

Manufacturing Resource Guide

for Jefferson Businesses

Business Incentives

Industrial Tax

Exemption Program:

Abates, up to ten years, local property taxes (ad valorem) on a manufacturer's improvements to the land, buildings, machinery, equipment and any other property that is part of the manufacturing process. The land itself is not eligible for tax exemption.*

Enterprise Zone Program:

Provides Louisiana income and corporate franchise tax credits to businesses hiring new employees. Of the new hires 35 percent must be from one of four targeted groups. To qualify, a business must add at least five new jobs within two years or increase its statewide workforce employment by 10 percent within one year, whichever is less. A partial sales/use tax rebate may be available on qualified purchases or a refundable investment income tax credit equal to 1 1/2 percent of certain capital expenditures can be taken.*

Quality Jobs Program:

Provides both payroll and sales/use tax rebates or a refundable state investment income tax credit to companies in targeted industries, including but not limited to manufacturing companies. Employers must pay at least \$14.50 in hourly wages and offer a basic health benefit plan with a value of at least \$1.25 per hour for each new direct job. Within three years, new jobs must increase an employer's annual payroll by \$250,000 for companies with less than 50 full-time employees or \$500,000 in new annual payroll for those employing 50 or more employees.*

Inventory Tax Credit:

Manufacturers, distributors and retailers are eligible to receive a 100 percent credit toward state income and corporate franchise taxes of local inventory taxes paid.

Research & Development Tax Credit:

Encourages Louisiana businesses to invest in and increase their existing levels of R&D by offering tax credits against state income and corporation franchise taxes.

Corporate Jobs

Tax Credit:

A one-time income tax credit ranging from \$100 to \$225 for each new job created by any corporation that establishes or expands in Louisiana.

Manufacturing Sales Tax Exclusion:

Effective January 1, 2006, Jefferson Parish-based manufacturers no longer pay local sales and use tax on the purchase and/or lease of qualified machinery and equipment.

In addition, the state's sales and use tax is being phased-out on the purchase and/or lease of machinery and equipment by manufacturers. The phase-out of sales and use tax on the purchase or lease of machinery and equipment by manufacturers began on July 1, 2004 with a five percent exclusion of the price of eligible machinery and equipment upon which the state's four percent sales tax is computed. The phase-out increases annually with a 100 percent exclusion on July 1, 2009.

The phase out schedule is as follows:

July 1, 2008 - June 30, 2009	68% Exclusion
July 1, 2009 and thereafter	100% Exclusion

***Requires advance notice be given to Louisiana Economic Development, Business Incentives Services.**

For more information, contact JEDCO's tax incentives coordinator at (504) 833-1881.

Financing

JEDCO's financing programs are designed to assist Jefferson Parish-based businesses with financing of fixed assets, working capital and inventory. These programs have been established to assist with economic development and have the primary objective of job creation.

JEDCO's financing sources include:

- Industrial Revenue Bonds (tax exempt for manufacturers)
- Gulf Opportunity (GO) Zone Tax Exempt Bonds (through December 31, 2010)
- U.S. Small Business Administration 504 Loan Program
- Economic Development Administration Title IX Revolving Loan Program
- Housing and Urban Development CDBG Revitalization Loans

For more information contact JEDCO's financing manager at (504) 833-1881.

JEDCO
Jefferson Parish Economic Development Commission

Workforce & Business Development Resources

Workforce Training Grants

On-the-Job or Customized Training:

Funded through the federal Workforce Investment Act, employers can offset the cost associated with training new employees who lack the skills typically required to obtain employment in a chosen occupation. Provides reimbursement of 50 percent of the trainee's wages during on-site training or 50 percent of the cost of classroom instruction.

Small Business Employee Training Program (SBET):

Through SBET, companies with 50 or less employees can upgrade the skills of workers through standardized (off-the-shelf) training. Employers may apply for full reimbursement of the cost of tuition and materials for courses taken for non-credit or in an audit capacity at Louisiana institutions, courses available through industry associations, or training provided by equipment manufacturers.

Incumbent Worker Training Program (IWTP):

Administered by the Louisiana Department of Labor, IWTP awards grants to businesses to finance customized training to improve the skills of existing employees. Employers partner with training institutions to develop a training plan that fits the company's scheduling and curriculum needs.

Contact Calvin McCall at the Jefferson Parish Employment & Training Department, (504)-227-1282, for further information.

