduit for sales of Chef Apuzzo's cookbooks. The only assets held by the company are cash and inventory.

History

History & Description of the business:

Cucina Dell Art, Inc. was established in 1990 as a conduit for Chef Apuzzo's cookbook sales. Mr. Apuzzo acts as president and holds an ownership interest of 100% in the company.

Guarantors

Туре	Name	Type of Guarantee
Individual	Andrea Apuzzo	Unsecured Full
Business	Cucina Dell Art. Inc.	Unsecured Full

Personal Credit

* Note: amounts will display in thousands

Individual	PFS Date	Liquid Asset Real Estate	Total Asset Total Liability	Outside NW AGI	Date Source	History Score
Andrea Apuzzo	12/31/2011	105.0	2,095.0	1,787.7	02/07/2012	Good
		1,795.0	307.3	90,921.0	Experian	691

Comments on Personal Credit

Andrea Apuzzo's credit report by Experian indicates a FICO risk score of 691. No derogatory trade lines are noted in the report. The seemingly low score is the result of recent inquiries and the time since the newest account was opened.

Business Credit

* Note: amounts will display in thousands

⊢ Prior Year ¬							
FS Date	Total Asset	Revenue	Date	History			
Net Worth	Total Liability	Net Income	Source				
11/30/2011	1,824.0	2,537.6	02/07/2012	Good			
1,050.9	773.1	-14.6	Other				
			~~~				
	Net Worth 11/30/2011	FS Date Total Asset Net Worth Total Liability 11/30/2011 1,824.0	FS Date Total Asset Revenue Net Worth Total Liability Net Income 11/30/2011 1,824.0 2,537.6	FS Date Total Asset Revenue Date Net Worth Total Liability Net Income Source 11/30/2011 1,824.0 2,537.6 02/07/2012			

## **Personal Resources**

Personal Resources Comments:

Not applicable.

Jobs

Job Opportunity Requirement

- _____Number of jobs to be created in the next two years
- 0.00 Number of jobs to be retained because of project
  - 0.00 Total number of job opportunities

Justification for including retained jobs in total:

Printed: 04/02/2012

## **Prior Financing**

Previous or existing government financing of principals and/or affiliates and/or applicant?

No

Previous or existing SBA financing of principals and/or affiliates and/or applicant? (If YES to either question, complete the following)

No

Type   Borrower Name	Federal S	Source	Loan	Type Tax ID
(P)rincipal or (Aff)iliate or (App)licant or (O)ther	Current Balance	Guaranty Balance	Status	Loan Number
NOT APPLICABLE				

### **Affiliates**

## Potential Affiliates - Applies to all borrowers, OCs, & EPC.

Account for all businesses (excluding publicly traded) in which any 20% owner or guarantor holds an ownership interest.

Account for all businesses for which any owner, officer, director, key employee, or management entity has the power to exercise control—whether individually or through a combined identity of interest (such as family members, individuals or firms with common investments, or firms that are economically dependent through contractual or other relationships).

Account for all other potentially affiliated businesses consistent with CFR 121.103

Affilia	ate? Company Name	Nature of Business	TIN	Individual	%	Title
No	Andrea's, Inc.	Lessors of Nonresidential Buildings	72-1222762	Andrea Apuzzo	100.0	President
No	Benvenuto, Inc.	Lessors of Residential Buildings	72-1179872	Andrea Apuzzo	100.0	President
Yes	Cucina Dell Art, Inc.	Retail - Direct Selling Establishment	72-1166515	Andrea Apuzzo	100.0	President
Com	nments					

## Collateral

Projects involving real estate				oc		Construction of	of
Tojects involving real estate	Approximate Size of:			Occupancy New		Renovation	Special
Type of property:	Building	Lot	Unit	%	Building	/Remodel	Purpose
Investment	8,490	11,600			No	No	No

# Projects involving equipment/other personal property

Type of property: Purchased From Items Are

## **NOT APPLICABLE**

Comments (discuss remaining useful life, installation costs, etc. as appropriate):

Collateral Offered		Estimated Value	Liquidation Value	Prior Lien Position	Prior Lien Amount	Net Value
Apartment Property		695,000	695,000		0	695,000
	Totals	695,000	695,000		0	695,000
	New Loan	170,550				
	LTV	0.25	Pro	ject Debt:	170.550	
	LLTV _	0.25			,	
LIfe Insurance is NOT required.						

Analysis of co	ilateral adequacy:
The JEDCO LE	RCF loan will be adequately secured with a first mortgage on investment property owned by Benvenutto,
	ate holding company owned 100% by Andrea Apuzzo. The property is described as a 14 unit multi-family

income producing property.

# Wrap-Up

Other Issues (Such as pre-application 912 clearances, franchise reviews, environmental reviews, etc):

Key Risks:

## Key Strengths:

Historical cash flow coverage of 4.48 times demonstrate adequate repayment ability of the company's existing debt and proposed JEDCO/LRCF loan.

The restaurant property is located within a defined economic development district therefore the project meets the public policy objective of development of a distressed commercial area, in need of revitalization.

Overall, the restaurant has a track record of positive performance, and is well established.

**Decision Conclusion:** 

Approval of the JEDCO/LRCF loan for Cugini, L.L.C. is recommended for approval based on the above strengths.

# **Balance Sheet - Small Business Concern**

Name: Cugin	I, L.L.G.			

Type of Statement	Combin	ed		* N	ote: amounts will d	isplay in thousand
Date of Statement:	12/31/20	011		Adj. Debit	Adj. Credit	Adj Bal Sheet
Cash/Mark. Sec.	454.7	15.8%		ASTA PARKS ASTA	18.9 (A)	435.8
Accounts Rec	46.0	1.6%				46.0
Inventory	59.9	2.1%				59.9
Other Current Assets	0.0	0.0%				0.0
Total Current Assets	560.6	19.4%				541.7
Net Fixed Assets	1,984.7	68.8%		189.5 (B)		2,174.2
Intangibles	0.0	0.0%				0.0
Other Assets	338.9	11.8%				338.9
Total Assets	2,884.2	100.0%				3,054.8
Accounts Payable	164.1	5.7%				164.1
Notes Payable	0.0	0.0%				0.0
Taxes/Accruals	70.6	2.4%				70.6
Private Lender (Curr)	2.4	0.1%	0.0%		13.9 (C)	16.3
	0.0	0.0%				
Other Current Liab.	81.3	2.8%				81.3
Total Current Liabilities	318.4	11,0%				332.3
Notes Payable	423.8	14.7%				423.8
Private Lender (LT)	0.0	0.0%			156.7 (C)	156.7
	0.0	0.0%				
Stockholder Debt	996.9	34.6%				996.9
Other L-T Liabilities	0.0	0.0%				0.0
Total Liabilities	1,739.1	60.3%				1,909.7
Net Worth	1,145.1	39.7%				1,145.1
Total Liab. + NW	2,884.2	100.0%				3,054.8

	ſ	— Historical———	ndus Indus	try Compari	son	
Balance Sheet Ratios	12/31/2011		High	Med	Low	Adj Bal Sheet
Current Ratio	1.8		1.8	0.8	0.3	1.6
Debt/Worth	1.5		0.7	5.0	-3.8	1.7
Quick Ratio	1.6		1.2	0.4	0.1	1.4
Days Receivable	5.5				1.0	
Days Payable	92.4			14.0	35.0	
Days Inventory	33.7		6.0	10.0	17.0	
Net Working Capital	242.2			-90.8		209.4

Accounting Basis: Cash Accrual

Balance Sheet Analysis/Comments:

Adjustments to balance sheet:

A) Equity injection
 B) Fixed asset acquisition
 C) Current and long term portions of JEDCO/LRCF loan

See financial analysis attached under separate exhibit.

## **Repayment Ability**

# P&L - Cash Flow - Small Business Concern

Name: Cugini, L.L.C.			Tax ID: 72-1022255
			* Note: amounts will display in thousands
Type Of Statement:	Combined		
# Of Months:	7		NAICS
Date Of Statement:	12/31/201	1	Statistics
P&L:			
Sales	1,777.3		
Costs Of Goods	378.3	itty k 📜	
Gross Profit	1,399.0	7: ****	61.0%
G & A Expenses	1,069.6	41.1 Y v	
Other Income/(Expense)	0.0	0.0%	
Net Inc Before Taxes	329.4	18.5%	3.2%
Income Taxes	0.0	0.0%	
Net Inc After Taxes	329.4	18.5%	
Depreciation/Amortization	42.2	2.4%	
Interest	70.2	3.9%	
Rent	0.0	0.0%	
Owner's Salaries	0.0	0.0%	
Wages	465.7	26.2%	
P&L Comments/Analysis:			
See financial analysis attac	hed separat	ely.	
Cash Flow			
Net Inc Before Taxes	329.4		
+ Depreciation	42.2		
Linterest Cymenes	70.0	(VIIIR S)	

Net Inc Before Taxes	329.4	
+ Depreciation	42.2	
+ Interest Expense	70.2	
+ Rental Expense	0.0	
+ Excess Owner's Comp	0.0	
+ Other:Owner's Draw	0.0	
+ Other:	0.0	
Total Cash Flow	441.8	
- Existing Debt Service	86.6	
- Project Debt Service	12.1	
- Line Of Credit - Principal	0.0	
- Line Of Credit - Interest	0.0	
- Other:	0.0	
Total Cash Requirement	98.6	
Cash Surplus (deficit)	343.2	
Cash Flow Coverage Ratio	4.48	

Cash Flow Comments/Analysis (if projections are utilized, describe the basis for the assumptions including who performed the analysis and how the conclusions were reached):

Historical cash flow coverage ratio of 4.48 times demonstrate adequate repayment ability of the company's existing debt and new JEDCO/LRCF loan.