Workforce Recruitment Resources

Jefferson Parish Career and Business Solutions Center (Jefferson Workforce Connection)
www.theworkforceconnection.com • (504) 227-1283

Delgado Community College
www.dcc.edu • (504) 483-4114 or (504) 888-0145

Louisiana Technical College
www.ltc.edu • (504) 736-7072

Cuillier Career Center
http://cuillier.jpss.k12.la.us • (504) 340-6963

Business Development Grants

Southwest Trade Adjustment Assistance Center (SWTAAC)

The SWTAAC grant program assists companies experiencing a decline in sales and/or employment levels due to the adverse effects of foreign competition. Grants can be used for marketing, manufacturing, engineering, employee training, information management or new product development. The SWTAAC program operates through a cooperative agreement between the University of Texas at San Antonio and U.S. Department of Commerce. For more information, contact SWTAAC at (800) 344-8872 or (210) 458-2490 or visit www.swtaac.org.

Small & Emerging Business Development Program (SEBD)

SEBD helps small and emerging businesses become competitive in this economy. Certified small and emerging business owners are provided resource assistance in many areas, including entrepreneurial training, marketing, upgrading computer skills, computer accounting, industry specific training and other related development training. For more information, visit www.louisianaforward.com or call (225) 342-4320.

Manufacturing Organizations & Associations

List of Organizations for Manufacturers

(Louisiana and Nationwide)

- **Manufacturing Extension Partnership of LA (MEPoL)**
www.mepol.org
- **National Association of Manufacturers**
www.nam.org
- **Association for Manufacturing Excellence**
www.ame.org
- **The Association for Manufacturing Technology**
www.amtonline.org
- **National Council for Advanced Manufacturing**
www.nacfam.org
- **Louisiana Chemical Association**
www.lca.org
- **The Association for Operations Management, APICS New Orleans Chapter**
www.apicsno.org
- **Louisiana Environmental Health Association**
www.leha.net
- **National Association of Purchasing Management (New Orleans)**
www.napmgno.org
- **Harvey Canal Industrial Association**
www.harveycanal.org
- **Louisiana Association of Business & Industry**
www.labi.org
- **Society of Manufacturing Engineers**
www.sme.org
- **Society of Petroleum Engineers**
www.spe.org
- **American Society of Mechanical Engineers, New Orleans Section**
<http://sections.asme.org/neworleans/>
- **Institute of Industrial Engineers**
www.iienet.org

MEPoL?

In order to survive in a competitive economy, manufacturing firms must embrace new ideas, technology and processes. That is where the **Manufacturing Extension Partnership of Louisiana (MEPoL)** can help. MEPoL is a not-for-profit organization, providing Louisiana's small and medium-sized manufacturers with business and technical solutions that help them become more productive and more competitive.

MEPoL's services include:

- **Lean Manufacturing Training:** value stream mapping, plant layout, visual workplace, 5S system, batch reduction, standardized work, quick change-over, POUS, quality at source, TPM, cellular flow and pull kanban
- **Information Technology:** information flow studies, software development, Web site development, disaster recovery planning, network security (security audits), hardware and network troubleshooting, supply chain integration
- **Marketing:** industrial marketing assessments and research, branding, e-marketing, new product feasibility studies, customer and distributor assessments and analyses
- **Engineering:** expertise in computer aided design/solid modeling, finite element analysis, troubleshooting, as well as mechanical, industrial and manufacturing engineering
- **Quality Systems: ISO 9000 & ISO 14001** implementation, statistical process control, TQM, environmental, health & safety
- **Business Management:** basics such as business plans, strategic planning, accounting systems analysis, budgeting, inventory control, cost control
- **Rapid Prototyping**
- **Center for Polymers, Composites & Plastics:** a full service center designed to meet the technical needs of Louisiana's polymer industry

For more information, call (985) 414-5814 or 800-433-6965.

General Business Resources

FIRST THINGS FIRST

U.S. Business Advisors
www.business.gov

Louisiana Secretary of State
First Stop Shop
P. O. Box 44279
Baton Rouge, LA 70804-4279
(225) 342-4479
www.sos.louisiana.gov

Louisiana Department of Revenue
P. O. Box 201
Baton Rouge, LA 70821
(225) 219-7356
www.rev.state.la.us

Jefferson Parish Inspection and Code Enforcement
1221 Elmwood Park Blvd., Ste. 205
Jefferson, LA 70123
(504) 736-6949 • www.jeffparish.net

Jefferson Parish Sheriff's Office
Bureau of Revenue and Taxation
200 Derbigny St.
Gretna, LA 70053
(504) 363-5637 • www.jpso.com

Jefferson Parish Economic Development Commission (JEDCO)
3445 N. Causeway Blvd., Ste. 300
Metairie, LA 70002
(504) 833-1881 • www.jedco.org

WEB REGISTRATION

InterNIC
U.S. Dept of Commerce
www.internic.net
This site is used to register or sell your domain name on the World Wide Web.