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Name: Cugini, L.L.C.							2				
ED PAYABLE TO	_ ,	ORIGINAL AMOUNT	ORIGINAL DATE	αш	PRESENT	RATE OF INTEREST	MATURITY DATE	MON	IHLY TENT	MONTHLY PAYMENT SECURITY	CURRENT/ PAST DUE
Note (s)											
Niberia Bank	sp.	1,800,000 02/11/2009	02/11/2009	₩.	1,612,726 Fixed	Fixed	02/11/2014 \$ 12,368 Land & Bldg.	\$ 13	2,368	Land & Bldg.	Cur
		Total Pres	Total Present Balance	s	1,612,726		Total Monthly: \$		12,368		
							Total Annually: \$ 148,416	: \$ 148	3,416		

^{*} to be paid by new loan and/or exclude from cashflow

Printed: 04/02/2012

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STATEMENT   STAT	CUIGINI LTD						
STATEMENT   BALANCE	IBERIA BANK N	OTE PAYABLE					
BALANCE		STATEMENT					
1,750,142.00 ORIGINAL DEBT  AMOUNT OF  MORTGAGE  HUD STATEMENT NO. 1  1,606,797.68 OLINEY STREET APTS  SEABREEZE CONDO  SEABREEZE CONDO  1,146,338.12  1,000%  CAPRI BLUE LOUNGE  LINE OF CREDIT  TOTAL  1,774,868.17  LOAN AMOUNT  1,750,142.00  24,726.17  CASH AT CLOSING  24,726.17	DATE	BALANCE					
AMOUNT OF   MORTGAGE   MORTGAGE   HUD STATEMENT NO. 1   PAID OFF	1/4/2009	1,750,142.00	ORIGINAL DEBT				-
MORTGAGE   PAID OFF				AMOUNT OF			
HUD STATEMENT NO. 1   PAID OFF				MORTGAGE			
HUD STATEMENT NO. 1  1,606,797.68 OLNEY STREET APTS 557,903.74 48.00% 1,014A STREET CONDO 236,927.65 22.00% SEABREEZE CONDO 351,506.73 30.00% CAPRI BLUE LOUNGE 1,146,338.12 100.00% CAPRI BLUE LOUNGE 1,146,338.12 100.00% CAPRI BLUE LOUNGE 1,774,868.17 CASH AT CLOSING 24,726.17				PAID OFF		ENTITY/OWNER	
1,606,797.68 OLNEY STREET APTS 557,903.74 48.00%  1,146,338.12 22.00%  SEABREEZE CONDO 351,506.73 30.00%  CAPRI BLUE LOUNGE 284,774.04 45.00%  LINE OF CREDIT 75,207.02 12.00%  LOT-18TH ST 268,548.99 43.00%  LOTAL 1,774,868.17  CASH AT CLOSING 24,726.17							
JULIA STREET CONDO   236,927.65   22.00%	12/31/2011	1,606,797.68	OLNEY STREET APTS	557,903.74	48.00%	BENVENUTO	
SEABREEZE CONDO 351,506,73 30.00%  1,146,338.12 100.00%  HUD STATEMENT NO. 2  CAPRI BLUE L'OLNGE 284,774.04 45.00%  LOT - 18TH ST 268,548.99 43.00%  LOT - 18TH ST 628,530.05 100.00%  LOAN AMOUNT 1,750,142.00  CASH AT CLOSING 24,726.17			JULIA STREET CONDO	236,927.65	22.00%	BENVENUTO	
1,146,338.12 100.00%  HUD STATEMENT NO. 2  CAPRI BLUE LOUNGE 284,774.04 45.00%  LINE OF CREDIT 75,207.02 12.00%  LOT - 18TH ST 268,548.99 43.00%  TOTAL 10TAL 1,774,868.17  CASH AT CLOSING 24,726.17			SEABREEZE CONDO	351,506.73	30,00%	CHEF ANDREA	
HUD STATEMENT NO. 2  CAPRI BLUE LOUNGE 284,774.04 45.00% LINE OF CREDIT 75,207.02 12.00% LOT - 18TH ST 628,530.05 100.00% TOTAL LOAN AMOUNT 1,774,868.17  CASH AT CLOSING 24,726.17				1,146,338.12	100.00%		
CAPRI BLUE LOUNGE 284,774.04 45.00% LINE OF CREDIT 75,207.02 12.00% LOT - 18TH ST 268,548.99 43.00% TOTAL TOTAL 1,774,868.17 LOAN AMOUNT 1,750,142.00  CASH AT CLOSING 24,726.17			HUD STATEMENT NO 2				ā
LOT - 18TH ST 268,548.99 43.00% LOT - 18TH ST 268,548.99 43.00% COT - 18TH ST 268,548.99 43.00% LOT - 18TH ST 628,530.05 100.00% LOTAL 1,774,868.17  CASH AT CLOSING 24,726.17  CASH AT CLOSING 24,726.17			CAPRI BLUE LOUNGE	284,774.04	45.00%	CUIGINI	
LOT - 18TH ST 268,548,99 43.00% 628,530.05 100.00% TOTAL TOTAL LOAN AMOUNT 1,774,868.17 CASH AT CLOSING 24,726.17 CASH AT CLOSING 24,726.17			LINE OF CREDIT	75,207.02	12.00%	CUIGINI	
CASH AT CLOSING 24,726.17			LOT - 18TH ST	268,548,99	43.00%	BENVENUTO	
LOAN AMOUNT CASH AT CLOSING				628,530.05	100.00%		
LOAN AMOUNT CASH AT CLOSING							
LOAN AMOUNT CASH AT CLOSING			TOTAL	1,774,868.17			
CASH AT CLOSING			LOAN AMOUNT	1,750,142.00			
			CASH AT CLOSING	71 307 70			
				1000			
						0.00	

Cugini, L.L.C., d/b/a Andreas Restaurant

**Financial Analysis** 

For this analysis management submitted tax returns and compiled financial statements for fiscal years 2008, 2009 and 2010, ending 5/31/09, 5/31/10 and 5/31/11, respectively. Interim financial statements for seven months ending 12/31/11 were also submitted. Rebowe & Company CPAs, APC, the company's new CPA, took over in 2009. The company's prior CPA was Kernion T. Schafer, located in Metairie.

#### **Assets**

Current assets are inclusive of cash, trade receivables and inventory. Cash level of 7.9% of total assets is lower than the industry, however adequate as evidenced by historical performance. The company does not have a bank line of credit. Historical trade receivables turnover ratio of four days reflects a slower collection pace than the industry. This is due to management combining trade receivables with banquet sales. Inventory of 3.5% of total assets reflects a lower percentage than the industry, however remaining historically stable, a good indication of management ability. Inventory turnover ratio is slower than the industry faster than the industry, at 31 days. Inventory is valued at lower of cost or market.

Long term assets are inclusive of land, building, furniture, fixtures, machinery, equipment and vehicles. As of interim 12-31-11, land reflects the restaurant property located at 3100 19th St. in Metairie and a lot on 20th St. used for parking. There was an additional lot located on 18th St. that was sold during the interim period, the reason for a \$300m reduction in land cost. The lot was held for investment and was sold at a loss of approximately \$15,000. Proceeds of the sale of the lot were used to reduce the company's single loan with Iberia Bank. Building reflects the restaurant and parking improvements. Depreciation is accelerated.

Other assets consist of deposits and debt due from stockholder.

### **Liabilities and Net Worth**

Current liabilities are inclusive of trade payables, deposits, gift certificates payable, accrued taxes and current portion of long term debt. Historical trade payables turnover ratio of 92.4 days exceeds the industry's low quartile of 35 days. As explained above, management combines trade accounts with house accounts, hence the long payment turnover.

Long term liabilities consist of the long term portion of the company's single loan. The loan, funded in January 2009 for the purpose of business and personal debt consolidation, is held by Iberia Bank. Because proceeds of the loan were used to refinance the debt of various separate entities and that of Chef Apuzzo, for recordation purposes the loan was prorated by entity based on the percentage of the loans being refinanced, and accordingly distributed on the respective entities' balance sheets. For example, the portion of the loan corresponding to Andrea Apuzzo is treated as debt due from stockholder on Cugini's balance sheet.

### **Income Statement**

For FYE 2010 (5-31-11), revenue reflects a 3.86% decrease when compared to the prior year. According to management the slight decrease in revenue is attributed to slow economic activity at the time. For the seven-month interim period ended 12-31-11, annualized revenue indicates that revenue has stabilized with FYE 5-31-11.

Historical cost of goods sold is stable at 26%, and lower than the industry average of 39%.

## **Balance Sheet**

Company:

Cugini, L.L.C., d/b/a Andrea's Restaurant

Analyst: Date: Alberto Queral 2--7-12

Date: 2--7-12

ASSETS Cash & Securities Receivables Inventory Notes Receivable	5/31/2009 \$ 33.1 47.7 57.2	% 1.9%	5/31/2010 \$	%	5/31/2011		12/31/2011		
ASSETS Cash & Securities Receivables Inventory Notes Receivable	33.1 47.7		Ψ		\$	%	\$	%	V
Cash & Securities Receivables Inventory Notes Receivable	47.7	1 0%		CREWARD,	Ψ	70	Ψ	70	
Inventory Notes Receivable		1.5/0	47.5	2.7%	39.6	2.2%	143.6	7.9%	15.9%
Notes Receivable	57.2	2.8%	14.3	0.8%	26.5	1.5%	46.0	2.5%	1.9%
	J1.2	3.3%	49.6	2.8%	57.3	3.2%	58.0		
	0.0	0.0%	0.0	0.0%	0.0	0.0%	175.6	9.7%	
Prepaids	10.1	0.6%	42.1	2.4%	0.0	0.0%	0.0	0.0%	
Other	0.0	0.0%	0.0	0.0%	0.0	0.0%	0.0	0.0%	3.0%
Current Assets	148.1	8.6%	153.5	8.7%	123.4	6.9%	423.2	23.3%	27.3%
Land	972.1	56.5%	972.1	55.4%	972.1	54.2%	672.1	37.0%	
Buildings	1,101.4	64.0%	1,124.0	64.1%	1,131.5	63.1%	1,131.5	62.3%	
Machinery & Equipment	163.7	9.5%	172.0	9.8%	192.1	10.7%	209.7	11.5%	
Furniture & Fixtures	19.1	1.1%	25.8	1.5%	31.1	1.7%	31.1	1.7%	
Autos & Trucks	71.7	4.2%	71.7	4.1%	71.7	4.0%	71.7	3.9%	
Other Fixed Assets	0.0	0.0%	0.0	0.0%	0.0	0.0%	0.0	0.0%	
Less Depreciation	959.8	55.8%	985.3	56.1%	1,041.7	58.1%	1,053.5	58.0%	
Net Fixed Assets	1,368.2	79.5%	1,380.3	78.7%	1,356.8	75.7%	1,062.6	58.5%	48.6%
Intangible Assets (net)	0.0	0.0%	0.0	0.0%	0.0	0.0%	0.0	0.0%	10.9%
Other	204.9	11.9%	221.0	12.6%	312.3	17.4%	331.8	18.3%	13.2%
Long-Term Assets	1,573.1	91.4%	1,601.3	91.3%	1,669.1	93.1%	1,394.4	76.7%	72.7%
TOTAL ASSETS	1,721.2	100.0%	1,754.8	100.0%	1,792.5	100.0%	1,817.6	100.0%	100.0%
LIABILITIES									
Notes Payable	344.6	20.0%	0.0	0.0%	0.0	0.0%	0.0	0.0%	6.5%
Accounts Payable	170.6	9.9%	182.2	10.4%	103.4	5.8%	164.0	9.0%	
Taxes	12.6	0.7%	25.7	1.5%	58.9	3.3%	70.6	3.9%	
Private Lender (curr)	0.0	0.0%	99.0	5.6%	2.4	0.1%	2.4	0.1%	
SBA (curr)	0.0	0.0%	0.0	0.0%	0.0	0.0%	0.0	0.0%	
Accruals	33.0	1.9%	62.6	3.6%	32.2	1.8%	0.0	0.0%	
Other _	19.0	1.1%	64.2	3.7%	84.1	4.7%	32.6	1.8%	
Current Liabilities	579.8	33.7%	433.7	24.7%	281.0	15.7%	269.6	14.8%	40.5%
Long-term Debt	252.0	14.6%	480.0	27.4%	685.0	38.2%	423.8	23.3%	33.5%
Private Lender (LT)	0.0	0.0%	0.0	0.0%	0.0	0.0%	0.0	0.0%	
SBA (LT)	0.0	0.0%	0.0	0.0%	0.0	0.0%	0.0	0.0%	
Subordinate Officer	0.0	0.0%	0.0	0.0%	0.0	0.0%	0.0	0.0%	
Loans from Stockholders	0.0	0.0%	0.0	0.0%	0.0	0.0%	0.0	0.0%	
Other -	0.0	0.0%	0.0	0.0%	0.0	0.0%	0.0	0.0%	
Long-Term Liabilities	252.0	14.6%	480.0	27.4%	685.0	38.2%	423.8	23.3%	48.5%
TOTAL LIABILITIES	831.8	48.3%	913.7	52.1%	966.0	53.9%	693.4	38.1%	89.0%
NET WORTH									
Common Stock	200.0	11.6%	200.0	11.4%	200.0	11.2%	200.0	11.0%	
Capital Surplus	0.0	0.0%	0.0	0.0%	0.0	0.0%	0.0	0.0%	
Retained Earnings	782.5	45.5%	734.2	41.8%	719.6	40.1%	1,017.3	56.0%	
(Treasury Stock)	-93.1	-5.4%	-93.1	-5.3%	-93.1	-5.2%	-93.1	-5.1%	
TOTAL NET WORTH	889.4	51.7%	841.1	47.9%	826.5	46.1%	1,124.2	61.9%	11.0%
TOTAL LIAB & NET WORTH	1,721.2	100.0%	1,754.8	100.0%	1,792.5	100.0%	1,817.6	100.0%	100.0%
Verification	0.0		0.0		0.0		0.0	3 1 1 2 2 2	

## Income Statement

Company:

Cugini, L.L.C., d/b/a Andrea's Restaurant

Analyst: Date:

Alberto Queral 2--7-12

Type of Statement	Tax Return		Tax Return		Tax Return		Compilation		NAICS
# of Months: Date of Statement:	12		12 5/31/2010		12 5/31/2011		7		Statistics
(In Thousands)	5/31/2009 \$	%	\$	%	\$	%	12/31/2011 \$	%	
INCOME STATEMENT:	<u> </u>	70	Ф	70	Ф	70	Φ	70	
Net Sales	2,571.8		2,443.3		2,537.6		1,475.0		100.0%
Cost of Sales	652.9	25.4%	643.5	26.3%	671.6			25.6%	39.0%
Gross Profit	1,918.9	74.6%	1,799.8	73.7%	1,866.0	73.5%	1,096.7	74.4%	61.0%
Officer Compensation	97.4	3.8%	110.7	4.5%	110.7		0.0	0.0%	
Wages	676.7	26.3%	639.4	26.2%	584.8			31.6%	
Rent	0.0	0.0%	0.0	0.0%	0.0			0.0%	
Depreciation	46.8	1.8%	31.5	1.3%	95.0			0.8%	
Interest	8.5	0.3%	5.7	0.2%	63.2	2.5%	37.9	2.6%	
Other Operating Expenses	1,161.6	45.2%	1,059.9	43.4%	1,053.8		588.2	39.9%	
Total Expenses	1,991.0	77.4%	1,847.2	75.6%	1,907.5	75.2%	1,103.6	74.8%	57.0%
Other Income	53.2	2.1%	47.4	1.9%	41.5	1.6%	304.6	20.7%	
Other Expenses	0.0	0.0%	0.0	0.0%	0.0	0.0%	0.0	0.0%	0.9%
Income (Loss) Before Taxes	-18.9	-0.7%	0.0	0.0%	0.0	0.0%	297.7	20.2%	3.1%
Income Tax	0.0	0.0%	0.0	0.0%	0.0			0.0%	
Net Income (Loss)	-18.9	-0.7%	0.0	0.0%	0.0	0.0%	297.7	20.2%	3.1%
Dividends Paid									
Operational Cash	-18.9		0.0		0.0		297.7		
Depreciation/Amort.	46.8		31.5		95.0		11.8		
+ Interest Expense	8.5		5.7		63.2		37.9		
+ Rental Expense	0.0		0.0		0.0		0.0		
+ Other: Owner's Draw	0.0		0.0		0.0		0.0		
+ Other:	0.0		0.0		0.0		0.0		
= Available Cash	36.4	6	37.2	29	158.2		347.4		
- Existing Debt Service*	66.8		66.8		66.8		39.0		
- Interest on Line	0.0		0.0		0.0		0.0		
- Principal on Line	0.0		0.0		0.0		0.0		
- New Debt Service	20.7		20.7		20.7		12.1		
- Other:	0.0		0.0		0.0		0.0		
= Surplus	-51.1		-50.3		70.7		296.3		
Coverage Ratio	0.42		0.43		1.81		6.80		
* For cash flow illustration purp		lebt servi		the pro-ra		a loan for		ation origi	nated on
2-11-09. This is not to constru									
	C at the comp	and the	accurry, or no		III- DO II	- Chaire	C.S. LIG SIMIC		

DECOMOU	LATION	OF NET	MODELL
RECONCIL	IA HUN	OF NET	WORTH

Ending Net Worth	841.1	826.5	1,124.2
- Earnings	0.0	0.0	297.7
+ Income per Books	48.2	14.6	0.0
+/- Rounding	-0.1	0.0	0.0
- Beginning Net Worth	889.4	841.1	826.5
Net Worth out of Balance By	0.0	0.0	0.0

April 5, 2012 60 Company:

Cugini, L.L.C., d/b/a Andrea's Restaurant

Analyst:

Alberto Queral

2-7-12

Type of Statement	Tax Return	Tax Return	Tax Return	Compilation	NAICS
# of Months:	12	12	12	7	Statistics
Date of Statement:	5/31/2009	5/31/2010	5/31/2011	12/31/2011	722110
LIQUIDITY RATIOS:					
Working Capital	-431.7	-280.2	-157.6	153.6	
Quick	0.14	0.14	0.24	0.70	1.2/.4/.1
Current	0.26	0.35	0.44	1.57	1.8/.8/.3
Sales/Net Working Capital	-5.96	-8.72	-16.10	16.46	
LEVERAGE RATIOS:					
Total Liabilities / Tangible Net worth	0.94	1.09	1.17	0.62	.7/5/-3.8
Net Fixed Assets / Tangible Net Worth	1.54	1.64	1.64	0.95	.7/3.1/-2
ACTIVITY RATIOS:					
Receivables in Days	7	2	4	7	0/0/1
Inventory in Days	32	28	31	33	6/10/17
Payables in Days	95	103	56	92	0/14/35
Total Assets / Net Sales	0.67	0.72	0.71	0.72	
PROFITABILITY RATIOS:					
Gross Margin %	74.61	73.66	73.53	74.35	
SG & A %	75.60	74.31	71.43	74.02	
Cushion (Gross Margin - SG & A) %	-0.98	-0.65	2.11	0.33	
Depreciation %	1.82	1.29	3.74	0.80	
Operating Profit Margin %	-2.80	-1.94	-1.64	-0.47	
Interest Expense %	0.33	0.23	2.49	2.57	
Operating Expense %	-3.13	-2.17	-4.13	-3.04	
Net Margin %	-0.73	0.00	0.00	20.18	
Return on Average Assets %		0.00	0.00	28,27	
Retum on Average Equity %		0.00	0.00	52.32	
GROWTH RATIOS:					
Net Sales Growth		-5.00	3.86	-0.36	
Net income Growth		-100.00	-100.00	#DIV/01	
Total Assets Growth		1.95	2.15	1.40	
Total Liabilities Growth		9.85	5.72	-28.22	
Net Worth Growth		-5.43	-1.74	36.02	
COVERAGE RATIOS:					
nterest Coverage (EBIT/Interest)	-7.48	-7.32	0.34	1.40	
Profit + Dep / Cur Long-term Mat.	0.08	0.32	39.58	221.07	
Effects After New Financing	0.42	0.43	1.81	11.65	
CASH POSITION:					
Net Income + Depreciation	-0.4	0.0	0.0	43.2	



ATTN: CORINNE PRITCHETT Report Printed: February 07, 2012

## Live Report: ANDREA'S RESTAURANT

D-U-N-S® Number: 15-525-8940

Endorsement/Billing Reference: cpritchett@jedco.org

**D&B Address** 

Address

Phone Fax

3100 19th St Metairie,LA - 70002

504 834-8583

Location Type Single Location

Web

www.andreasrestaurant.com

Endorsement:

cpritchett@jedco.org

**Company Summary** 

Currency: Shown in USD unless otherwise indicated

#### Score Bar

PAYDEX®	0	71
Commercial Credit Score Class	0	2
Financial Stress Class	0	3
Credit Limit - D&B Conservative	40,000.00	
D&B Rating	-	

### **D&B 3-month PAYDEX®**



When weighted by amount, Payments to suppliers average Within terms

#### **D&B Company Overview**

This is a single location		
Chief Executive	ANDREA APUZZO PRES	
Year Started	1985	
Employees	70	
SIC	5812	
Line of business	Eating place	
NAICS	722511	
History Status	INCOMPLETE	

**Commercial Credit Score Class** 

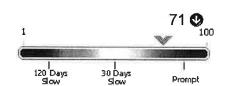
### **Company News**

### Today: Tuesday, February 07, 2012

This company is not currently tracked for Company News.

Powered by FirstRain

#### **D&B PAYDEX®**



When weighted by amount, Payments to suppliers average 14 days beyond terms

### **Public Filings**

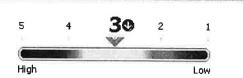
The following data includes both open and closed filings found in D&B's database on this company.

Record Type	Number of Records	Most Recent Filing Date
Bankruptcies	0	
Judgments	0	
Liens	0	
Suits	0	
UCCs	0	

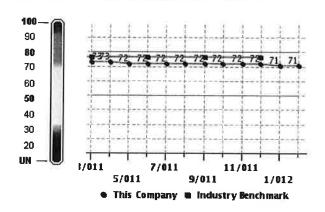
The public record items contained herein may have been paid, terminated, vacated or released prior to todays date.



## Financial Stress Score Class



#### **PAYDEX® Trend Chart**



## Detailed Trade Risk Insight™

Days Beyond Terms Past 3 Months





Dollar-weighted average of 9 payment experiences reported from 7 Companies

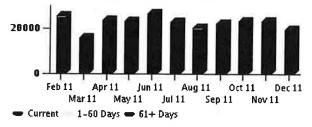
Recent Derogatory Events

Oct-11 Nov-11 Dec-11

**Placed for Collection** 

**Bad Debt Written Off** 

Total Amount Current & Past Due - 11 Month Trend



### **Predictive Scores**

Currency: Shown in USD unless otherwise indicated

**Credit Capacity Summary** 

This credit rating was assigned because of D&Bs assessment of the companys creditworthiness. For more information, see the

63 2/7/2012

#### **D&B Rating Key**

#### D&B Rating:

The blank rating symbol should not be interpreted as indicating that credit should be denied. It simply means that the information available to D&B does not permit us to classify the company within our rating key and that further enquiry should be made before reaching a decision. Some reasons for using a "-" symbol include: deficit net worth, bankruptcy proceedings, insufficient payment information, or incomplete history information.

#### Below is an overview of the companys rating history since 08-14-1992

D&B Rating	Date Applied
***	07-24-2008
1R2	12-08-2006
1R3	11-13-1997
-	08-14-1992

Number	of Employees	70
Total:		70

Payment Activity:	(based on 33 experiences)
Average High Credit:	2,011
Highest Credit:	20,000
Total Highest Credit:	52,750

#### **D&B Credit Limit Recommendation**

Risk category for this business :	LOW	High		Moderate		Low
				P.J.	2 L	
Aggressive credit Limit:	95,000		.4		140	
Conservative credit Limit	40,000	5	4	3	2	1
0	40.000	9				

This recommended Credit Limit is based on the company profile and on profiles of other companies with similarities in size, industry, and

Risk is assessed using D&Bs scoring methodology and is one factor used to create the recommended limits. See Help for details.

#### **Financial Stress Class Summary**

The Financial Stress Score predicts the likelihood of a firm ceasing business without paying all creditors in full, or reorganization or obtaining relief from creditors under state/federal law over the next 12 months. Scores were calculated using a statistically valid model derived from D&Bs extensive data files.