Register.com
(888) 734-4783
www.register.com

TECHNICAL ASSISTANCE

New Orleans U.S. Export Assistance Center
#2 Canal St., Ste 2710
New Orleans, LA 70130
(504) 589-6546 • www.ldec.org

Manufacturing Extension Partnership of Louisiana (MEPoL)
2154 Koop Dr., Ste 2-E1
Mandeville, LA 70471
(504) 715-3880 • www.mepol.org

The Institute of Micromanufacturing Louisiana Tech University
911 Hergot Ave. • Ruston, LA 71272
(318) 257-5100
www.latech.edu/tech/engr/ifm

New Orleans Procurement Technical Assistance Center
P.O. Box 1427
Chalmette, LA 70044-1427
(504) 913-4617

LA Technology Transfer Office Louisiana State University
3000 GSRI Ave.
Baton Rouge, LA 70803-6100
(225) 578-7555
www.bus.lsu.edu/lbtc

UNO Office of Technology Transfer & Corporate Partnerships
CERM Bldg., Ste. 526
2045 Lakeshore Dr.
New Orleans, LA 70122
(504) 280-2022
www.uno.edu/~ott/

Center for Business and Information Technologies
P.O. Box 44932
Lafayette, LA 70504
(337) 482-0600
www.cbit.louisiana.edu

PATENTS & TRADEMARKS

U.S. Patent & Trademark Office
Randolph Building
401 Dubany
Alexandria, VA 22314
(800) 786-9199 • www.uspto.gov

U.S. Copyright Office
U.S. Library of Congress
101 Independence Ave
Washington, DC 20559
(202) 707-3000 • www.copyright.gov

Louisiana Secretary of State
Commercial Division
P. O. Box 94125
Baton Rouge, LA 70804-9125
(225) 925-4704

Jefferson Parish Clerk of Court
P.O. Box 10
Gretna, LA 70054-0010
(504) 364-2900
www.jpclerkofcourt.us

TAXES

Internal Revenue Service
1555 Poydras St.
New Orleans, LA 70112
(800) 829-1040 or (504) 558-3011
www.irs.gov

Social Security Administration
(800) 772-1213
www.ssa.gov

Louisiana Department of Revenue
1555 Poydras St., Ste. 900
New Orleans, LA 70112
(504) 568-5233
www.rev.state.la.us

Louisiana Workforce Commission
New Orleans Field Audit Unit
737 St. Charles Ave.
New Orleans, Louisiana 70130-3137
(504) 568-7151
www.laworks.net

Jefferson Parish Sheriff's Office
Bureau of Revenue and Taxation
200 Derbigny St.
Gretna, LA 70053
(504) 363-5637
www.jpso.com

Jefferson Parish Assessor's Office
200 Derbigny St.
Gretna, LA 70053
(504) 362-4100
www.jpassessment.com

GOVERNMENT ACCESS

Federal Government
www.firstgov.gov

State of Louisiana
www.louisiana.gov

Jefferson Parish
(504) 736-6100
www.jeffparish.net

Town of Grand Isle
(985) 787-3500
www.grand-isle.com

City of Gretna
(504) 363-1500
www.gretna.com

City of Harahan
(504) 737-6383

Town of Jean Lafitte
(504) 689-2208
www.townofjeanlafitte.com

City of Kenner
(504) 468-7200
www.kenner.la.us

City of Westwego
(504) 341-3424
www.cityofwestwego.com

ECONOMIC DEVELOPMENT

Jefferson Parish Economic Development Commission (JEDCO)
3445 N. Causeway Blvd.
Ste. 300
Metairie, LA 70002
(504) 833-1881
www.jedco.org

Jefferson Chamber of Commerce
3421 N. Causeway Blvd.
Ste. 203
Metairie, LA 70002
(504) 835-3880
www.jeffersonchamber.org

Greater New Orleans, Inc.
365 Canal Street
Ste. 2300
New Orleans, LA 70130
(504) 527-6900
www.gnoinc.org

Louisiana Economic Development
P.O. Box 94185
Baton Rouge, LA 70804-9185
(225) 342-3000
www.louisianaforward.com

This resource guide produced courtesy of:

JEDCO

Jefferson Parish Economic Development Commission

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