The Financial Stress Class of 3 for this company shows that firms with this class had a failure rate of 0.24% (24 per 10,000), which is lower than the average of businesses in D & B's database

### Financial Stress Class:



Moderate risk of severe financial stress, such as a bankruptcy, over the next 12 months.

### Probability of Failure:

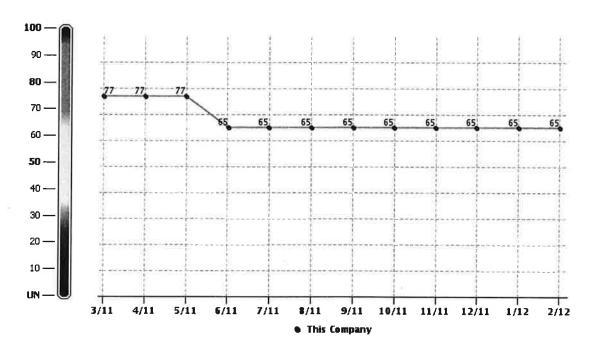
- · Among Businesses with this Class: 0.24 % (24 per 10,000)
- Financial Stress National Percentile: 65 (Highest Risk: 1; Lowest Risk: 100)
- Financial Stress Score: 1503 (Highest Risk: 1,001; Lowest Risk: 1,875)
- Average of Businesses in D&Bs database: 0.48 % (48 per 10,000)

#### The Financial Stress Class of this business is based on the following factors:

· Low proportion of satisfactory payment experiences to total payment experiences.

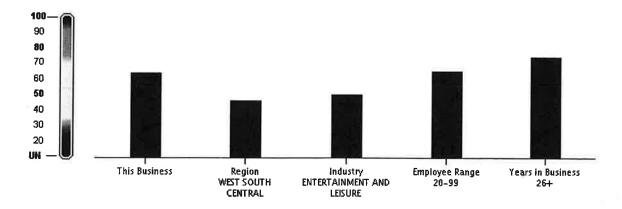
- · Low Paydex Score.
- · Higher risk legal structure.

#### Financial Stress Percentile Trend:



#### Notes:

- The Financial Stress Class indicates that this firm shares some of the same business and financial characteristics of other companies with this classification. It does not mean the firm will necessarily experience financial stress.
- The Probability of Failure shows the percentage of firms in a given Class that discontinued operations over the past year with loss to creditors. The Probability of Failure - National Average represents the national failure rate and is provided for comparative purposes.
- The Financial Stress National Percentile reflects the relative ranking of a company among all scorable companies in D&Bs file.
- The Financial Stress Score offers a more precise measure of the level of risk than the Class and Percentile. It is especially helpful to customers using a scorecard approach to determining overall business performance.



Norms	National %
This Business	65
Region: WEST SOUTH CENTRAL	44
Industry: ENTERTAINMENT AND LEISURE	48
Employee range: 20-99	66
Years in Business: 26+	77

This Business has a Financial Stress Percentile that shows:

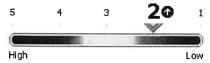
- · Lower risk than other companies in the same region.
- · Lower risk than other companies in the same industry.
- · Higher risk than other companies in the same employee size range.
- · Higher risk than other companies with a comparable number of years in business.

#### **Credit Score Summary**

The Commercial Credit Score predicts the likelihood that a company will pay its bills in a severely delinquent manner (90 days or more past terms), obtain legal relief from creditors or cease operations without paying all creditors in full over the next 12 months. Scores are calculated using a statistically valid model derived from D&B's extensive data files.

The Credit Score class of 2 for this company shows that 10.6% of firms with this class paid one or more bills severely delinquent, which is lower than the average of businesses in D & B's database.

#### **Credit Score Class:**



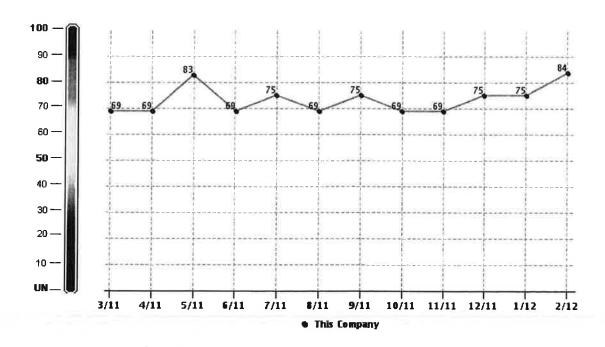
### Incidence of Delinquent Payment

- . Among Companies with this Classification: 10.60 %
- · Average compared to businesses in D&Bs database: 23.50 %
- Credit Score Percentile: 84 (Highest Risk: 1; Lowest Risk: 100)
- Credit Score: 467 (Highest Risk: 101; Lowest Risk:670)

### The Credit Score Class of this business is based on the following factors:

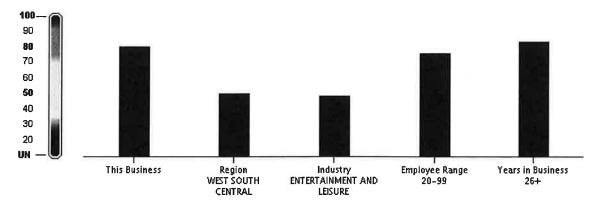
- · Low number of satisfactory payments.
- Insufficient number of payment experiences.
- · Most recent amount past due.
- · Low proportion of satisfactory payment experiences to total payment experiences.
- · Business is not a subsidiary.
- · High proportion of past due balances to total amount owing.

## Credit Score Class Percentile Trend:



#### Notes:

- The Commercial Credit Score Risk Class indicates that this firm shares some of the same business and financial characteristics of other companies with this classification. It does not mean the firm will necessarily experience severe delinquency.
- . The incidence of delinquency shows the percentage of firms in a given percentile that are likely to pay creditors in a severely delinquent manner. The average incidence of delinquency is based on businesses in D&B's database and is provided for comparative purposes.
- . The Commercial Credit Score percentile reflects the relative ranking of a firm among all scorable companies in D&B's file.
- . The Commercial Credit Score offers a more precise measure of the level of risk than the Risk Class and Percentile. It is especially helpful to customers using a scorecard approach to determining overall business performance.



Norms	National %
This Business	84
Region: WEST SOUTH CENTRAL	48
Industry: ENTERTAINMENT AND LEISURE	46
Employee range: 20-99	79
Years in Business: 26+	88

This business has a Credit Score Percentile that shows:

- · Lower risk than other companies in the same region.
- · Lower risk than other companies in the same industry.
- · Lower risk than other companies in the same employee size range.
- · Higher risk than other companies with a comparable number of years in business.

## **Trade Payments**

Currency: Shown in USD unless otherwise indicated



### **D&B PAYDEX®**

The D&B PAYDEX is a unique, weighted indicator of payment performance based on payment experiences as reported to D&B by trader references. Learn more about the D&B PAYDEX

Timeliness of historical payments for this company.

**Current PAYDEX is** 

Equal to 14 days beyond terms ( Pays more slowly than the average for its industry of 5 days beyond terms)

Industry Median is

Equal to 5 days beyond terms

**Payment Trend currently** 

Unchanged, compared to payments three months ago

Indications of slowness can be the result of dispute over merchandise, skipped invoices etc. Accounts are sometimes placed for collection even though the existence or amount of the debt is disputed.

Total payment Experiences in D&Bs File (HQ)	33
Payments Within Terms (not weighted)	82 %
Trade Experiences with Slow or Negative Payments(%)	16.67%
Total Placed For Collection	0
High Credit Average	2,011
Largest High Credit	20,000
Highest Now Owing	15,000
Highest Past Due	250

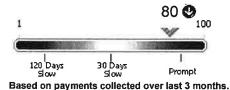
#### **D&B PAYDEX**



- High risk of late payment (Average 30 to 120 days beyond terms)
- Medium risk of late payment (Average 30 days or less beyond terms)
- Low risk of late payment (Average prompt to 30+ days sooner)

When weighted by amount, payments to suppliers average 14 days beyond terms

#### 3-Month D&B PAYDEX



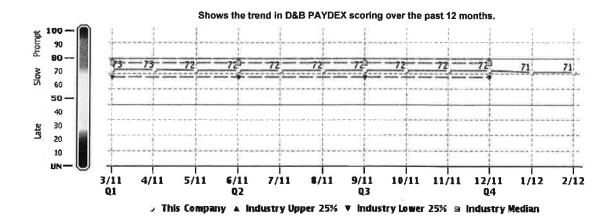
- I High risk of late payment (Average 30 to 120 days beyond terms)
- Medium risk of late payment (Average 30 days or less beyond terms)
- Low risk of late payment (Average prompt to 30+ days sooner)

When weighted by amount, payments to suppliers average within terms

# **D&B PAYDEX® Comparison**

## **Current Year**

PAYDEX® of this Business compared to the Primary Industry from each of the last four quarters. The Primary Industry is Eating place, based on SIC code 5812.



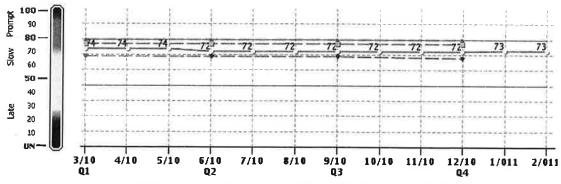
	3/11	4/11	5/11	6/11	7/11	8/11	9/11	10/11	11/11	12/11	1/12	2/12
This Business	73	73	72	72	72	72	72	72	72	72	71	71
Industry Quartiles												
Upper	80		æ	80			80		(4)	80		
Median	77	- 3	.0	77			77		W.	77	- 2	20

	3/11	4/11	5/11	6/11	7/11	8/11	9/11	10/11	11/11	12/11	1/12	2/12
Lower	68	¥2	16	68		- 8	68		10.1	68	- 36	-

- · Current PAYDEX for this Business is 71, or equal to 14 days beyond terms
- The 12-month high is 73, or equal to 11 DAYS BEYOND terms
- The 12-month low is 71, or equal to 14 DAYS BEYOND terms

### **Previous Year**

Shows PAYDEX of this Business compared to the Primary Industry from each of the last four quarters. The Primary Industry is Eating place, based on SIC code 5812.



J This Company ▲ Industry Upper 25% ▼ Industry Lower 25% 🗈 Industry Median

03/10 Q1'10	06/10 Q2'10	09/10 Q3'10	12/10 Q4'10
74	72	72	72
80	80	80	80
77	77	77	77
69	69	69	68
	Q1'10 74 80 77	Q1'10 Q2'10  74 72  80 80  77 77	Q1'10         Q2'10         Q3'10           74         72         72           80         80         80           77         77         77

Based on payments collected over the last 4 quarters.

- Current PAYDEX for this Business is 71, or equal to 14 days beyond terms
- The present industry median Score is 77, or equal to 5 days beyond terms
- · Industry upper quartile represents the performance of the payers in the 75th percentile
- Industry lower quartile represents the performance of the payers in the 25th percentile

### **Payment Habits**

For all payment experiences within a given amount of credit extended, shows the percent that this Business paid within terms. Provides number of experiences to calculate the percentage, and the total credit value of the credit extended.

\$ Credit Extended	# Payment Experiences	Total Amount	% of P	Payments Within Terms
Over 100,000	0	0	0%	
50,000-100,000	0	0	0%	1
15,000-49,999	1	20,000	100%	
5,000-14,999	2	15,000	33%	
1,000-4,999	8	12,500	68%	
Under 1,000	15	4,800	81%	
			C	0% 50% 100%

Based on payments collected over last 12 months.

All Payment experiences reflect how bills are paid in relation to the terms granted. In some instances, payment beyond terms can be the result of disputes over merchandise, skipped invoices etc.

# **Payment Summary**

- There are 33 payment experience(s) in D&Bs file for the most recent 24 months, with 18 experience(s) reported during the last three month period.
- The highest Now Owes on file is 15,000 . The highest Past Due on file is 250

Below is an overview of the companys currency-weighted payments, segmented by its suppliers primary industries:

	Total Revd (#)	Total Amts	Largest High Credit	Within Terms (%)		Slow 31-60 %)		90>
Top Industries								
Telephone communictns	5	4,550	2,500	58	42	0	0	0
Electric services	4	7,650	5,000	100	0	0	0	0
Short-trm busn credit	2	1,050	1,000	100	0	0	0	0
Management services	2	1,100	1,000	100	0	0	0	0
Nonclassified	2	300	250	100	0	0	0	0
Whol frozen foods	1	20,000	20,000	100	0	0	0	0
Mfg furn/fixtures	1	10,000	10,000	0	100	0	0	0
Misc publishing	1	2,500	2,500	50	50	0	0	0
Mfg soap/detergents	1	1,000	1,000	50	50	0	0	0
Television station	1	1,000	1,000	0	0	50	50	0
Misc equipment rental	1	1,000	1,000	100	0	0	0	0
Personal credit	1	750	750	100	0	0	0	0
Mfg extracts/syrup	1	750	750	100	0	0	0	0
Mfg photograph equip	1	500	500	50	50	0	0	0
Investment advice	1	100	100	100	0	0	0	0
Whol electrical equip	1	50	50	100	0	0	0	0
Photocopying service	1	0	0	0	0	0	0	0
Other payment categories								
Cash experiences	5	200	100					
Payment record unknown	1	250	250					-
Unfavorable comments	0	0	0				_	
Placed for collections:								
With D&B	0	0	0					
Other	0	N/A	0		11112			
Total in D&Bs file	33	52,750	20,000					_

Accounts are sometimes placed for collection even though the existence or amount of the debt is disputed.

Indications of slowness can be result of dispute over merchandise, skipped invoices etc.

## Detailed payment history for this company

Date Reported (mm/yy)	Paying Record	High Credit	Now Owes	Past Due	Selling Terms	Last Sale Within (month)
01/12	Ppt	1,000	500	0		1 mo
	Ppt	750	0	0		1 mo
12/11	Ppt	20,000	15,000	250		1 mo
	Ppt	5,000	0	0		1 mo
	Ppt	2,500	2,500	0		1 mo

	Ppt	1,000	250		Lease Agreemnt	
	Ppt	750	0	0	N15	4-5 mos
	Ppt	250	250	0	-	1 mo
	Ppt	100	100	. 0		1 mo
	Ppt	50	0	0	N30	1 mo
	Ppt	50	0	0		6-12 mos
	Ppt-Slow 30	1,000	500	0	N30	1 mo
	(013)				Sales COD	1 mo
	(014)	50			Cash account	1 mo
11/11	Ppt	750	0	0		2-3 mos
	Ppt	100	0	0		6-12 mos
	Ppt	50	0	0		6-12 mos
	Ppt-Slow 30	500	250			
	(019)	250	0	0		1 mo
03/11	Slow 60-90	1,000	0	0		2-3 mos
12/10	Ppt-Slow 30	2,500	1,000	0		1 mo
11/10	Ppt	50	0	0		4-5 mos
	Ppt-Slow 30	2,500	1,000	0		1 mo
	Ppt-Slow 30	750	250	0		1 mo
	Ppt-Slow 30	500	100	0		1 mo
	Ppt-Slow 30	50	0	0		1 mo
10/10	(027)	100			Cash account	6-12 mos
05/10	Ppt	1,000	0	0		6-12 mos
	Ppt	100	0	0		6-12 mos
	(030)	50			Cash account	1 mo
04/10	(031) Cash own option .	0	0	0		6-12 mos
03/10	Ppt	0	0			6-12 mos
02/10	Slow 30	10,000	0	0	N30	6-12 mos

Payments Detail Key:

30 or more days beyond terms

Payment experiences reflect how bills are paid in relation to the terms granted. In some instances payment beyond terms can be the result of disputes over merchandise, skipped invoices, etc. Each experience shown is from a separate supplier. Updated trade experiences replace those previously reported.

# **Public Filings**

Currency: Shown in USD unless otherwise indicated

### Summary

A check of D&B's public records database indicates that no filings were found for ANDREA'S RESTAURANT at 3100 19th St , Metairie  $\;$  LA .

D&B's extensive database of public record information is updated daily to ensure timely reporting of changes and additions. It includes business-related suits, liens, judgments, bankruptcies, UCC financing statements and business registrations from every state and the District of Columbia, as well as select filing types from Puerto Rico and the U.S. Virgin Islands.

D&B collects public records through a combination of court reporters, third parties and direct electronic links with federal and local authorities. Its database of U.S. business-related filings is now the largest of its kind.

# **History & Operations**

Currency: Shown in USD unless otherwise indicated

**Company Overview** 

Company Name:

ANDREA'S RESTAURANT

Street Address:

3100 19th St Metairie, LA 70002

Phone:

504 834-8583

URL:

http://www.andreasrestaurant.com

History

is incomplete

Present management control

27 years

History

The following information was reported: 08/10/2010

Officer(s):

ANDREA APUZZO, PRES

DIRECTOR(S):

THE OFFICER(S)

On July 23, 2008, a check with the Louisiana Secretary of State indicated no corporate charter under the business name Andrea's

Business started 1985 by the officers. 100% of capital stock is owned by officers.

ANDREA APUZZO born 1951. 1985-present active here. 1977-1985 employed with Royal Orleans Hotel, New Orleans, LA.

## **Business Registration**

CORPORATE AND BUSINESS REGISTRATIONS REPORTED BY THE SECRETARY OF STATE OR OTHER OFFICIAL SOURCE AS OF Mar 09 2007

Registered Name:

CUGINI, LIMITED

Business type:

CORPORATION

Corporation type:

**PROFIT** 

Date incorporated: State of incorporation: Jun 14 1984

Filing date:

LOUISIANA Jun 14 1984

FilingFedID:

721022255

Registration ID:

34146936D

Status:

ACTIVE

Where filed:

SECRETARY OF STATE/CORPORATIONS DIVISION, BATON

ROUGE, LA

Registered agent:

PATRICK C. KELLEY, 100 LILAC ST., METAIRIE, LA, 700050000

Agent appointed: Jun 14 1984

ANDREA APUZZO PRESIDENT 3100 19TH STREET METAIRIE LA 700020000

Principals:

PATRICK C. KELLEY SECRETARY 2721 DIVISION STREET

METAIRIE LA 700000000

## Operations

08/10/2010

Operates as a restaurant, specializing in Italian food and seafood (100%).

Description:

All sales cash. Sells to general public. Territory: Local.

Nonseasonal.

**Employees:** 

70 which includes officer(s). All employees are full time.

Facilities:

Owns 15,000 sq. ft. in a single story brick building.

Location:

Suburban business section on well traveled street.

## SIC & NAICS

#### SIC:

Based on information in our file, D&B has assigned this company an extended 8-digit SIC. D&B's use of 8-digit SICs enables us to be more specific about a company's operations than if we use the standard 4-digit code.

The 4-digit SIC numbers link to the description on the Occupational Safety & Health Administration (OSHA) Web site. Links open in a new browser window.

5812 0108 Italian restaurant 5812 0700 Seafood restaurants

NAICS:

722511 Full-Service Restaurants 722511 Full-Service Restaurants

#### **Financials**

Currency: Shown in USD unless otherwise indicated

Company Financials: D&B

D&B currently has no financial information on file for this company. You can ask D&B to make a personalized request to this company on your behalf to obtain its latest financial information by clicking the Request Financial Statements button below.

#### Additional Financial Data

Repeated attempts to contact business were unsuccessful.

### **Key Business Ratios**

D & B has been unable to obtain sufficient financial information from this company to calculate business ratios. Our check of additional outside sources also found no information available on its financial performance.

To help you in this instance, ratios for other firms in the same industry are provided below to support your analysis of this business.

Based on this Number of Establishments

23

Industry Norms Based On 23 Establishments

	This Business		Industry Quartile
Profitability			
Return on Sales	UN	2.7	UN
Return on Net Worth	UN	23.2	UN
Short-Term Solvency			
Current Ratio	UN	1,5	UN
Quick Ratio	UN	0.9	UN
Efficiency			
Assets/Sales (%)	UN	28.3	UN
Sales / Net Working Capital	UN	14.1	UN
Utilization			
Total Liabilities / Net Worth (%)	UN	62.4	UN

UN = Unavailable

# Detailed Trade Risk Insight™

Detailed Trade Risk Insight provides detailed updates on over 1.5 billion commercial trade experiences collected from more than 260 million unique supplier/purchaser relationships.

# Days Beyond Terms - Past 3 & 12 Months

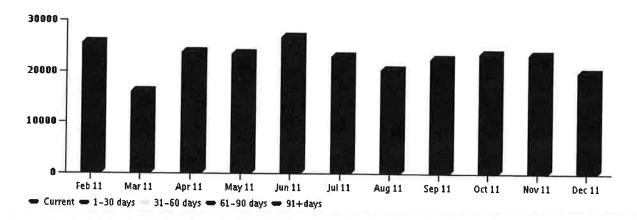


Dollar-weighted eighted aver grant an experences from 7 companies

Derogatory Events Last 11 Months from Feb 11 to Dec 11

No Derogatory trade Event has been reported on this company for the past 13 Months

# Total Amount Current and Past Due - 11 month trend from Feb 11 to Dec 11



Status	Feb-11	Mar-11	Apr-11	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Nov-11	Dec-11
Total	25,540	15,917	23,702	23,374	26,739	22,937	20,306	22,393	23,331	23,205	19,792
Current	24,931	15,861	23,281 ;	23,305	26,339;	22,737	19,748	21,728	23,093	23,032	19,573
1-30 Days Past Due	535	26	421	69	400,	200	503	432	35	35	115
31-60 Days Past Due	-	19		¥		2	55	40		35	43
61-90 Days Past Due	74	30			ş		-	193	203	103	61
90+ Days Past Due			-	-	2		-	n de	-	-	

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# COLLATERAL

- 1. First mortgage on residential-rental, multi-family property located at 3721 Olney Street, Metairie, LA 70002.
- 2. Personal guarantee by Andrea Apuzzo.
- 3. Corporate guarantee of Cucina Dell Art, Inc. inclusive of corporate borrowing resolution.

# CONDITIONS

- 1. Receipt of Articles and Certificate of Incorporation and By-Laws of Cucina Dell Art, Inc.
- 2. Receipt of Articles, Certificate of Organization and Operating Agreement of Cugini, L.L.C.
- 3. Financial Information on Cugini, L.L.C.
  - a. Annual financial statements compiled by an outside CPA to be submitted within 120 days of fiscal year end.
  - b. Corporate tax returns to be submitted upon completion.
  - c. Accounts receivable and payable aging schedules upon request.
- 4. Financial information on Cucina Dell Art, Inc.
  - a. Annual financial statements.
  - b. Corporate tax returns.
- 5. Annual submission of personal financial statements and tax returns on Andrea Apuzzo.
- 6. Verification that all city, state and federal taxes are current. Copy of occupational license and any other license or permit relevant to the operation of this business.
- 7. Prior to disbursement, borrower must provide JEDCO with their Employer Identification Number or furnish a copy of the application.
- 8. Prior to disbursement, borrower shall provide evidence of insurance coverage on: 3100 19th Street, Metairie, LA 70002.

- 9. Prior to disbursement, borrower shall provide insurance coverage as follows on: 3721 Olney Street, Metairie, LA 70002
  - a. Fire and extended coverage on building in an amount equal to the full replacement cost, if available, or to the maximum insurable value. JEDCO must be listed as first mortgagee.
  - b. Flood insurance on building in amount and coverage equal to the lesser of the insurable value of the improvements, or to the maximum limit of coverage available. JEDCO must be listed as first mortgagee.
- 10. Evidence of liability insurance.
- 11. Evidence of Workers' Compensation Coverage.
- 12. Evidence of Adequate Builder's Risk Insurance. JEDCO must be named as Loss Payee
- Subordination in the event of default of any existing and future intercompany debt and debt due to principals.
- 14. No redemption of corporate stock without prior written approval from JEDCO.
- Prior to funding, proof of project cost and equity injection in the amount of \$18,950.00 must be received by JEDCO.
- Borrower will complete the Hiring Summary Form, and Job Information Form as requested by JEDCO.
- 17. JEDCO will retain the services of a construction monitoring company to review work progress and budget. Monitoring will take place throughout construction period. Borrower will be required to pay the fee for this service.
- Fees associated with the financing will include a nonrefundable application fee of ½ of 1% (.005) or a maximum of \$1,000.00.
- 19. Cash flow coverage to be maintained at a minimum of 1.10 times
- 20. Borrower must certify that no adverse environmental impact will result from this financing.

- 21. Borrower must certify that the company is an equal opportunity employer.
- 22. Borrower must certify that the project to be financed is in Jefferson Parish and understands that the loan may be called if the project activity is moved from Jefferson Parish.
- Borrower will furnish financial statements and other reports whenever requested by JEDCO at any time during the term of the loan.

Complete this form for (1) each proprietor, or (2) each finite land.	_
Complete this form for: (1) each proprietor, or (2) each limited partner who owns 20% or more interest and each general partner, or (3) each stockholder	
owning 20% or more of voting stock and each corporate officer and director, as (4) and afficer and director, as (4) and afficer and director, as (4) and afficer and director as (4) and afficer as (4) and affice	
owning 20% or more of voting stock and each corporate officer and director, or (4) any other person or entity providing a guaranty on the loan.	

и -	, see a problem a guaranty of the loan.
Name_ANONEA APUZZO	(504) Home phone 455-5742 Business phone 834-9583
Home address	city_METHIRIE State_LA Zip 70002
Business name of applicant/borrower	C State Zip_ 10 002

Assets	OMIT CENTS	Liabilit	OMIT CENTS:
Cash on hand and in banks	\$ 120,000 \$ 75,000	Accounts payable	s_ s_2,230,48C s_
Stocks and bonds (Describe in Section 3)  Real estate (Describe in Section 4)  Automobile-present value (Describe in Section 5)  Other personal property (Describe in Section 5)  Other assets (Describe in Section 5)	\$ 1,795,0w \$\$	Loan on life insurance  Mortgages on real estate (Describe in Section 4)  Unpaid taxes (Describe in Section 6)  Other liabilities (Describe in Section 7)  Total liabilities	\$\$ \$\$
Total	\$ 3, 335, 000 Source of Income	Net worth	\$ 1, 104, 514 \$ 3, 335, 000 Contingent Liabilities
Salary		As endorser or co-maker  Legal claims & judgments  Provision for federal income tax  Other special debt	\$\$ \$\$
Description of Other Income in Section 1.			

*Alirmony or child support payments need not be disclosed in "Other Income" unless it is desired to have such payments counted toward total income.

larne and address of noteholders ∗	Original balance	Current balance	Payment amount	Frequency (monthly, etc.)	How secured or endorsed type of collateral
IBEMA BANK	\$1.8m	\$4612,72L	12,368	MONTHLY	CEAL ESTATE
CAPPY INVESTMENTS		\$310,760		•	REAL ESTATE
WELLS FARGO BANK		\$ 307,000	#2,732	MONTHLY	REAL ESTATE

Type of property  Dwner  S	DEL SEPERATELY. USE ATTACHMENTS	S IF NECESSARY, EACH ATT		quotation/exchange	\$75,00
Section 4. Real Estate Owned LIST EACH PARA  Type of property  Wener S	CEL SEPERATELY. USE ATTACHMENTS	S IF NECESSARY, EACH ATT	TACHIMENT MUST BE IDEN	TIFIED AS A PART OF THIS STA	
ype of property  PCLSO wner  S	Property A	Prope		TIFIED AS A PART OF THIS STA	
ype of property PCLSO wner S	Property A	Prope		TIFIED AS A PART OF THIS STA	
vpe of property  PCLSO wner  S	Property A	Prope		TIFIED AS A PART OF THIS STA	
ype of property  PELSO wher  S	Property A	Prope			TEMENT AND SIGNED.
wner S	VAL RESIDENCE		ily D	Prop	erty C
wner S		VILLA P	EGNA CAPM	<del></del>	
	ELP	St7			MINIUM
operty address 14 TA	LEA PLATE	_	ITALY		
	989		11,10/	13/10/	(1, MS
data da anti-	00,000				
	95,000	\$ 800	), ow	# <	(00, (2n))
	ARGO BANK	1 000	1000	NO.	00,00
dress of mortgage holder	The Conference of the Conferen			100	VC
ortgage account number 262	960297				
2	7,000				
27	732				
	RNENT				
Section 5. Other Personal Property and Other		PLEDGED AS SECURITY, STA NQUENT, DESCRIBE DELING	ATE NAME AND ADDRESS	OF LIEW HOLDER ANGUNE OF	

Date

Social Security Number

```
************************** Experian Credit Profile ********************
*********** Dept: Standard: XPN/ Entered by: Supervisor *************
PULLED: 2/7/2012 9:25:35 AM APP ID: 51 TRACKING ID:
APUZZO, ANDREA 128547993;
CA-14 TARA PL/METAIRIE LA 70002;
E-ANDREAS RESTAURANT/3100 19/METAIRIE LA 70002;
RM-3, RM-4, V-07/999/3.25, H-Y;
PAGE 1 DATE 2-07-2012 TIME 9:25:34 V701 TLA1
 ANDREA APUZZO
                              SS: 128-54-7993
                                                 E: ANDREA S RESTAURANT
                              065-44-1389*
DOB: 01/01/51
*3100 19TH ST
                                                 3100 19TH STREET
 METAIRIE LA 700024909
                                                METAIRIE LA 70002
 RPTD: 1-96 TO 12-11 U 8X
                                                RPTD: 7-11 I
 LAST SUB: 1362830
                                                 E: ANREAS RESTAURANT
 14 TARA PL
                                                 RPTD: 11-01 I
 METAIRIE LA 700021559
 RPTD: 11-89 TO 11-09 U 6X
*250 N 7TH ST
 PONCHATOULA LA 704543206
 RPTD: 10-08 U 1X
 ----- FRAUD SHIELD SUMMARY -----
 INPUT SSN ISSUED 1973-1975
                                      INQ: RETAIL TRADE BUSINESS:
 INQUIRY/ONFILE CURRENT ADDRESS CONFLICT
                                            GPC INC
 FROM 11-01-11 INQ COUNT FOR SSN=2
                                            14 TARA PL
 FROM 11-01-11 INQ COUNT FOR ADDRESS=1
                                            METAIRIE LA 70002
                                       FILE: COMMERCIAL BUSINESS ADDRESS:
                                            CAPRI BLU
                                            3100 19TH ST
                                           METAIRIE LA 70002
                                            504.834.8583
 ----- PROFILE SUMMARY -----
                                                   CNT 04/03/01/11
 PUBLIC RECORDS-----0 PAST DUE AMT-----$0 INQUIRIES--12 SATIS ACCTS--19
 INST/OTH BAL---$10,553 SCH/EST PAY-----$425+ INQS/6 MO---3 NOW DEL/DRG---0
R ESTATE BAL--$306,488 R ESTATE PAY----$2,732 TRADELINE--22 WAS DEL/DRG---3
TOT REV BAL-----$838 TOT REV AVAIL-----96%+ PAID ACCT--17 OLD TRADE--8-93
 ----- SCORE SUMMARY, ------
NEW NATIONAL RISK SCORE
                                 = 95 SCORE FACTORS: 04, 37, 33, 08
= 691 SCORE FACTORS: 04, 37, 33, 08
NEW NATL EQUIV SCORE
TRADES -----
SUBSCRIBER OPEN AMT-TYP1 AMT-TYP2 ACCTCOND PYMT STATUS SUB# KOB TYP TRM ECOA BALDATE BALANCE PYMT LEVEL MOS REV PYMT HISTORY
ACCOUNT #
                    LAST PD MONTH PAY PAST DUE MAXIMUM
                                                           BY MONTH
*CAPITAL ONE, NA
                       8-05 $17,340-0
                                                   TRANSFER CURR ACCT
9603175 FF AUT 64 1 8-31-07
                                      8-07
                                                  (25) BCCCCCCCCCCC
115600880932
                                                            CCCCCCCCCCC
SOLD TO: CAPITAL ONE AUTO FINANCE
** PURCHASED BY ANOTHER LENDER **
*CAPITAL ONE MTG/DOVENM 11-06 $360,000-0
                                                   TRANSFER
                                                              CURR ACCT
1816190 BS R/C 30Y 1 4-05-07
                                        4-07 (2) BC
3101418697908
** TRANSFERRED TO ANOTHER LENDER **
```

*OMNI BANKCARD 2210443 BC CRC REV 402197303134 ** CREDIT CARD LOST	1 8-21-11 8-11		8-11		CURR ACCT BCCCCCCCCCCC CCCCCCCCCCC
*OMNI BANKCARD 2210443 BC CRC REV 402197303001 ** CREDIT CARD LOST	1 8-22-10 7-10				CURR ACCT B0000000000000 000000000000
*BANK OF AMERICA 1230206 BC CRC REV 7759 ** ACCOUNT CLOSED AT				CLOSED (16)	CURR ACCT B0
*AMEX 1229200 BC CRC REV 02876224601332 ** ACCOUNT CLOSED AT		OTATE	11-03	CLOSED (17)	CURR ACCT BCCCCCCCCCCC CCCC
*VERIZON WIRELESS 0940579 UW CEL 1 3133911040	9-99 1 10-03-10 8-10	\$505-Н			COLLACCT BGGGLLLLLLL
*ALLY FINANCIAL 1918788 FA AUT 72 084910428650		\$37,000-0			60 2 TIMES B2121CCCCCCC CCCCCCCCCCC
*CHASE 3182310 BC CRC REV 426684107132 ** ACCOUNT CLOSED AT		, , ,	1-12	(99)	CUR WAS 90 BCCCCCCCCCCCC CCCCCCCCCCCC
STANDARD MORTGAGE CO 3996992 FM R/C 15Y 1584510408	ORP 4-08		Ÿ		CURR ACCT BCCCCCCC-CC-C
GECRB/KIRKLANDS 1353840 HF CHG REV 604412101056	3-07 1 5-20-09 4-07	\$0-L	\$92-Н 5-09		CURR ACCT B0000000000000 0000000000000
CHASE MANHATTAN MTGE 2991739 FM R/C 30Y 1905261690			2-09		CURR ACCT BCCCCCCCCCCC CCCCCCC-CC
CAPITAL ONE AUTO FIN 1638640 FA AUT 64 62062103048521001	2 9-30-08	\$17,340-0	9-08		CURR ACCT BCCCCCCCCCCC C
*GECRB/BROOKS BROS DC 1635740 BC CRC REV 514862509019 ** ACCOUNT CLOSED AT	1 9-26-07 4-06		9-07		CURR ACCT B0000000000000 00CCCCCCCC
REGION/AMS 1208941 BC H/E LOC 5299070499	6-03 2 8-29-03	\$362,400-L	8-03	PAID ( 2)	CURR ACCT B0
GMAC MORTGAGE 2993959 FM R/C 15Y 306158188	8-93 2 12-31-02	\$240,750-0	12-02		CURR ACCT BCC-CC-CCCCCC CCCCCCCCCCC
OMNI BANK 2110625 BI SEC 24 6000056660	12-01 5 9-27-02	\$17,000-0	9-02		CURR ACCT BCCCCCCCCC
CHASE	8-09	\$19,227-0		OPEN	CURR ACCT

1101969 BB AUT 60 10922212543501	2 1-31-12 1-12	\$10,553 \$361	1-12	(30)	ccccccccccc
1362830 DZ CHG REV	12-11 1 1-26-12 1-12	\$0	1-12	OPEN (2)	
OMNI BANKCARD 2210443 BC CRC REV 402197303134	1 1-22-12	\$25,000-L \$807 \$29	1-12		CURR ACCT CCCCCCCCCCC CCCCCCCCCCC
SEARS/CBNA 1230730 BC CRC REV 512107966197	11-04 1 1-21-12 1-09	\$0	1-12		CURR ACCT 00000000000000 0000000000000
WELLS FARGO HM MORTGA 1995515 FM R/C 15Y 7080262960297 MIN: 1004968000000136	1 12-07-11 12-11	\$360,100-0 \$306,488 \$2,732		OPEN (26)	CURR ACCT CCCCCCCCCCCC CCCCCCCCCCCC
RELS REPORTING SERVICE MACYS/DSNB DATA FACTS INC IBERIA BANK DIRECT KROLL FACTUAL DATA/06 VEND LEASE COMPANY IN EQUIFAX MORTGAGE SERV CREDIT PLUS RELS REPORTING SERVICE EQUIFAX MORTGAGE SERV EQUIFAX MORTGAGE SERV EXPERIAN BUSINESS CRE CONSUMER ASSISTANCE CO	E 1-18-12 12-26-11 8-25-11 7-18-11 0 12-21-10 IC 11-04-10 I 9-24-10 9-24-10 E 9-13-10 I 8-12-10 I 7-20-10 D 6-07-10	1362590 DZ 9970009 FR 9801975 BB 3900614 FR 1993889 PC 1976785 FR 1971155 FR 3970665 FR 1975321 FR 1976785 FR 4301099 ZC	UNK R/E  UNK R/E  C/C  UNK R/C  R/E  R/E  UNK R/C  UNK R/C  UNK BUS		
701 EXPERIAN PARKWAY,			75013 888.397	.3742	

END -- EXPERIAN

^{****}END REPORT PULLED 2/7/2012 9:25:35 AM [B-0/F-0/P-0/O-0/S-0] FOR 51/51*****

JEDCO LOAN REVIEW	December 29, 2011
Borrower:	DFMM Property, LLC
	Johnson, Mire & Fernandez CPA, APC
	Corinne Pritchett
Loan Officer:	Alberto Queral
Previous Grade / Current Grade:	First Review / 1
OPERATIONS:	
5	Office of CPA / 541211
Business / SIC #:	Dione E. Fernandez, Michele M. Mire and
Cyromatou(s)	Johnson Mire & Fernandez CPA, APC
	DFMM Property, LLC
<u>LOAN INFORMATION:</u>	
Payments:	Current Past due No. of Pmts.
Type of Loan:	LRCF
Date JEDCO Funded:	10/20/10
Total Project/ JEDCO Portion:	\$192,500 / \$173,250
JEDCO Current Balance:	\$167,237.99
Maturity Date of JEDCO's Loan:	November 2030
Private Lender:	N/A
Private Lender Current Balance:	
COLLATERAL INFORMATION	SERVICING STATUS
Date of Site Visit: December 29, 2011.	Business Financials: Current 🛛 Date of last Stmt. 6/30/11
Toured facility with Dione Fernandez	Cash flow coverage: <u>14.44</u> times
Type of Collateral: Land & Bldg. ⊠ Equipment ☐ Residence ☐ Other ☐	Personal Financials: Current - ⊠
Condition of Collateral: Property is in	Date of last Stmt. <u>4/27/11</u>
excellent condition and well maintained	
Value of Collateral: \$192,500	
	Insurance: Current 🛛
Valuation Method/ Date: Appraisal 10/1/10	NeedLast paid
JEDCO Loan to Value: 86.88%	Property Taxes: Current \( \sum_{\text{Last paid}} \)
Collotaval Comments Calleta 1	
Collateral Comments: Collateral consists of land and building located at 2008 Athania Parkway, Metairie, LA	Financial Comments: Revenue for the interim 6/30/11 six-month period reflects a 21.09% increase. Debt service cash flow coverage is excellent at 14.44 times. An initial loan review grade of "1" is assigned based on current positive trends.

JEDCO LOAN REVIEW	March 7, 2012
Borrower:	RBL Properties, L.L.C.
Operating Business:	Correct Door, Inc.
	Corinne Pritchett / Alberto Queral
Previous Grade / Current Grade:	1/1
OPERATIONS:	
Business Type / NAICS #:	Wholesale Commercial Doors / 423310
Guarantor(s):	Correct Door, Inc. and Daniel O. Lewis
<u>LOAN INFORMATION:</u>	
Payments:	Current Past due No. of Pmts.
Type of Loan:	SBA 504
Date JEDCO Funded:	June 11, 2008
Total Project/ JEDCO Portion:	\$420,000.00 / \$151,000.00
JEDCO Current Balance:	\$134,354.87
Maturity Date of JEDCO's Loan:	June 1, 2028
Private Lender:	Whitney National Bank
Private Lender Current Balance:	
COLLATERAL INFORMATION	SERVICING STATUS
Date of Site Visit: Drive by inspection conducted on 3/7/12	Business Financials: Current \( \sum_{\text{Date of last Stmt.}} \)  Cash flow coverage \( \frac{1.63 \text{ times}}{1.63 \text{ times}} \)
Type of Collateral: Land & Bldg. ⊠ Equipment ☐ Residence ☐ Other ☐	Personal Financials: Current \( \sum_{\text{current}} \)  Date of last Stmt. \( \frac{6-13-2011}{\text{condition}} \)
Condition of Collateral: Building and surrounding area are in excellent condition, well maintained and clean.	
Value of Collateral: \$490,000.00  Valuation Method/ Date: Independent Real Estate Appraisal / January 17, 2007	Insurance: Current Z
JEDCO Loan to Value: 60.64%	Property Taxes: Current X Last paid
Collateral Comments: Collateral consists of land and building located at 2 Sussex Street, Kenner, LA 70062. The building is an office and warehouse facility.	Financial Comments: Revenue for calendar year 2010 reflects a 12.65% decrease as compared to 2009. The reduction is the result of reduced construction/remodel activity at the time. The borrower is a wholesale distributor of commercial grade doors. The borrower's current grade of "1" is maintained.

JEDCO Loan Review	March 8, 2012
Borrower:	Wisecarver Enterprises, Inc.
Operating Business:	Wechem, Inc.
Reviewer:	Jessica Lobue, Corinne Pritchett & Alberto Queral
Loan Officer:	Alberto Queral
Previous Grade / Current Grade:	
OPERATIONS:	
Business / NAICS #:	Manufacturer / Distributor of Industrial Cleansers / 325612
Guarantor(s):	Catherine Wisecarver, Richard Wisecarver, Glen Wisecarver, Chris Wisecarver, Michael Wisecarver and Wechem, Inc.
LOAN INFORMATION:	
Payments:	Current Past due No. of Pmts.
Type of Loan:	SBA 504
Date JEDCO Funded:	6/15/94
Total Project/ JEDCO Portion:	\$937,952 / \$351,000
JEDCO/SBA Current Balance:	\$70,777.13
Maturity Date of JEDCO's Loan:	06/2014
Private Lender:	Capital One
Private Lender Current Balance:	\$102.944.59
COLLATERAL INFORMATION	SERVICING STATUS
Site visit inspection on: Drive by inspection was conducted on 3/8/12	Business Financials: Current Past due  Date of last Stmt. 12/31/10  Cash flow coverage 2.49 times
Type of Collateral: Land & Bldg. ⊠ FF&E ⊠ Residence □ Other □	Personal Financials: Current Past due Date of last Stmt. 7/2011
Condition of Collateral: Building is in good condition and surrounding area is well maintained and clean.	
Value of Collateral: A) Subject Property \$877,500 B)FF&E \$113,000 (e)	Insurance: Current
Valuation Method/ Date: A) Appraisal	Lapsed
07/26/93, B) Book Value 12/31/10	Барэси [_]
JEDCO Loan to Value: 17.54%	Property Taxes: Current 🔀 Last paid
Collateral Comments: Collateral consists of land, building, furniture, fixtures and equipment located at 5734 Susitna St., Harahan, LA 70123	Financial Comments: Total income for calendar year 2010 reflects a 9.22% decrease when compared to the prior period. The sales reduction is attributed to the slow economy at the time. Loan grade of "1" is maintained.

JEDCO LOAN REVIEW	March 19, 2012	
Borrower:	Avery Partners, L.L.C.	
Operating Business:	Deep South Investigations, Inc.	
Reviewer:	Jessica Lobue / Alberto Queral	
	Alberto Queral	
Previous Grade / Current Grade:	1/ 1	
OPERATIONS:  Business Type / NAICS #:	Investigation Services / 561611	
Guarantor(s):	Deep South Investigations, Inc., Mark D. Avery and Carol E. Avery	
LOAN INFORMATION:		
Payments:	Current Past due No. of Pmts.	
Type of Loan:	SBA 504	
Date JEDCO Funded:	6/13/2007	
Total Project/ JEDCO Portion:	\$505,250.00 / \$210,000.00	
JEDCO Current Balance:	\$179,775.43	
Maturity Date of JEDCO's Loan:		
Private Lender:		
Private Lender Current Balance:	\$241,693.26	
<u>COLLATERAL INFORMATION</u>	SERVICING STATUS	
Date of Site Visit: February 6, 2012	Business Financials: Current \( \subseteq \)  Date of last Stmt. 12/31/2011  Cash flow coverage 3.45 times	
Type of Collateral: Land & Bldg. ⊠ Equipment ☐ Residence ☐ Other ☐	Personal Financials: Current \( \sum_{}	
Condition of Collateral: Good	Date of last Stmt. 6/30/2011	
Value of Collateral: \$500,000.00	Insurance: Current	
Valuation Method/ Date: Real Estate Appraisal performed on May 16, 2006.	Need	
JEDCO Loan to Value: 84.41%	Property Taxes: Current Need	
Collateral Comments: The building and surrounding area are well maintained.	Financial Comments: Revenue for calendar year 2011 has stabilized when compared to the prior year. Profitability of 20.7% of total revenue exceeds the industry standard. Cash flow coverage is 3.45 times. The loan's prior grade of "1" is maintained as a result of positive financial trends.	

JEDCO LOAN REVIEW	March 29, 2012
Borrower:	Lisa Green Campbell, d/b/a State Farm
	Insurance Agent
	State Farm Insurance Agent
	Alberto Queral - Jessica Lobue
	Alberto Queral
Previous Grade / Current Grade:	3 / 2
OPERATIONS:  Business Type / SIC #:	State Farm Insurance / 6411
Guarantor(s):	Lisa Green Campbell & Dannie Campbell
LOAN INFORMATION:	
	Current Past due No. of Pmts.
Type of Loan:	SBA 504
Date JEDCO Funded:	4/17/1996
Total Project/ JEDCO Portion:	\$275,425 / \$102,000
JEDCO Current Balance:	\$34,377.88
Maturity Date of JEDCO's Loan:	
Private Lender:	
Private Lender Current Balance:	0
COLLATERAL INFORMATION	SERVICING STATUS
Date of Site Visit: Drive by site inspection conducted on 3/12/2012.	Business Financials: Current
Type of Collateral: Land & Bldg.⊠ Equipment ☐ Residence ☐ Other ☐	Personal Financials: Current
Condition of Collateral: Building and surrounding area are adequately maintained.	Date of last tax return <u>2001</u>
Value of Collateral: \$213,500	Insurance: Current
Valuation Method/ Date: Real Estate Appraisal performed on 2/21/1996	Need
JEDCO Loan to Value: <u>16.10%</u>	Property Taxes: Current
Collateral Comments: Collateral consists of land and building located at 1402 Manhattan Blvd., Ste. A, Harvey, Louisiana.	Financial Comments: The loan has an excellent credit history and the bank's first mortgage has been paid in full. JEDCO/SBA's LTV is 16.10%. A review grade of "2" is assigned accordingly.

JEDCO LOAN REVIEW	March 7, 2012	
Borrower:	George E. and Rafaela A. Castaneda	
	SGM Baby Bags Co., Inc.	
	Corinne Pritchett	
	Alberto Queral	
Previous Grade / Current Grade:	3 / 2	
OPERATIONS:		
Business / NAICS #:	Manufacturer – Diaper Bags 315212	
Guarantor(s):	George E. Castaneda, Rafaela A. Castaneda and SGM Baby Bags Co., Inc.	
<u>LOAN INFORMATION:</u>	, ,	
Payments:	Current Past due No. of Pmts.	
Type of Loan:	SBA 504	
Date JEDCO Funded:	November 12, 2003	
Total Project/ JEDCO Portion:	\$151,200.00 / \$63,000.00	
JEDCO Current Balance:	\$44,267.47	
Maturity Date of JEDCO's Loan:	11/01/2023	
Private Lender:	Hibernia National Bank / Capital One	
Private Lender Current Balance:	Paid in full.	
COLLATERAL INFORMATION	SERVICING STATUS	
Date of Site Visit: Dive by inspection was conducted on 3/7/12	Business Financials: Current Past Due Date of last Stmt. 12-31-07 Cash flow coverage- Undetermined	
Type of Collateral: Land & Bldg. ⊠ Equipment ☐ Residence ☐ Other ☐	Personal Financials: Current	
Condition of Collateral: Adequately maintained	Date of last Stmt. 6-30-10	
Value of Collateral: \$160,000.00	Insurance: Current	
Valuation Method/ Date: Real Estate Appraisal dated July 8, 2003.	Need Last paid	
JEDCO Loan to Value: 27.67%	Property Taxes: Current Last paid 1/11/12 Pd. \$454.62 owes \$1,037.31	
Collateral Comments: Collateral consists of land and building located at 2306 21 st . St., Kenner, LA.	Financial Comments: The loan has a good payment history. The bank's first mortgage has been paid in full. Management, however has stopped submitting financials. A review grade of "2" is assigned due to low LTV position and payment record.	

JEDCO LOAN REVIEW	March 29, 2012
Borrower:	Ayango Nettles & Albertine Thomas
Operating Business:	Nettles Academy, Inc.
Reviewer / Loan Officer:	Alberto Queral
Loan Officer:	Alberto Queral
Previous Grade / Current Grade:	2/3
OPERATIONS: Business / NAICS #:	Child Day Care Services #624410
Guarantor(s):	Nettles Academy, Inc.
LOAN INFORMATION:	
Payments:	Past due 🗵 No. of Pmts. 1
Type of Loan:	<u>HUD</u>
Date JEDCO Funded:	3/11/97
Total Project/ JEDCO Portion:	\$190,000 / 76,000
JEDCO Current Balance:	\$40,832.83
Maturity Date of JEDCO's Loan:	3/2017
Private Lender:	Capital One Bank
Private Lender Current Balance:	\$68,811.34
COLLATERAL INFORMATION	SERVICING STATUS
Date of Site Visit: December 14, 2011	Business Financials: Current ⊠ Past due ☐  Date of last Stmt. 12/31/10  Cash flow coverage: deficient at45 times
Type of Collateral: Land & Bldg. X Equipment X Residence ☐ Other ☐	Personal Financials: Not required per Commitment Letter Date of last Stmt.
Condition of Collateral: Good	
Value of Collateral: RE - \$235,000.00 FF&E – Fully depreciated Valuation Method/ Date: R/E –Appraisal 2/13/97 FF&E Financial Statement – 12/31/10	Insurance: Current ⊠  Need □ Last paid
JEDCO Loan to Value: 61.62%	Property Taxes: Current 🛛 Last paid
Collateral Comments: Land and building located at 105 Jules Avenue, Jefferson, LA. Building and surrounding area appear adequately maintained.	Financial Comments: For calendar year 2010 cash flow coverage is insufficient. Enrollment fees decreased by 14.85% compared to 2008. Financial statements for calendar year 2009 were not submitted to JEDCO. According to management they continue having inconsistent enrollment since Katrina and have not fully recovered. Loan payments to JEDCO are generally made within 30 days of due date. A review grade of "3" is assigned resulting from deficient business performance.

JEDCO LOAN REVIEW	March 22, 2012
Borrower:	Hard Winds Construction #2, LLC
	Paradise Pools & Spas, Inc.
Reviewer:	Corinne Pritchett
	Alberto Queral
Previous Grade / Current Grade:	First Review / 1
OPERATIONS:	
Business Type / NAICS #:	Specialty Trade Contractors / 238990
Guarantor(s):	Paradise Pools & Spas, Inc., Earl Hardouin, III and Lisa Hardouin
LOAN INFORMATION:	
Payments:	Current Past due No. of Pmts.
Type of Loan:	SBA 504
Date JEDCO Funded:	12/15/2010
Total Project/ JEDCO Portion:	\$859,500.00 / \$354,000.00
JEDCO Current Balance:	\$338,332.34
Maturity Date of JEDCO's Loan:	
Private Lender:	First NBC Bank
Private Lender Current Balance:	\$422,475.81
COLLATERAL INFORMATION	SERVICING STATUS
Date of Site Visit: 3/22/12	Business Financials: Current 🔀
Met with owner Earl Hardouin	Cash flow coverage 1.64 times
Type of Collateral: Land & Bldg. ⊠ Equipment ☐ Residence ☐ Other ☐	Personal Financials: Current 🗵
Condition of Collateral: Building in is excellent condition, surrounding property is well maintained and clean	Date of last Stmt.
Value of Collateral: \$ 883,000.00	Insurance: Current
Valuation Method/ Date: Appraisal / 8/20/10	Need Last paid
JEDCO Loan to Value: 86.17%	Property Taxes: Current 🛛 Last paid
Collateral Comments: Collateral consists of land and building located at 4221 Division St., Metairie, LA 70002	Financial Comments: Revenue for calendar year 2011 reflects a 3.41% increase compared to 2010. Cash flow coverage is adequate at 1.64 times. A first review grade of "1" is recommended.

JEDCO LOAN REVIEW March 8, 2012	
Borrower:	Greff Properties, L.L.C.
Operating Business:	Greff Motors, Inc.
Reviewer:	
	Alberto Queral
Previous Grade / Current Grade:	1 / 1
OPERATIONS:	
Business / NAICS #:	Specialty Automotive Repair Shop / 811111
Guarantor(s):	Greff Motors, Inc., Randal W. Greff, Sr. and Terri G. Greff
LOAN INFORMATION:	
Payments:	Current Past due No. of Pmts.
Type of Loan:	SBA 504
Date JEDCO Funded:	
Total Project/ JEDCO Portion:	\$1,482,277 / \$604,000
JEDCO Current Balance:	\$499,449.71
Maturity Date of JEDCO's Loan:	September 1, 2026
Private Lender:	First Bank and Trust
Private Lender Current Balance:	<b>\$</b> 640,221.63
COLLATERAL INFORMATION	SERVICING STATUS
Date of Site Visit: Drive by inspection conducted on 3/8/12	Business Financials: Current
Type of Collateral: Land & Bldg. ☒ Equipment ☒ Residence ☐ Other ☐  Condition of Collateral: Building is in excellent condition, surrounding property well maintained and clean	Personal Financials: Current \( \sum_{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\tint{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\tint{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\tint{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\ti}\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\texi{\text{\text{\text{\texi{\text{\texi{\texi{\texi{\texi{\texi{\texi{\texi{\texi{\text{\texi{\texi{\texi{\texi{\texi{\texi{\texi{\texi{\texi{
Value of Collateral: Real Estate: \$1,550,000 FF&E: \$160,145 Valuation Method/ Date: R.E: Appraisal dated January 29, 2008 FF&E: Book Value December 31, 2008	Insurance: Current Last paid
JEDCO Loan to Value: 73.53%	Property Taxes: Current 🔀 Last paid
Collateral Comments: Collateral consists of land, building and equipment.	Financial Comments: Revenue for calendar year 2010 reflects a 7.43% increase when compared to 2009 performance. Cash flow is adequate at 1.49 times. The loan's grade of "1" is maintained as a result of positive performance.



TO:

JEDCO Finance Committee Members

FROM:

Corinne S. Pritchett

Financing Programs Coordinator

SUBJECT:

Problem Loan Report

DATE:

April 2, 2012

<u>Cotton Electric, L.L.C.</u> – EDA – Balance - \$151,845.60 - Sent to Attorney for collection on 1/6/12. The attorney has filed a lawsuit and the judge has ordered our collateral to be seized and sold.

**Fabrixx, Inc.** – BRGL Phase II – Balance \$53,265.28 - Sent to Attorney for collection 1/6/12. The attorney has filed a lawsuit against Fabrixx and Ms. Dimak, both defendants have been served, and has moved forward with a default judgment.

<u>Smith Appraisers</u> – BRGL Phase I – Balance \$86,930.60 - Sent to Attorney for collection on 1/20/12. Attorney has filed a judgment against Smith Appraisal Services, and Mr. and Mrs. Smith. The judgment as been filed in Orleans, Jefferson and St. Tammany Parishes.

<u>The GR Group HSO, LLC</u> – BRGL Phase I – Balance - \$105,769.14. Received December payment on 2/15/12 and January payment on 3/26/12. Payments due for February and March.

<u>Caffe Fresca, Inc.</u> – BRGL Phase II – Balance - \$49,522.51. Received December payment on 2/13/12 and January payment on 3/12/12. Payments due for February and March. Staff working with owner to bring loan current.

Keller Supply, LLC – BRGL Phase II – Balance - \$45,598.05 - Received October payment on 2/22/12. Payments now due for November, December 2011, January, February and March 2012. Received an e-mail from Mr. Keller on 3/30/12 stating that he was working on business payables, and is working on a plan to get caught up. Staff working with owner to bring loan current.

April 5, 2012